

**BELLEAIR FINANCE BOARD
NOTICE**

TO: Thomas Olson, Chairman
Daniel H. Hartshorne, Vice Chairman
Mary Griffith
Ernest Whittle
Tom Lokey
John Prevas
Tom Kurey

Gary H. Katica, Commission Adviser
Richard Christini, Adviser

There will be a meeting of the **Belleair Finance Board on Thursday, September 11, 2014 at 4:00 p.m. in the Town Hall auditorium.**

Please plan to attend. In the event you are unable to attend this meeting, please notify the Town Clerk's office at 588-3769 Ext. 214 or 312.

Your attendance is very important!

The following agenda items are provided for your consideration:

1. Approval of Minutes - August 6, 2014
Documents: [8-6-14.DOC](#)
2. Citizen's Comments
(Discussion of items not on the agenda. Each speaker will be allowed 3 minutes to speak.)
3. Discussion of BBGC 2nd Quarter Financials
Documents: [GOLF COURSE 2ND QUARTER FINANCIALS FB 9-9-14.PDF](#)
4. Budget Discussion
Documents: [AGENDA SUMMARY SHEET- FINAL FY2014-15 BUDGET.PDF](#), [ANNUAL OPERATING AND CAPITAL BUDGET FY 2014-15.PDF](#)
5. Discussion of Building Department Options
Documents: [BUILDING DEPARTMENT OPTIONS AGENDA SUMMARY FB 9-9-14.PDF](#)
6. Discussion of PRM renewal
Documents: [PRM RENEWAL AGENDA SUMMARY FB 9-9-14.PDF](#), [PRM RENEWAL PROPOSAL FOR PROPERTY CASUALTY INSURANCE COVERAGE.PDF](#)
7. Commission Advisor Report
8. Adjournment

** To be distributed.
* Previously distributed.

Copy to: Micah Maxwell, Town Manager
Donna Carlen, Town Clerk
JP Murphy, Assistant Town Manager

MINUTES OF THE BELLEAIR FINANCE BOARD MEETING HELD AT BELLEAIR TOWN HALL ON AUGUST 6, 2014 AT 4:00 P.M.

MEMBERS PRESENT: Dan Hartshorne, Vice Chairman
Mary Griffith
John Prevas
Tom Kurey

MEMBERS ABSENT: Tom Olson
Ernest Whittle
Tom Lokey

OTHERS PRESENT: JP Murphy, Assistant Town Manager
Mayor Katica, Commission Advisor

Quorum present on roll call with Mr. Hartshorne presiding. Meeting was called to order at 4:05 P.M.

APPROVAL OF MINUTES – JUNE 26, 2014 & JULY 10, 2014

Mr. Hartshorne stated that the board had for consideration the approval of Minutes for the June 26 July 10, 2014 board meeting; asked if there were any corrections or changes.

Mr. Prevas moved approval of the Minutes of the July 10, 2014 board meetings as submitted and to continue the Minutes for June 26, 2014. Motion was seconded by Mrs. Griffith and was approved unanimously.

CITIZEN'S COMMENTS

No Citizens' Comments.

GOLF COURSE 2ND QUARTER FINANCIALS

Mr. Hartshorne stated that the board had for consideration discussion of the second quarter financials Belleview Biltmore Golf Club.

Mr. Maxwell stated that there would not be a representative from the Golf Course at the meeting due to a scheduling conflict; that it would be the board's decision how they would like to proceed; that Mr. Massol was prepared to discuss the item.

Mr. Massol commented on budgeting revenues for the golf course and the expected gross revenue for the town; that it appeared that the golf course was at about 98% of their expected revenue for the year; that based on the assumptions from the 98% of revenues that town could expect about \$30,000 in additional revenues.

GOLF COURSE 2ND QUARTER FINANCIALS (Continued)

Mrs. Griffith commented favorably regarding the operation of the golf course under the management of Green Golf Partners.

Mr. Kurey asked if revenues were included in the current budget.

Mr. Murphy provided an explanation of revenues to be included in the budget.

Mr. Kurey asked about the net cash flow for the golf course; asked about insurance costs and other expenses.

Discussions ensued regarding revenues and expenditures for fiscal year 2014-2015 for the golf course; regarding impact on the town should the golf course be sold in future years; regarding the town's financial stability and not being dependent on revenues from the golf course operation.

Mrs. Griffith moved to continue the discussion of the financials for the golf course and have a Brian Cox from the golf course in attendance. Motion seconded by Mr. Kurey and carried unanimously.

DISCUSSION OF RESPONSES TO BUILDING OFFICIAL RFP

Mr. Murphy stated that two proposals were received regarding the building official RFP.

Mr. Massol stated that the bid opening was held on July 29th at 2:00 pm; that a proposal was submitted by Florida Municipal Services and Universal Engineering, Inc.; discussed the base cost proposals for each bidder; commented on personnel for each bidder; stated that staff would continue the review of the proposals.

Mr. Murphy commented on correspondence from Pinellas County who did not respond to the RFP but did want to privately discuss options for their continued operations for the town; that the costs provided was an increase of approximately \$1,000 per month and increased inspection fees and generally more than the current arrangement with the county.

Discussions ensued regarding the process for interviews with the companies that did provide the RFP and provide options to the board.

DISCUSSION OF LEGAL COSTS FOR BELLEVIEW BILTMORE HOTEL AND GOLF CLUB

Mr. Massol provided a review of the legal expensed incurred by the town since fiscal year 2009-2010; stated that the town had been engaged in a variety of legal issues related to the Belleview Biltmore Hotel and Golf Club; that cumulative legal expenses for the hotel and golf course comprise approximately 39% of the town's legal expenses over the past five years.

Mrs. Griffith asked about the litigation expenses in the most recent law suits regarding the hotel.

DISCUSSION OF LEGAL COSTS (Continued)

Mr. Maxwell stated that the local circuit court case had been dismissed; that there had had been no response to the suit at the federal level at this time; that the most recent cost calculation for legal fees was about \$16,000.

Discussions ensued regarding expected actions by the courts for the Belleview Biltmore Hotel; regarding any future law suits for any actions for development of the hotel property; regarding the ability of the town to recoup some costs from the federal law suit; regarding a possible retainer program for the town attorney.

Mr. Prevas made a motion that the town commission and staff recommend a retainer program for legal services. Motion seconded by Mrs. Griffith and carried unanimously.

3RD BUDGET DISCUSSION

Mr. Murphy stated that staff was still working with the General Fund.

Mr. Badana stated that the Enterprise Fund was balanced; that there was no increase in water rates; that revenues for the water fund was \$1,520,100; that required FDEP inspections for next fiscal year was \$11,700; that there was a reduction in electricity of \$5,000; that there was an increase for maintenance of equipment of \$8,000; that there was an increase in fuel cost of \$15,100; that there was the expected purchase of a new vehicle of \$32,400.

Mr. Badana provided a review of the Solid Waste budget.

Discussion ensued regarding the recycling program contracted with City of Clearwater; regarding the possible change in provider for collection of recycling materials.

Mr. Badana provided a review of the General Fund stating a decrease in revenue and a decrease in general liability of approximately 20%; stated that there was an increase for attorney fees and in Police Pension cost to the town and in electricity.

Discussions ensued regarding the public works director position and a reorganization of sorts for personnel in the public works department; regarding budget summary for the breakdown for millage reduction; regarding police pension increase in the town's contribution.

Mr. Kurey asked about including revenue from the golf course in the proposed fiscal year 2014-2015 budget.

Mr. Murphy stated that no recommendation was needed at this time.

Mr. Maxwell commented on options for allocations of funds; that more accurate information would be provided at the next meeting.

3RD BUDGET DISCUSSION (Continued)

Discussions ensued regarding expected increase in property taxes; regarding possible cuts and allocation for millage percentages.

NEXT MEETING

No date was determined at this time for the next board meeting.

COMMISSION ADVISOR REPORT

Mayor Katica commented on the success of the golf course under the management of Green Golf Partners.

OTHER BUSINESS

There was no other business for discussion.

ADJOURNMENT

There being no further business to come before the board the meeting was adjourned in due form at 5:25 PM.

APPROVED:

Chairman



Bellevue Biltmore Golf Club

2nd Quarter Report-2014

July 31, 2014

Financials are attached including:

- P&L – Budget vs Actual 2nd Qtr 2014 And YTD
- POS report – 2nd Qtr 2014
- Flash Report – 2nd Qtr 2014
- Comments to the financials
 - For the 2nd quarter, revenues have been very close to the budgeted numbers. The month of April exceeded our budgeted numbers due to great weather. The average temperature for the month of April was 82 degrees, great golfing weather! The month of May started off slow due to some inclement weather. Two out of the first three days we received heavy rains. The driving range was closed for 3 days and golfers were restricted to cart path only. The golf course was closed one full day in May to aerify the greens. This is a yearly maintenance practice that all golf courses go through. As a result we lowered the rate for the following two weeks to show our appreciation to the golfers that still came out to play the course. June revenue was down a bit from budget. The summer heat came early and has stayed with us.

Ongoing capital improvements

- No capital improvements have begun at this time

Action Items

- Recycling has continued in full force.
- The golf course is proud to announce that we are part of the Dolphin Trail and have our own golfing dolphin! A “name our dolphin” contest amongst our members is going on as we speak.

- The area wide Special Olympics Golf Tournament was held on July 20th. Fox News, Bay News 9, the Belleair Bee, and TBO covered the event. The golf course received great publicity for the event. The event was a huge success and we look forward to having it every year!

Belleview Biltmore Golf Club
 2nd Qtr Marketing Report for Green Golf Partners
 Submitted by Gerri Fortino
 July 31st, 2014

Accomplishments to Date

- Taste of the Bluffs-May 3rd Huge success.
- Networking with area beach hotels.
 - Marriot Sand Key
 - Hyatt Regency
- Early stages of developing a partnership with Shepards Beach Resort
- Establish an up-to-date membership directory-Almost complete
- Establish and implement a Membership Drive
- Establish a September-to-May social event calendar (working with our women golfers)
 - Beginning in September there will be social events for members 2-4 times a month
 - Examples: Trivia Night, Wine Tasting, Craft Beer Tasting, Beach Party to show off the dolphin, Country Western Night, Halloween Costume Party, Member Thanksgiving Party, Christmas Party, Toys for Tots Toy Drive, etc, etc.
- Encourage members to book private parties with BBGC to increase revenues
- Veterans promotion on Memorial Day. All veterans played free.
- Wounded Warrior Project. Once a month will come out and do a closest to the pin challenge.
- Have booked many networking groups for small parties throughout the year.
- Hospitality Rates on Wednesday through the summer
- 4-some specials
- Terrific Tuesday
- Early twilight times
- 9 hole rates

Bellevue Biltmore Golf Club
BUDGET TO ACTUAL
 April - June 2014

| | 2nd Qtr 2014 | | | 2nd Qtr 2014 | | | YTD | | | YTD | | | |
|------------------------------------|--------------|-------------|----------------|----------------|-------------|------------|--------------|--------------|----------------|-------------|----------|-------------|--------|
| | Actual | Budget | % margin | % sales | % margin | Difference | % diff | Actual | Budget | % sales | % margin | Difference | % diff |
| Bellevue Biltmore Golf Club | | | | | | | | | | | | | |
| Income | | | | | | | | | | | | | |
| Golf | \$ 403,273 | \$ 413,180 | 79.9% | 78.0% | \$ (9,907) | -2.4% | \$ 1,023,318 | \$ 1,021,530 | 81.0% | \$ 1,788 | 0.2% | \$ (1,788) | -0.2% |
| Food & Beverage | \$ 104,758 | \$ 116,240 | 20.7% | 22.0% | \$ (11,482) | -9.9% | \$ 220,692 | \$ 240,180 | 19.0% | \$ (19,488) | -8.1% | \$ (19,488) | -8.1% |
| G&A | \$ (3,044) | \$ - | -0.6% | 0.0% | \$ (3,044) | 12.5% | \$ (7,483) | \$ - | 0.0% | \$ (7,483) | -2.0% | \$ (7,483) | -2.0% |
| Total income | \$ 504,987 | \$ 529,420 | 100.0% | 100.0% | \$ (24,433) | -4.6% | \$ 1,236,527 | \$ 1,261,710 | 100.0% | \$ (25,183) | -2.0% | \$ (25,183) | -2.0% |
| COGS | | | | | | | | | | | | | |
| Golf | \$ 28,863 | \$ 21,840 | | | \$ 7,023 | 32.2% | \$ 59,073 | \$ 48,510 | | \$ 10,563 | 21.8% | \$ 10,563 | 21.8% |
| Food & Beverage | \$ 41,243 | \$ 44,120 | | | \$ (2,877) | -6.5% | \$ 84,233 | \$ 90,746 | | \$ (6,513) | -7.2% | \$ (6,513) | -7.2% |
| G&A | \$ - | \$ - | | | \$ - | | \$ - | \$ - | | \$ - | | \$ - | |
| Total COGS | \$ 70,106 | \$ 65,960 | | | \$ 4,146 | 6.3% | \$ 143,306 | \$ 139,256 | | \$ 4,050 | 2.9% | \$ 4,050 | 2.9% |
| Gross profit | | | | | | | | | | | | | |
| Golf | \$ 374,410 | \$ 391,340 | 92.8% | 94.7% | \$ (16,930) | -4.3% | \$ 964,245 | \$ 973,020 | 94.2% | \$ (8,775) | -0.9% | \$ (8,775) | -0.9% |
| Food & Beverage | \$ 63,515 | \$ 72,120 | 60.6% | 62.0% | \$ (8,605) | -11.9% | \$ 136,459 | \$ 149,434 | 61.8% | \$ (12,975) | -8.7% | \$ (12,975) | -8.7% |
| G&A | \$ (3,044) | \$ - | | | \$ (3,044) | | \$ (7,483) | \$ - | | \$ (7,483) | | \$ (7,483) | |
| Total gross profit | \$ 434,881 | \$ 463,460 | | | \$ (28,579) | -6.2% | \$ 1,093,220 | \$ 1,122,454 | | \$ (29,234) | -2.6% | \$ (29,234) | -2.6% |
| Other expenses | | | | | | | | | | | | | |
| Golf | \$ 239,258 | \$ 238,777 | 59.3% of golf | 57.8% of golf | \$ 481 | 0.2% | \$ 486,337 | \$ 469,616 | 46.0% of golf | \$ 16,721 | 3.6% | \$ 16,721 | 3.6% |
| Food & Beverage | \$ 65,387 | \$ 56,503 | 62.4% of F&B | 48.4% of F&B | \$ 9,084 | 16.1% | \$ 121,627 | \$ 107,892 | 55.1% of F&B | \$ 13,735 | 12.7% | \$ 13,735 | 12.7% |
| G&A | \$ 113,225 | \$ 99,878 | 22.4% of total | 18.9% of total | \$ 13,347 | 13.4% | \$ 194,818 | \$ 194,818 | 15.8% of total | \$ - | 0.0% | \$ - | 0.0% |
| Total other expenses | \$ 417,870 | \$ 394,958 | 82.7% | 74.6% | \$ 22,912 | 5.8% | \$ 802,782 | \$ 772,326 | 64.9% | \$ 30,456 | 3.9% | \$ 30,456 | 3.9% |
| Net Income | | | | | | | | | | | | | |
| Golf | \$ 135,152 | \$ 151,648 | 33.5% | 36.7% | \$ (16,496) | -10.9% | \$ 477,908 | \$ 502,489 | 49.2% | \$ (24,581) | -4.9% | \$ (24,581) | -4.9% |
| Food & Beverage | \$ (1,872) | \$ 15,817 | -1.8% | 13.6% | \$ (17,689) | -111.8% | \$ 14,832 | \$ 41,542 | 6.7% | \$ (26,710) | -64.3% | \$ (26,710) | -64.3% |
| G&A | \$ (116,269) | \$ (99,878) | 3.4% | | \$ (16,391) | 16.4% | \$ (224,012) | \$ (194,818) | 15.4% of total | \$ (29,194) | 15.0% | \$ (29,194) | 15.0% |
| Total net income | \$ 17,010 | \$ 67,587 | | | \$ (50,577) | -74.8% | \$ 268,728 | \$ 349,213 | 21.7% | \$ (80,485) | -23.0% | \$ (80,485) | -23.0% |

**GGP Belleview Biltmore Golf Club
Profit & Loss Budget Performance Consolidated**

Accrual Basis

June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|------------------------------------|-------------------|-------------------|-------------------|---------------|---------------------|---------------------|-------------------|---------------|---------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 41000 - Greens Fees | 21,010.43 | 23,000.00 | -1,989.57 | 91.3% | 276,777.01 | 270,530.00 | 6,247.01 | 102.3% | 430,780.00 |
| 41200 - Membership Dues | 18,645.00 | 18,200.00 | 445.00 | 102.4% | 244,305.00 | 192,200.00 | 52,105.00 | 127.1% | 370,300.00 |
| 41300 - Golf Car Rental | 43,033.32 | 47,100.00 | -4,066.68 | 91.4% | 378,424.00 | 435,300.00 | -56,876.00 | 86.9% | 708,700.00 |
| 41900 - Driving Range | 3,327.62 | 2,600.00 | 727.62 | 128.0% | 31,496.50 | 33,900.00 | -2,413.50 | 92.9% | 48,500.00 |
| 42350 - Handicap | 25.00 | 0.00 | 25.00 | 100.0% | 275.00 | 400.00 | -125.00 | 68.8% | 700.00 |
| 42400 - Rental Clubs | 2,780.00 | 2,300.00 | 480.00 | 120.9% | 17,059.46 | 19,900.00 | -2,840.54 | 85.7% | 33,700.00 |
| 42700 - Golf Shop Merchandise | 7,946.53 | 9,700.00 | -1,753.47 | 81.9% | 76,653.80 | 69,300.00 | 7,353.80 | 110.6% | 114,300.00 |
| 45000 - Food | 9,301.15 | 9,600.00 | -298.85 | 96.9% | 75,044.00 | 87,300.00 | -12,256.00 | 86.0% | 155,300.00 |
| 45100 - NA Beverage | 3,256.45 | 3,800.00 | -543.55 | 85.7% | 22,471.53 | 23,600.00 | -1,128.47 | 95.2% | 43,600.00 |
| 45200 - Wine | 833.19 | 1,000.00 | -166.81 | 83.3% | 10,701.22 | 11,300.00 | -598.78 | 94.7% | 19,500.00 |
| 45300 - Beer | 10,649.27 | 12,000.00 | -1,350.73 | 88.7% | 75,247.69 | 78,900.00 | -3,652.31 | 95.4% | 136,200.00 |
| 45400 - Liquor | 3,418.23 | 4,400.00 | -981.77 | 77.7% | 35,552.75 | 38,100.00 | -2,547.25 | 93.3% | 66,500.00 |
| 45500 - Tobacco | 118.34 | 50.00 | 68.34 | 236.7% | 438.77 | 150.00 | 288.77 | 292.5% | 450.00 |
| 45600 - Room Rental | 0.00 | 100.00 | -100.00 | 0.0% | 1,200.00 | 650.00 | 550.00 | 164.6% | 950.00 |
| 45800 - Service Charges | 0.00 | 30.00 | -30.00 | 0.0% | 36.00 | 180.00 | -144.00 | 20.0% | 360.00 |
| 45900 - Misc Income | 0.00 | 0.00 | 0.00 | 0.0% | 1.48 | 0.00 | 1.48 | 0.0% | 0.00 |
| 43000 - Rain Checks | -577.93 | 0.00 | -577.93 | 100.0% | -6,786.46 | 0.00 | -6,786.46 | 100.0% | 0.00 |
| 43100 - Promotions | -185.00 | 0.00 | -185.00 | 100.0% | -1,063.00 | 0.00 | -1,063.00 | 100.0% | 0.00 |
| 42900 - Cash Short/Over | 74.78 | 0.00 | 74.78 | 100.0% | -698.21 | 0.00 | -698.21 | 100.0% | 0.00 |
| Total Income | 123,656.38 | 133,880.00 | -10,223.62 | 92.4% | 1,236,526.54 | 1,261,710.00 | -25,183.46 | 98.0% | 2,129,840.00 |
| Cost of Goods Sold | | | | | | | | | |
| 52000 - COGS Pro Shop Merchandise | 7,847.66 | 6,790.00 | 1,057.66 | 115.6% | 59,075.56 | 48,510.00 | 10,565.56 | 121.8% | 80,010.00 |
| 55000 - COGS - Food | 828.03 | 4,416.00 | -3,587.97 | 18.8% | 34,906.79 | 40,158.00 | -5,251.21 | 86.9% | 71,438.00 |
| 55100 - COGS - NA Beverage | 1,521.36 | 1,330.00 | 191.36 | 114.4% | 9,604.32 | 8,260.00 | 1,344.32 | 116.3% | 15,260.00 |
| 55200 - COGS - Wine | 411.01 | 350.00 | 61.01 | 117.4% | 4,318.10 | 3,955.00 | 363.10 | 109.2% | 6,825.00 |
| 55300 - COGS - Beer | 3,858.11 | 4,200.00 | -341.89 | 91.9% | 25,592.62 | 27,615.00 | -2,022.38 | 92.7% | 47,670.00 |
| 55400 - COGS - Liquor | 703.56 | 1,232.00 | -528.44 | 57.1% | 9,893.32 | 10,668.00 | -774.68 | 90.3% | 18,620.00 |
| 55500 - COGS - Tobacco | 30.17 | 15.00 | 15.17 | 201.1% | 115.43 | 90.00 | 25.43 | 128.3% | 180.00 |
| Total COGS | 15,199.80 | 18,333.00 | -3,133.10 | 82.9% | 143,306.14 | 139,256.00 | 4,050.14 | 102.9% | 240,003.00 |
| Gross Profit | 108,456.48 | 115,547.00 | -7,090.52 | 93.9% | 1,093,220.40 | 1,122,454.00 | -29,233.60 | 97.4% | 1,889,837.00 |
| Expense | | | | | | | | | |
| Labor | | | | | | | | | |
| 12100 - Labor - Supervisor | 13,646.18 | 17,042.00 | -3,395.82 | 80.1% | 106,765.50 | 110,773.00 | -4,007.50 | 96.4% | 205,893.00 |
| 12150 - Labor - General | 39,403.49 | 33,767.00 | 5,636.49 | 116.9% | 245,880.89 | 226,441.00 | 19,439.89 | 108.6% | 448,576.00 |
| 12200 - Payroll Taxes and Expenses | 5,997.20 | 6,621.00 | -623.80 | 90.6% | 45,562.89 | 44,003.00 | 1,559.89 | 103.5% | 85,310.95 |
| 12250 - Benefits | 4,599.03 | 4,057.00 | 542.03 | 113.4% | 30,841.28 | 26,947.00 | 3,894.28 | 114.5% | 52,294.00 |
| Total Labor | 63,702.90 | 61,487.00 | 2,215.90 | 103.6% | 429,050.56 | 408,164.00 | 20,886.56 | 105.1% | 792,173.95 |
| Utilities | | | | | | | | | |
| 14100 - Electric | 5,911.38 | 3,600.00 | 2,311.38 | 164.2% | 28,812.63 | 17,480.00 | 11,332.63 | 164.8% | 40,565.00 |
| 14200 - Natural Gas/LP | 556.21 | 700.00 | -143.79 | 79.5% | 3,546.05 | 3,600.00 | -53.95 | 98.5% | 7,500.00 |
| 14250 - Water & Sewer | 1,527.45 | 620.00 | 907.45 | 246.4% | 6,069.51 | 3,720.00 | 2,349.51 | 163.2% | 7,440.00 |
| 14300 - Trash | 120.10 | 590.00 | -469.90 | 20.4% | 3,517.08 | 5,160.00 | -1,642.92 | 68.2% | 10,320.00 |
| 14350 - Telephone | 244.21 | 180.00 | 64.21 | 135.7% | 1,412.06 | 1,080.00 | 332.06 | 130.7% | 2,160.00 |
| 14400 - Internet | 244.22 | 180.00 | 64.22 | 135.7% | 1,478.25 | 1,080.00 | 398.25 | 136.9% | 2,160.00 |
| 14450 - Cable | 195.22 | 180.00 | 15.22 | 108.5% | 1,105.61 | 1,080.00 | 25.61 | 102.4% | 2,160.00 |
| Total Utilities | 6,798.79 | 6,050.00 | 7,748.79 | 145.4% | 45,941.19 | 33,200.00 | 12,741.19 | 138.4% | 72,305.00 |
| 10100 - Bank Charges | 179.00 | 200.00 | -21.00 | 89.5% | 1,152.14 | 1,200.00 | -47.86 | 96.0% | 2,400.00 |
| 10150 - CC Fees | 3,245.93 | 1,816.00 | 1,429.93 | 178.7% | 22,306.42 | 10,896.00 | 11,410.42 | 204.7% | 21,792.00 |
| 10250 - Postage & Delivery | 63.86 | 70.00 | -6.14 | 91.2% | 491.16 | 420.00 | 71.16 | 116.9% | 840.00 |
| 10300 - Professional Services | 19.20 | 0.00 | 19.20 | 100.0% | 705.65 | 1,500.00 | -794.35 | 47.0% | 1,500.00 |
| 10400 - Promo Food | 104.19 | 500.00 | -395.81 | 20.8% | 1,198.43 | 2,977.00 | -1,778.57 | 40.3% | 5,977.00 |
| 10500 - Meals, Travel, & Education | 254.41 | 50.00 | 204.41 | 508.8% | 7,290.06 | 1,400.00 | 5,890.06 | 520.7% | 2,500.00 |
| 10600 - Office Supplies | 317.37 | 200.00 | 117.37 | 158.7% | 2,349.02 | 1,149.00 | 1,199.02 | 195.8% | 2,400.00 |
| 10750 - Permits & Licensing | 0.00 | 0.00 | 0.00 | 0.0% | 796.50 | 2,242.00 | -1,445.50 | 35.5% | 4,242.00 |
| 10800 - Dues & Subscriptions | 505.00 | 0.00 | 505.00 | 100.0% | 1,511.00 | 940.00 | 571.00 | 160.7% | 1,990.00 |
| 10900 - Property Taxes | 0.00 | 1,000.00 | -1,000.00 | 0.0% | 0.00 | 6,000.00 | -6,000.00 | 0.0% | 12,000.00 |
| 13100 - Building Maintenance | 1,103.74 | 1,100.00 | 3.74 | 100.3% | 11,614.71 | 7,214.00 | 4,400.71 | 161.0% | 14,114.00 |
| 13150 - Equipment Maintenance | 3,245.13 | 3,500.00 | -254.87 | 92.7% | 22,752.29 | 23,646.00 | -893.71 | 96.2% | 46,146.00 |
| 13200 - Irrigation Maintenance | 641.75 | 0.00 | 641.75 | 100.0% | 883.64 | 2,000.00 | -1,116.36 | 44.2% | 4,600.00 |
| 13250 - Grounds Maintenance | 930.00 | 1,000.00 | -70.00 | 93.0% | 10,529.58 | 8,500.00 | 2,029.58 | 123.9% | 14,500.00 |
| 13300 - Cleaning & Chemicals | 0.00 | 100.00 | -100.00 | 0.0% | 65.51 | 1,008.00 | -942.49 | 6.5% | 1,908.00 |
| 13400 - Laundry & Linen | 1,552.95 | 200.00 | 1,352.95 | 776.5% | 8,985.58 | 4,200.00 | 4,785.58 | 213.9% | 7,200.00 |
| 13450 - Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 3,235.31 | 3,000.00 | 235.31 | 107.8% | 3,000.00 |
| 13500 - Supplies | 2,290.83 | 1,000.00 | 1,290.83 | 229.1% | 23,245.08 | 13,330.00 | 9,915.08 | 174.4% | 22,830.00 |
| 13550 - Equipment Rental | 64.15 | 70.00 | -5.85 | 91.6% | 8,081.83 | 3,820.00 | 4,261.83 | 211.6% | 5,240.00 |
| 13600 - Lease Expense | 6,140.43 | 10,384.00 | -4,243.57 | 59.1% | 54,451.85 | 69,269.00 | -14,817.15 | 78.6% | 131,573.00 |
| 13650 - Fuel & Oil | 2,208.27 | 3,000.00 | -791.73 | 73.6% | 14,354.67 | 16,400.00 | -2,045.33 | 87.5% | 32,800.00 |
| 13700 - Landscaping | 0.00 | 0.00 | 0.00 | 0.0% | 2,797.78 | 2,200.00 | 597.78 | 127.2% | 5,400.00 |
| 13750 - Seed & Sod | 0.00 | 0.00 | 0.00 | 0.0% | 760.83 | 0.00 | 760.83 | 100.0% | 0.00 |
| 13800 - Fertilizer & Chemical | 6,671.81 | 6,000.00 | 671.81 | 111.2% | 36,838.64 | 32,500.00 | 4,338.64 | 113.3% | 69,000.00 |
| 15050 - Tournament Expense | 0.00 | 0.00 | 0.00 | 0.0% | 2,051.86 | 1,200.00 | 851.86 | 171.0% | 2,100.00 |
| 15100 - Handicap Fees | 0.00 | 0.00 | 0.00 | 0.0% | 3,624.00 | 4,500.00 | -876.00 | 80.5% | 4,500.00 |
| 15150 - Non Cap Equipment | 997.95 | 0.00 | 997.95 | 100.0% | 1,565.54 | 1,500.00 | 65.54 | 104.4% | 3,000.00 |
| 40300 - Marketing | 2,806.90 | 4,500.00 | -1,693.10 | 62.4% | 23,496.66 | 27,000.00 | -3,503.34 | 87.0% | 54,000.00 |
| 64350 - Entertainment | 75.25 | 150.00 | -74.75 | 50.2% | 1,610.88 | 900.00 | 710.88 | 179.0% | 1,800.00 |
| Total Expense | 105,919.81 | 102,377.00 | 3,542.81 | 103.5% | 743,739.37 | 692,326.00 | 51,413.37 | 107.4% | 1,355,930.95 |
| Net Ordinary Income | 2,536.67 | 13,170.00 | -10,633.33 | 19.3% | 349,481.03 | 430,128.00 | -80,646.97 | 81.3% | 533,906.05 |
| Other Income/Expense | | | | | | | | | |
| Other Income | | | | | | | | | |
| Discounts Earned | 30.00 | | | | 180.00 | | | | |
| Total Other Income | 30.00 | | | | 180.00 | | | | |
| Other Expense | | | | | | | | | |
| Interest Expense | 305.11 | 305.00 | 0.11 | 100.0% | 933.31 | 915.00 | 18.31 | 102.0% | 3,675.00 |
| Town of Belleair - Qntry Rent | 40,000.00 | 40,000.00 | 0.00 | 100.0% | 80,000.00 | 80,000.00 | 0.00 | 100.0% | 160,000.00 |
| Total Other Expense | 40,305.11 | 40,305.00 | 0.11 | 100.0% | 80,933.31 | 80,915.00 | 18.31 | 100.0% | 163,675.00 |
| Net Other Income | -40,275.11 | -40,305.00 | 29.89 | 99.9% | -80,753.31 | -80,915.00 | 161.69 | 99.8% | -163,675.00 |
| Net Income | -37,738.44 | -27,135.00 | -10,603.44 | 139.1% | 268,727.72 | 349,213.00 | -80,485.28 | 77.0% | 370,231.05 |

GGP Belleview Biltmore Golf Club
Profit & Loss Budget Performance Carts

07/30/14

Accrual Basis

June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|------------------------------------|-------------------------|-------------------------|-------------------------|---------------------|--------------------------|--------------------------|--------------------------|---------------------|--------------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 41300 - Golf Car Rental | 43,033.32 | 47,100.00 | -4,066.68 | 91.4% | 378,424.00 | 435,300.00 | -56,876.00 | 86.9% | 708,700.00 |
| Total Income | <u>43,033.32</u> | <u>47,100.00</u> | <u>-4,066.68</u> | <u>91.4%</u> | <u>378,424.00</u> | <u>435,300.00</u> | <u>-56,876.00</u> | <u>86.9%</u> | <u>708,700.00</u> |
| Gross Profit | 43,033.32 | 47,100.00 | -4,066.68 | 91.4% | 378,424.00 | 435,300.00 | -56,876.00 | 86.9% | 708,700.00 |
| Expense | | | | | | | | | |
| Labor | | | | | | | | | |
| 12150 - Labor - General | 6,406.26 | 5,867.00 | 539.26 | 109.2% | 46,555.67 | 43,267.00 | 3,288.67 | 107.6% | 82,982.00 |
| 12200 - Payroll Taxes and Expenses | 787.73 | 792.00 | -4.27 | 99.5% | 6,273.23 | 5,841.00 | 432.23 | 107.4% | 11,122.95 |
| 12250 - Benefits | 214.24 | 470.00 | -255.76 | 45.8% | 2,401.08 | 3,462.00 | -1,060.92 | 69.4% | 6,641.00 |
| Total Labor | <u>7,408.23</u> | <u>7,129.00</u> | <u>279.23</u> | <u>103.9%</u> | <u>55,229.98</u> | <u>52,570.00</u> | <u>2,659.98</u> | <u>105.1%</u> | <u>100,745.95</u> |
| 13150 - Equipment Maintenance | 0.00 | 100.00 | -100.00 | 0.0% | 54.35 | 1,073.00 | -1,018.65 | 5.1% | 1,673.00 |
| 13500 - Supplies | 0.00 | 100.00 | -100.00 | 0.0% | 479.05 | 600.00 | -120.95 | 79.8% | 1,200.00 |
| 13550 - Equipment Rental | 0.00 | 0.00 | 0.00 | 0.0% | 7,190.40 | 3,400.00 | 3,790.40 | 211.5% | 4,400.00 |
| 13600 - Lease Expense | 5,801.64 | 5,800.00 | 1.64 | 100.0% | 35,595.25 | 35,550.00 | 45.25 | 100.1% | 70,350.00 |
| Total Expense | <u>13,209.87</u> | <u>13,129.00</u> | <u>80.87</u> | <u>100.6%</u> | <u>98,549.03</u> | <u>93,193.00</u> | <u>5,356.03</u> | <u>105.7%</u> | <u>178,368.95</u> |
| Net Ordinary Income | <u>29,823.45</u> | <u>33,971.00</u> | <u>-4,147.55</u> | <u>87.8%</u> | <u>279,874.97</u> | <u>342,107.00</u> | <u>-62,232.03</u> | <u>81.8%</u> | <u>530,331.05</u> |
| Net Income | <u><u>29,823.45</u></u> | <u><u>33,971.00</u></u> | <u><u>-4,147.55</u></u> | <u><u>87.8%</u></u> | <u><u>279,874.97</u></u> | <u><u>342,107.00</u></u> | <u><u>-62,232.03</u></u> | <u><u>81.8%</u></u> | <u><u>530,331.05</u></u> |

GGP Belleview Biltmore Golf Club
Profit & Loss Budget Performance F&B

07/30/14

Accrual Basis

June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|-----------------------------------|------------------|------------------|------------------|---------------|-------------------|-------------------|-------------------|---------------|-------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 4500 - Food | 9,301.15 | 9,600.00 | -298.85 | 96.9% | 75,044.00 | 87,300.00 | -12,256.00 | 86.0% | 155,300.00 |
| 4510 - NA Beverage | 3,256.45 | 3,800.00 | -543.55 | 85.7% | 22,471.53 | 23,800.00 | -1,128.47 | 95.2% | 43,600.00 |
| 4520 - Wine | 833.19 | 1,000.00 | -166.81 | 83.3% | 10,701.22 | 11,300.00 | -598.78 | 94.7% | 19,500.00 |
| 4530 - Beer | 10,649.27 | 12,000.00 | -1,350.73 | 88.7% | 75,247.69 | 78,900.00 | -3,652.31 | 95.4% | 136,200.00 |
| 4540 - Liquor | 3,418.23 | 4,400.00 | -981.77 | 77.7% | 35,552.75 | 38,100.00 | -2,547.25 | 93.3% | 66,500.00 |
| 4550 - Tobacco | 118.34 | 50.00 | 68.34 | 236.7% | 438.77 | 150.00 | 288.77 | 292.5% | 450.00 |
| 4560 - Room Rental | 0.00 | 100.00 | -100.00 | 0.0% | 1,200.00 | 650.00 | 550.00 | 184.6% | 950.00 |
| 4580 - Service Charges | 0.00 | 30.00 | -30.00 | 0.0% | 36.00 | 180.00 | -144.00 | 20.0% | 360.00 |
| Total Income | 27,576.63 | 30,980.00 | -3,403.37 | 89.0% | 220,691.96 | 240,180.00 | -19,488.04 | 91.9% | 422,860.00 |
| Cost of Goods Sold | | | | | | | | | |
| 5500 - COGS - Food | 828.03 | 4,416.00 | -3,587.97 | 18.8% | 34,906.79 | 40,158.00 | -5,251.21 | 86.9% | 71,438.00 |
| 5510 - COGS - NA Beverage | 1,521.36 | 1,330.00 | 191.36 | 114.4% | 9,604.32 | 8,260.00 | 1,344.32 | 116.3% | 15,260.00 |
| 5520 - COGS - Wine | 411.01 | 350.00 | 61.01 | 117.4% | 4,318.10 | 3,955.00 | 363.10 | 109.2% | 6,825.00 |
| 5530 - COGS - Beer | 3,859.11 | 4,200.00 | -341.89 | 91.9% | 25,592.62 | 27,615.00 | -2,022.38 | 92.7% | 47,970.00 |
| 5540 - COGS - Liquor | 703.56 | 1,232.00 | -528.44 | 57.1% | 9,693.32 | 10,668.00 | -974.68 | 90.9% | 18,620.00 |
| 5550 - COGS - Tobacco | 104.90 | 15.00 | 89.90 | 699.3% | 118.01 | 90.00 | 28.01 | 131.1% | 180.00 |
| Total COGS | 7,426.97 | 11,543.00 | -4,116.03 | 64.3% | 84,233.16 | 90,746.00 | -6,512.84 | 92.8% | 159,993.00 |
| Gross Profit | 20,149.66 | 19,437.00 | 712.66 | 103.7% | 136,458.80 | 149,434.00 | -12,975.20 | 91.3% | 262,867.00 |
| Expense | | | | | | | | | |
| Labor | | | | | | | | | |
| 1210 - Labor - Supervisor | 2,153.84 | 2,154.00 | -0.16 | 100.0% | 13,999.98 | 14,001.00 | -1.04 | 100.0% | 28,002.00 |
| 1215 - Labor - General | 9,374.39 | 9,100.00 | 274.39 | 103.0% | 59,899.17 | 60,974.00 | -1,074.83 | 98.2% | 121,294.00 |
| 1220 - Payroll Taxes and Expenses | 1,511.93 | 1,450.00 | 61.93 | 104.3% | 11,144.63 | 9,698.00 | 1,446.63 | 114.9% | 19,295.00 |
| 1225 - Benefits | 1,713.91 | 892.00 | 821.91 | 192.1% | 10,461.28 | 5,967.00 | 4,494.28 | 175.3% | 11,871.00 |
| Total Labor | 14,754.07 | 13,596.00 | 1,158.07 | 108.5% | 95,505.04 | 90,640.00 | 4,865.04 | 105.4% | 180,462.00 |
| 1040 - Promo Food | 104.19 | 500.00 | -395.81 | 20.8% | 1,198.43 | 2,977.00 | -1,778.57 | 40.3% | 5,977.00 |
| 1050 - Meals, Travel, & Education | 0.00 | | | | 185.48 | | | | |
| 1080 - Dues & Subscriptions | 90.00 | | | | 140.00 | | | | |
| 1310 - Building Maintenance | 0.00 | 100.00 | -100.00 | 0.0% | 0.00 | 1,214.00 | -1,214.00 | 0.0% | 2,114.00 |
| 1315 - Equipment Maintenance | 76.12 | 100.00 | -23.88 | 76.1% | 849.83 | 1,773.00 | -923.17 | 47.9% | 2,673.00 |
| 1330 - Cleaning & Chemicals | 0.00 | 100.00 | -100.00 | 0.0% | 65.51 | 1,008.00 | -942.49 | 6.5% | 1,908.00 |
| 1340 - Laundry & Linen | 1,552.95 | 200.00 | 1,352.95 | 776.5% | 8,965.58 | 4,200.00 | 4,765.58 | 213.9% | 7,200.00 |
| 1345 - Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 1,045.89 | 1,000.00 | 45.89 | 104.6% | 1,000.00 |
| 1350 - Supplies | 1,585.50 | 400.00 | 1,185.50 | 396.4% | 11,494.82 | 3,400.00 | 8,094.82 | 338.1% | 6,400.00 |
| 1355 - Equipment Rental | 64.15 | 70.00 | -5.85 | 91.6% | 891.43 | 420.00 | 471.43 | 212.2% | 840.00 |
| 1360 - Lease Expense | 210.79 | 210.00 | 0.79 | 100.4% | 1,264.74 | 1,280.00 | -15.26 | 100.4% | 2,520.00 |
| Total Expense | 18,437.77 | 15,276.00 | 3,161.77 | 120.7% | 121,626.75 | 107,892.00 | 13,734.75 | 112.7% | 211,094.00 |
| Net Ordinary Income | 1,711.89 | 4,161.00 | -2,449.11 | 41.1% | 14,832.05 | 41,542.00 | -26,709.95 | 35.7% | 51,773.00 |
| Net Income | 1,711.89 | 4,161.00 | -2,449.11 | 41.1% | 14,832.05 | 41,542.00 | -26,709.95 | 35.7% | 51,773.00 |

**GGP Belleview Biltmore Golf Club
Profit & Loss Budget Performance G&A**

07/30/14

Accrual Basis

June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|-----------------------------------|-------------------|-------------------|------------------|---------------|--------------------|--------------------|-------------------|---------------|--------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 4590 - Misc Income | 0.00 | | | | 1.48 | | | | |
| 4300 - Rain Checks | -577.93 | 0.00 | -577.93 | 100.0% | -6,786.46 | 0.00 | -6,786.46 | 100.0% | 0.00 |
| 4290 - Cash Short/Over | 74.78 | 0.00 | 74.78 | 100.0% | -698.21 | 0.00 | -698.21 | 100.0% | 0.00 |
| Total Income | -503.15 | 0.00 | -503.15 | 100.0% | -7,483.19 | 0.00 | -7,483.19 | 100.0% | 0.00 |
| Gross Profit | -503.15 | 0.00 | -503.15 | 100.0% | -7,483.19 | 0.00 | -7,483.19 | 100.0% | 0.00 |
| Expense | | | | | | | | | |
| Labor | | | | | | | | | |
| 1210 - Labor - Supervisor | 4,000.00 | 4,000.00 | 0.00 | 100.0% | 26,000.00 | 26,000.00 | 0.00 | 100.0% | 52,000.00 |
| 1220 - Payroll Taxes and Expenses | 389.04 | 520.00 | -130.96 | 74.8% | 3,250.36 | 3,380.00 | -129.64 | 96.2% | 6,760.00 |
| 1225 - Benefits | 528.48 | 320.00 | 208.48 | 165.2% | 3,504.52 | 2,080.00 | 1,424.52 | 168.5% | 4,160.00 |
| Total Labor | 4,917.52 | 4,840.00 | 77.52 | 101.6% | 32,754.88 | 31,460.00 | 1,294.88 | 104.1% | 62,920.00 |
| Utilities | | | | | | | | | |
| 1410 - Electric | 3,709.36 | 3,100.00 | 609.36 | 119.7% | 21,773.82 | 14,750.00 | 7,023.82 | 147.6% | 34,850.00 |
| 1420 - Natural Gas/LP | 556.21 | 700.00 | -143.79 | 79.5% | 3,546.05 | 3,600.00 | -53.95 | 98.5% | 7,500.00 |
| 1425 - Water & Sewer | 1,527.45 | 620.00 | 907.45 | 246.4% | 6,069.51 | 3,720.00 | 2,349.51 | 163.2% | 7,440.00 |
| 1430 - Trash | 120.10 | 500.00 | -379.90 | 24.0% | 3,517.08 | 3,000.00 | 517.08 | 117.2% | 6,000.00 |
| 1435 - Telephone | 244.21 | 180.00 | 64.21 | 135.7% | 1,412.06 | 1,080.00 | 332.06 | 130.7% | 2,160.00 |
| 1440 - Internet | 244.22 | 180.00 | 64.22 | 135.7% | 1,478.25 | 1,080.00 | 398.25 | 136.9% | 2,160.00 |
| 1445 - Cable | 195.22 | 180.00 | 15.22 | 108.5% | 1,105.61 | 1,080.00 | 25.61 | 102.4% | 2,160.00 |
| Total Utilities | 6,596.77 | 5,460.00 | 1,136.77 | 120.8% | 38,902.38 | 28,310.00 | 10,592.38 | 137.4% | 62,270.00 |
| 1010 - Bank Charges | 179.00 | 200.00 | -21.00 | 89.5% | 1,152.14 | 1,200.00 | -47.86 | 96.0% | 2,400.00 |
| 1015 - CC Fees | 3,245.93 | 1,816.00 | 1,429.93 | 178.7% | 22,306.42 | 10,896.00 | 11,410.42 | 204.7% | 21,792.00 |
| 1025 - Postage & Delivery | 63.86 | 70.00 | -6.14 | 91.2% | 491.16 | 420.00 | 71.16 | 116.9% | 840.00 |
| 1030 - Professional Services | 19.20 | 0.00 | 19.20 | 100.0% | 705.65 | 1,500.00 | -794.35 | 47.0% | 1,500.00 |
| 1050 - Meals, Travel, & Education | 224.41 | 0.00 | 224.41 | 100.0% | 7,074.58 | 1,100.00 | 5,974.58 | 643.1% | 1,700.00 |
| 1060 - Office Supplies | 317.37 | 200.00 | 117.37 | 158.7% | 2,349.02 | 1,200.00 | 1,149.02 | 195.8% | 2,400.00 |
| 1075 - Permits & Licensing | 0.00 | 0.00 | 0.00 | 0.0% | 796.50 | 2,242.00 | -1,445.50 | 35.5% | 4,242.00 |
| 1080 - Dues & Subscriptions | 0.00 | 0.00 | 0.00 | 0.0% | 906.00 | 590.00 | 316.00 | 153.6% | 590.00 |
| 1090 - Property Taxes | 0.00 | 1,000.00 | -1,000.00 | 0.0% | 0.00 | 6,000.00 | -6,000.00 | 0.0% | 12,000.00 |
| 1310 - Building Maintenance | 1,069.75 | | | | 1,823.25 | | | | |
| 1350 - Supplies | 125.73 | | | | 136.46 | | | | |
| 1360 - Lease Expense | 0.00 | 0.00 | 0.00 | 0.0% | 0.00 | 2,000.00 | -2,000.00 | 0.0% | 2,000.00 |
| 1365 - Fuel & Oil | 64.31 | | | | 64.31 | | | | |
| 1515 - Non Cap Equipment | 997.95 | 0.00 | 997.95 | 100.0% | 1,205.31 | 0.00 | 1,205.31 | 100.0% | 1,000.00 |
| 4035 - Marketing | 2,806.90 | 4,500.00 | -1,693.10 | 62.4% | 23,496.66 | 27,000.00 | -3,503.34 | 87.0% | 54,000.00 |
| 6430 - Entertainment | 75.25 | 150.00 | -74.75 | 50.2% | 1,610.88 | 900.00 | 710.88 | 179.0% | 1,800.00 |
| Total Expense | 20,703.95 | 18,236.00 | 2,467.95 | 113.5% | 135,775.60 | 114,818.00 | 20,957.60 | 118.3% | 231,454.00 |
| Net Ordinary Income | -21,207.10 | -18,236.00 | -2,971.10 | 116.3% | -143,258.79 | -114,818.00 | -28,440.79 | 124.8% | -231,454.00 |
| Other Income/Expense | | | | | | | | | |
| Other Income | | | | | | | | | |
| Discounts Earned | 30.00 | | | | 180.00 | | | | |
| Total Other Income | 30.00 | | | | 180.00 | | | | |
| Other Expense | | | | | | | | | |
| Interest Expense | 305.11 | | | | 933.31 | | | | |
| Town of Belleair - Qrtry Rent | 40,000.00 | 40,000.00 | 0.00 | 100.0% | 80,000.00 | 80,000.00 | 0.00 | 100.0% | 160,000.00 |
| Total Other Expense | 40,305.11 | 40,000.00 | 305.11 | 100.8% | 80,933.31 | 80,000.00 | 933.31 | 101.2% | 160,000.00 |
| Net Other Income | -40,275.11 | -40,000.00 | -275.11 | 100.7% | -80,753.31 | -80,000.00 | -753.31 | 100.9% | -160,000.00 |
| Net Income | -61,482.21 | -58,236.00 | -3,246.21 | 105.6% | -224,012.10 | -194,818.00 | -29,194.10 | 115.0% | -391,454.00 |

GGP Belleview Biltmore Golf Club
Profit & Loss Budget Performance Golf Ops

Accrual Basis

June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|------------------------------------|------------------|------------------|------------------|---------------|-------------------|-------------------|------------------|---------------|-------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 41000 - Greens Fees | 21,010.43 | 23,000.00 | -1,989.57 | 91.3% | 276,777.01 | 270,530.00 | 6,247.01 | 102.3% | 430,780.00 |
| 41200 - Membership Dues | 18,645.00 | 18,200.00 | 445.00 | 102.4% | 244,305.00 | 192,200.00 | 52,105.00 | 127.1% | 370,300.00 |
| 41900 - Driving Range | 3,327.62 | 2,600.00 | 727.62 | 128.0% | 31,486.50 | 33,900.00 | -2,413.50 | 92.9% | 48,500.00 |
| 42350 - Handicap | 25.00 | 0.00 | 25.00 | 100.0% | 275.00 | 400.00 | -125.00 | 68.8% | 700.00 |
| 42400 - Rental Clubs | 2,780.00 | 2,300.00 | 480.00 | 120.9% | 17,059.46 | 19,900.00 | -2,840.54 | 85.7% | 33,700.00 |
| 42700 - Golf Shop Merchandise | 7,946.53 | 9,700.00 | -1,753.47 | 81.9% | 76,653.30 | 69,300.00 | 7,353.30 | 110.6% | 114,300.00 |
| 43100 - Promotions | -185.00 | | | | -1,663.00 | | | | |
| Total Income | 53,549.58 | 55,800.00 | -2,250.42 | 96.0% | 644,893.77 | 586,230.00 | 58,663.77 | 110.0% | 998,280.00 |
| Cost of Goods Sold | | | | | | | | | |
| 52000 - COGS Pro Shop Merchandise | 7,847.66 | 6,790.00 | 1,057.66 | 115.6% | 59,075.56 | 48,510.00 | 10,565.56 | 121.8% | 80,010.00 |
| 55500 - COGS - Tobacco | -74.73 | | | | -2.58 | | | | |
| Total COGS | 7,772.93 | 6,790.00 | 982.93 | 114.5% | 59,072.98 | 48,510.00 | 10,562.98 | 121.8% | 80,010.00 |
| Gross Profit | 45,776.65 | 49,010.00 | -3,233.35 | 93.4% | 585,820.79 | 537,720.00 | 48,100.79 | 108.9% | 918,270.00 |
| Expense | | | | | | | | | |
| Labor | | | | | | | | | |
| 12100 - Labor - Supervisor | 2,692.32 | 2,846.00 | -153.68 | 94.6% | 18,346.20 | 18,499.00 | -152.80 | 99.2% | 21,345.00 |
| 12150 - Labor - General | 6,479.84 | 3,800.00 | 4,679.84 | 223.2% | 34,487.69 | 24,700.00 | 9,787.69 | 139.6% | 49,400.00 |
| 12200 - Payroll Taxes and Expenses | 1,262.44 | 864.00 | 398.44 | 146.1% | 6,638.57 | 5,616.00 | 1,022.57 | 118.2% | 9,197.00 |
| 12250 - Benefits | 428.48 | 532.00 | -103.52 | 80.5% | 1,826.28 | 3,458.00 | -1,631.72 | 52.8% | 5,662.00 |
| Total Labor | 12,863.08 | 8,042.00 | 4,821.08 | 159.9% | 61,298.94 | 52,273.00 | 9,025.94 | 117.3% | 85,604.00 |
| 13100 - Building Maintenance | 0.00 | 600.00 | -600.00 | 0.0% | 7,235.03 | 3,600.00 | 3,635.03 | 201.0% | 7,200.00 |
| 13150 - Equipment Maintenance | 0.00 | 300.00 | -300.00 | 0.0% | 327.23 | 1,800.00 | -1,472.77 | 18.2% | 3,600.00 |
| 13450 - Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 1,260.05 | 1,000.00 | 260.05 | 126.0% | 1,000.00 |
| 13500 - Supplies | 451.98 | 400.00 | 51.98 | 113.0% | 10,249.81 | 7,330.00 | 2,919.81 | 130.9% | 11,230.00 |
| 13600 - Lease Expense | 128.00 | 128.00 | 0.00 | 100.0% | 640.00 | 768.00 | -128.00 | 83.3% | 1,536.00 |
| 15050 - Tournament Expense | 0.00 | 0.00 | 0.00 | 0.0% | 2,051.86 | 1,200.00 | 851.86 | 171.0% | 2,100.00 |
| 15100 - Handicap Fees | 0.00 | 0.00 | 0.00 | 0.0% | 3,624.00 | 4,500.00 | -876.00 | 80.5% | 4,500.00 |
| Total Expense | 13,443.06 | 9,470.00 | 3,973.06 | 142.0% | 86,686.92 | 72,971.00 | 13,715.92 | 118.8% | 116,770.00 |
| Net Ordinary Income | 32,333.59 | 39,540.00 | -7,206.41 | 81.8% | 499,133.87 | 464,749.00 | 34,384.87 | 107.4% | 801,500.00 |
| Net Income | 32,333.59 | 39,540.00 | -7,206.41 | 81.8% | 499,133.87 | 464,749.00 | 34,384.87 | 107.4% | 801,500.00 |

**GGP Belleview Biltmore Golf Club
Profit & Loss Budget Performance Grounds**

Accrual Basis

June 2014

| | Jun 14 | Budget | \$ Over Budget | % of Budget | Jan - Jun 14 | YTD Budget | \$ Over Budget | % of Budget | Annual Budget |
|---|-------------------|-------------------|------------------|---------------|--------------------|--------------------|-------------------|---------------|--------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Expense | | | | | | | | | |
| Labor | | | | | | | | | |
| 12100 - Labor - Supervisor | 4,800.02 | 8,042.00 | -3,241.98 | 59.7% | 48,419.34 | 52,273.00 | -3,853.66 | 92.6% | 104,546.00 |
| 12150 - Labor - General | 15,200.00 | 15,000.00 | 200.00 | 101.3% | 104,938.16 | 97,500.00 | 7,438.16 | 107.6% | 195,000.00 |
| 12200 - Payroll Taxes and Expenses | 2,046.06 | 2,995.00 | -948.94 | 68.3% | 18,256.10 | 19,468.00 | -1,211.90 | 93.8% | 38,936.00 |
| 12250 - Benefits | 1,713.92 | 1,843.00 | -129.08 | 93.0% | 12,648.12 | 11,980.00 | 668.12 | 105.6% | 23,960.00 |
| Total Labor | 23,760.00 | 27,880.00 | -4,120.00 | 85.2% | 184,261.72 | 181,221.00 | 3,040.72 | 101.7% | 362,442.00 |
| Utilities | | | | | | | | | |
| 14100 - Electric | 2,202.02 | 500.00 | 1,702.02 | 440.4% | 7,038.81 | 2,730.00 | 4,308.81 | 257.8% | 5,715.00 |
| 14300 - Trash | 0.00 | 90.00 | -90.00 | 0.0% | 0.00 | 2,160.00 | -2,160.00 | 0.0% | 4,320.00 |
| Total Utilities | 2,202.02 | 590.00 | 1,612.02 | 373.2% | 7,038.81 | 4,890.00 | 2,148.81 | 143.9% | 10,035.00 |
| 10500 - Meals, Travel, & Education | 30.00 | 50.00 | -20.00 | 60.0% | 30.00 | 300.00 | -270.00 | 10.0% | 800.00 |
| 10800 - Dues & Subscriptions | 415.00 | 0.00 | 415.00 | 100.0% | 465.00 | 350.00 | 115.00 | 132.9% | 500.00 |
| 13100 - Building Maintenance | 33.99 | 400.00 | -366.01 | 8.5% | 2,556.43 | 2,400.00 | 156.43 | 106.5% | 4,800.00 |
| 13150 - Equipment Maintenance | 3,169.01 | 3,000.00 | 169.01 | 105.6% | 21,520.88 | 19,000.00 | 2,520.88 | 113.3% | 38,200.00 |
| 13200 - Irrigation Maintenance | 641.75 | 0.00 | 641.75 | 100.0% | 883.64 | 2,000.00 | -1,116.36 | 44.2% | 4,600.00 |
| 13250 - Grounds Maintenance | 930.00 | 1,000.00 | -70.00 | 93.0% | 10,529.58 | 8,500.00 | 2,029.58 | 123.9% | 14,500.00 |
| 13450 - Uniforms | 0.00 | 0.00 | 0.00 | 0.0% | 929.37 | 1,000.00 | -70.63 | 92.9% | 1,000.00 |
| 13500 - Supplies | 127.62 | 100.00 | 27.62 | 127.6% | 884.94 | 1,500.00 | -615.06 | 59.0% | 4,000.00 |
| 13600 - Lease Expense | 0.00 | 4,246.00 | -4,246.00 | 0.0% | 16,951.86 | 29,691.00 | -12,739.14 | 57.1% | 55,167.00 |
| 13650 - Fuel & Oil | 2,143.96 | 3,000.00 | -856.04 | 71.5% | 14,290.36 | 16,400.00 | -2,109.64 | 87.1% | 32,800.00 |
| 13700 - Landscaping | 0.00 | 0.00 | 0.00 | 0.0% | 2,797.78 | 2,200.00 | 597.78 | 127.2% | 5,400.00 |
| 13750 - Seed & Sod | 0.00 | 0.00 | 0.00 | 0.0% | 760.83 | 0.00 | 760.83 | 100.0% | 13,000.00 |
| 13800 - Fertilizer & Chemical | 6,671.81 | 6,000.00 | 671.81 | 111.2% | 36,838.64 | 32,500.00 | 4,338.64 | 113.3% | 69,000.00 |
| 15150 - Non Cap Equipment | 0.00 | 0.00 | 0.00 | 0.0% | 361.23 | 1,500.00 | -1,138.77 | 24.1% | 2,000.00 |
| Total Expense | 40,125.16 | 46,266.00 | -6,140.84 | 86.7% | 301,101.07 | 303,452.00 | -2,350.93 | 99.2% | 618,244.00 |
| Net Ordinary Income | -40,125.16 | -46,266.00 | 6,140.84 | 86.7% | -301,101.07 | -303,452.00 | 2,350.93 | 99.2% | -618,244.00 |
| Other Income/Expense | | | | | | | | | |
| Other Expense | | | | | | | | | |
| Interest Expense | 0.00 | 305.00 | -305.00 | 0.0% | 0.00 | 915.00 | -915.00 | 0.0% | 3,675.00 |
| Total Other Expense | 0.00 | 305.00 | -305.00 | 0.0% | 0.00 | 915.00 | -915.00 | 0.0% | 3,675.00 |
| Net Other Income | 0.00 | -305.00 | 305.00 | 0.0% | 0.00 | -915.00 | 915.00 | 0.0% | -3,675.00 |
| Net Income | -40,125.16 | -46,571.00 | 6,445.84 | 86.2% | -301,101.07 | -304,367.00 | 3,265.93 | 98.9% | -621,919.00 |

Bellevue Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

| Item # | Description | Qty | Sales | Cost | Margin % |
|--|--|---------------|---------------------|---------------|---------------|
| Department: Golf Operations | | | | | |
| Sub-Department: Green Fees | | | | | |
| 1647 | 2-Person Member Bestball | 27 | \$0.00 | \$0.00 | 0.00 |
| Item Category: Member Rounds | | | | | |
| 1177 | Member 18 Hole Green Fee | 2,101 | \$0.00 | \$0.00 | 0.00 |
| 1181 | Member 9 Hole Green Fee | 527 | \$0.00 | \$0.00 | 0.00 |
| 1183 | Member 18 Walking Fee | 390 | \$3,267.42 | \$0.00 | 100.00 |
| 1184 | Member 9 Walking Fee | 39 | \$182.13 | \$0.00 | 100.00 |
| 1185 | Member 9 Hole Cart/ 9 Hole Walking Fee | 8 | \$37.36 | \$0.00 | 100.00 |
| 1366 | Member 18 Walking After 2 | 39 | \$0.00 | \$0.00 | 0.00 |
| Member Rounds Total: | | 3,104 | \$3,486.91 | \$0.00 | 100.00 |
| Item Category: Comp Rounds | | | | | |
| 1304 | Birthday Promo Round | 4 | \$0.00 | \$0.00 | 0.00 |
| 1426 | Mothers Day Special | 26 | \$0.00 | \$0.00 | 0.00 |
| 1505 | Birthday Member Promo | 3 | \$0.00 | \$0.00 | 0.00 |
| Item Sub-Category: Employee | | | | | |
| 1335 | Employee Golf | 199 | \$0.00 | \$0.00 | 0.00 |
| 1604 | Memorial Day Promo | 47 | \$0.00 | \$0.00 | 0.00 |
| Employee Total: | | 246 | \$0.00 | \$0.00 | 0.00 |
| Item Sub-Category: Town Employees | | | | | |
| 1383 | Town Of Belleair Emp Gf | 16 | \$560.00 | \$0.00 | 100.00 |
| Town Employees Total: | | 16 | \$560.00 | \$0.00 | 100.00 |
| Comp Rounds Total: | | 295 | \$560.00 | \$0.00 | 100.00 |
| Item Category: Public Rounds | | | | | |
| 1172 | Public 18 Hole Before Noon | 1,192 | \$30,420.00 | \$0.00 | 100.00 |
| 1173 | Public 18 Hole After Noon | 933 | \$15,510.00 | \$0.00 | 100.00 |
| 1174 | Public Twilight Rate | 1,414 | \$12,610.00 | \$0.00 | 100.00 |
| 1175 | Public 9 Hole League Rate | 154 | \$969.33 | \$0.00 | 100.00 |
| 1176 | Member Guest Rate - 18 Hole | 1,922 | \$24,295.55 | \$0.00 | 100.00 |
| 1348 | Paradise After 11 | 6 | \$0.00 | \$0.00 | 0.00 |
| 1349 | Paradise | 209 | \$2,530.00 | \$0.00 | 100.00 |
| 1363 | Barter Round | 294 | \$0.00 | \$0.00 | 0.00 |
| 1387 | Member Guest Rate - 9 Hole | 161 | \$1,226.76 | \$0.00 | 100.00 |
| 1459 | Military Rate | 24 | \$0.00 | \$0.00 | 0.00 |
| 1462 | Tee Times Usa Before 12 | 20 | \$0.00 | \$0.00 | 0.00 |
| 1463 | Tee Times Usa After 12 | 17 | \$0.00 | \$0.00 | 0.00 |
| 1511 | Online Special \$40 | 2 | \$37.38 | \$0.00 | 100.00 |
| Public Rounds Total: | | 6,348 | \$87,599.02 | \$0.00 | 100.00 |
| Item Category: Green Fee Revenue | | | | | |
| 1170 | Green Fee | 128 | \$1,688.36 | \$0.00 | 100.00 |
| 1617 | 9 Hole Public After 4pm Only | 171 | \$922.53 | \$0.00 | 100.00 |
| 1618 | 9 Hole Early Bird Summer | 9 | \$126.09 | \$0.00 | 100.00 |
| Green Fee Revenue Total: | | 308 | \$2,736.98 | \$0.00 | 100.00 |
| Item Category: Outing Greens Fee | | | | | |
| 1389 | Outing Golf | 381 | \$4,504.55 | \$0.00 | 100.00 |
| 1595 | Scramble For The Cure Outing | 93 | \$0.00 | \$0.00 | 0.00 |
| 1599 | Woodlwan Golf Outing | 100 | \$1,402.00 | \$0.00 | 100.00 |
| 1635 | Outing Golf Seac | 18 | \$252.18 | \$0.00 | 100.00 |
| 1639 | Outing Golf Seac Golf | 8 | \$0.00 | \$0.00 | 0.00 |
| 1640 | Seac Outing | 10 | \$0.00 | \$0.00 | 0.00 |
| 1644 | Cga Outing Green Fee | 77 | \$1,079.54 | \$0.00 | 100.00 |
| Outing Greens Fee Total: | | 687 | \$7,238.27 | \$0.00 | 100.00 |
| Green Fees Total: | | 10,769 | \$101,621.18 | \$0.00 | 100.00 |
| Sub-Department: Cart Revenue | | | | | |
| 1171 | 4-Some Special Cart | 5,918 | \$116,958.27 | \$0.00 | 100.00 |
| 1178 | Member 18 Hole Cart | 2,278 | \$30,919.50 | \$0.00 | 100.00 |
| 1182 | Member 9 Hole Cart Fee | 534 | \$3,581.67 | \$0.00 | 100.00 |
| 1416 | Active Military Rate | 10 | \$0.00 | \$0.00 | 0.00 |
| 1449 | Pga Courtesy | 10 | \$200.00 | \$0.00 | 100.00 |
| 1477 | Public Cart 9 Holes | 483 | \$4,624.15 | \$0.00 | 100.00 |
| 1512 | Online Cart \$20 | 2 | \$37.38 | \$0.00 | 100.00 |
| 1517 | Replay Rate | 6 | \$120.00 | \$0.00 | 100.00 |
| 1581 | Seasonal Vs Annual | 56 | \$0.00 | \$0.00 | 0.00 |
| 1614 | Comeback Coupon | 97 | \$0.00 | \$0.00 | 0.00 |
| 1615 | Comeback Coupon-Cart Fee | 5 | \$100.00 | \$0.00 | 100.00 |
| Item Category: Outing Cart Fee | | | | | |
| 1472 | Outing Cart | 481 | \$9,396.86 | \$0.00 | 100.00 |

Bellevue Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

| Item # | Description | Qty | Sales | Cost | Margin % |
|--|---------------------------------------|--------------|---------------------|-------------------|---------------|
| 1636 | Outing Cart Seac | 18 | \$168.30 | \$0.00 | 100.00 |
| 1645 | Cga Cart Outing | 77 | \$647.57 | \$0.00 | 100.00 |
| Outing Cart Fee Total: | | 576 | \$10,212.73 | \$0.00 | 100.00 |
| Cart Revenue Total: | | 9,975 | \$166,753.70 | \$0.00 | 100.00 |
| Sub-Department: Driving Range Revenue | | | | | |
| 1236 | Range - Small | 711 | \$3,988.71 | \$0.00 | 100.00 |
| 1237 | Driving Range Revenue | 445 | \$4,642.05 | \$0.00 | 100.00 |
| 1413 | Member Comp Range Balls | 1 | \$0.00 | \$0.00 | 0.00 |
| 1515 | Range-High School | 1 | \$100.00 | \$0.00 | 100.00 |
| 1536 | Range-League Small | 224 | \$627.20 | \$0.00 | 100.00 |
| 1537 | Range-League Large | 27 | \$126.09 | \$0.00 | 100.00 |
| 1600 | Range-Large | 439 | \$4,104.65 | \$0.00 | 100.00 |
| Driving Range Revenue Total: | | 1,848 | \$13,588.70 | \$0.00 | 100.00 |
| Sub-Department: Rentals-Services-Other Golf | | | | | |
| Item Category: Rentals | | | | | |
| 1238 | Rental Clubs - Ping | 224 | \$7,693.46 | \$0.00 | 100.00 |
| Rentals Total: | | 224 | \$7,693.46 | \$0.00 | 100.00 |
| Item Category: Handicap | | | | | |
| 1399 | Ghin Handicap | 3 | \$75.00 | \$0.00 | 100.00 |
| Handicap Total: | | 3 | \$75.00 | \$0.00 | 100.00 |
| Rentals-Services-Other Golf Total: | | 227 | \$7,768.46 | \$0.00 | 100.00 |
| Sub-Department: Merchandise | | | | | |
| 1585 | Maxx Sunglasses | 61 | \$1,071.82 | \$507.95 | 52.61 |
| 1620 | Sunscreen | 13 | \$42.51 | \$23.57 | 44.55 |
| 1622 | Divot Tool Cmc | 11 | \$123.60 | \$54.45 | 55.95 |
| 1624 | Hat Clip Cmc | 6 | \$56.00 | \$36.30 | 35.18 |
| Item Sub-Category: Misc | | | | | |
| 1586 | Towels \$1 | 1 | \$0.93 | \$0.00 | 100.00 |
| Misc Total: | | 1 | \$0.93 | \$0.00 | 100.00 |
| Item Sub-Category: Footwear | | | | | |
| 1436 | Adidas Socks (single Pair) | 3 | \$18.00 | \$9.59 | 46.74 |
| 1571 | Callaway X2 Driver Peggy Spencer | 1 | \$305.00 | \$250.00 | 18.03 |
| 1619 | Cally Fairway Woods Patty Capen | 2 | \$360.00 | \$343.58 | 4.56 |
| Footwear Total: | | 6 | \$683.00 | \$603.17 | 11.69 |
| Item Sub-Category: Headwear | | | | | |
| 1568 | Titleist Ball Marker Hat | 6 | \$119.70 | \$77.70 | 35.09 |
| Headwear Total: | | 6 | \$119.70 | \$77.70 | 35.09 |
| Item Category: Soft Goods | | | | | |
| 1418 | Pukka Headwear Mens | 91 | \$1,577.20 | \$915.60 | 41.95 |
| 1424 | Adidas Mens Polos | 78 | \$3,576.24 | \$2,690.28 | 24.77 |
| 1425 | Adidas Mens Shorts | 5 | \$243.00 | \$156.13 | 35.75 |
| 1490 | Adidas Mens Jackets | 0 | (\$9.75) | \$0.00 | 0.00 |
| 1564 | Pukka Headwear-Bucket Hat | 6 | \$146.45 | \$138.00 | 5.77 |
| Item Sub-Category: Footwear | | | | | |
| 1099 | Footjoy Prodry Socks Wmns | 1 | \$6.40 | \$4.50 | 29.69 |
| 1438 | Adidas Socks (3pk) | 4 | \$59.00 | \$30.00 | 49.15 |
| 1607 | Footjoy Wn Sandal-Special Order Madge | 1 | \$65.00 | \$57.06 | 12.22 |
| Footwear Total: | | 6 | \$130.40 | \$91.56 | 29.79 |
| Item Sub-Category: Men's Apparel | | | | | |
| 1145 | Fut Glove Socks | 1 | \$6.00 | \$3.00 | 50.00 |
| 1154 | Nike Victory Polo Mens | 1 | \$25.00 | \$26.50 | -6.00 |
| 1489 | Ashworth Mens Polos | 14 | \$616.50 | \$522.92 | 15.18 |
| 1520 | Ashworth Mens Shorts | 0 | \$0.00 | \$0.00 | 0.00 |
| Men's Apparel Total: | | 16 | \$647.50 | \$552.42 | 14.68 |
| Item Sub-Category: Women's Apparel | | | | | |
| 1058 | Kate Lord Plaid Shorts | 1 | \$34.99 | \$28.50 | 18.55 |
| 1088 | C & B Usa Shirt-Wns | 1 | \$25.00 | \$22.00 | 12.00 |
| 1089 | Kate Lord V-Neck Sweater Vest | 1 | \$21.99 | \$31.00 | -40.97 |
| 1098 | Kate Lord Wmns Logo Tee Shirts | 1 | \$15.00 | \$17.50 | -16.67 |
| 1141 | Nike Plaid Shorts Womens | 3 | \$75.00 | \$117.00 | -56.00 |
| 1152 | Nike Victory Polo Womens | 5 | \$125.00 | \$132.50 | -6.00 |
| 1156 | Footjoy Comfortsof Socks Wmns | 7 | \$47.60 | \$21.00 | 55.88 |
| 1465 | Adidas Womens Polos | 21 | \$1,006.45 | \$703.53 | 30.10 |
| 1466 | Adidas Womens Skorts | 6 | \$254.00 | \$204.63 | 19.44 |
| 1471 | Adidas Womens Capri | 0 | (\$16.50) | \$0.00 | 0.00 |
| Women's Apparel Total: | | 46 | \$1,588.53 | \$1,277.66 | 19.57 |

Belleview Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

| Item # | Description | Qty | Sales | Cost | Margin % |
|------------------------------------|--|--------------|--------------------|-------------------|---------------|
| Item Sub-Category: Headwear | | | | | |
| 1132 | Titleist Logo Hat | 61 | \$1,231.77 | \$865.14 | 29.76 |
| 1422 | Pukka Headwear Womens | 12 | \$200.07 | \$115.11 | 42.47 |
| Headwear Total: | | 73 | \$1,431.84 | \$980.24 | 31.54 |
| Item Sub-Category: Gloves | | | | | |
| 1113 | Us Glove-Wmns | 4 | \$20.00 | \$30.00 | -50.00 |
| 1120 | Nike Glove Elite Feel-Old Stock | 1 | \$5.00 | \$5.00 | 0.00 |
| 1124 | Ping Tour Glove-Mns | 3 | \$15.00 | \$27.00 | -80.00 |
| 1148 | Nike Glove Elite Feel-Mns | 4 | \$20.00 | \$38.00 | -90.00 |
| 1149 | Precept Glove-Wmns | 4 | \$32.00 | \$30.00 | 6.25 |
| 1159 | Footjoy Weathersoft 2pk | 4 | \$80.00 | \$42.48 | 46.90 |
| 1160 | Titleist Glove Perma Soft-Mns | 54 | \$754.44 | \$473.61 | 37.22 |
| 1161 | Footjoy Weather Soft Glove | 147 | \$1,811.75 | \$903.27 | 50.14 |
| 1402 | Titleist Permasoft Womens | 7 | \$102.00 | \$62.44 | 38.78 |
| Gloves Total: | | 228 | \$2,840.19 | \$1,611.80 | 43.25 |
| Soft Goods Total: | | 549 | \$12,171.60 | \$8,413.69 | 30.87 |
| Item Category: Hard Goods | | | | | |
| 1168 | Logo Golf Chips | 96 | \$273.65 | \$84.17 | 69.24 |
| 1493 | Devant Bbge Towel | 39 | \$568.55 | \$381.66 | 32.87 |
| 1648 | Navika Hat Clips | 3 | \$25.20 | \$16.06 | 36.26 |
| Item Sub-Category: Misc | | | | | |
| 1075 | Q-Ray Silver Deluxe | 2 | \$80.00 | \$124.00 | -55.00 |
| 1118 | Ping Divot Repair Tool | 2 | \$22.80 | \$20.00 | 12.28 |
| Misc Total: | | 4 | \$102.80 | \$144.00 | -40.08 |
| Item Sub-Category: Clubs | | | | | |
| 1027 | Ping Serene Driver | 3 | \$795.15 | \$580.13 | 27.04 |
| 1031 | Bridgestone Wedge-Wc | 1 | \$55.00 | \$68.75 | -25.00 |
| 1032 | Ping Wedge Tour S-Steel Shaft | 4 | \$442.00 | \$374.96 | 15.17 |
| 1044 | Ping Putter (nome Belly Putter) | 1 | \$125.00 | \$192.00 | -53.60 |
| 1066 | Ping Serene Woods | 8 | \$1,512.40 | \$1,166.91 | 22.84 |
| 1067 | Ping Serene Hybrid | 8 | \$1,267.50 | \$674.01 | 46.82 |
| 1084 | Ping I-20 Driver | 1 | \$219.00 | \$231.00 | -5.48 |
| 1129 | Cleveland Classic Collection Mb Putter | 2 | \$134.99 | \$136.00 | -0.75 |
| 1350 | Ping G-25 Driver | 1 | \$349.00 | \$226.63 | 35.06 |
| 1369 | Ping G-25 Hybrid | 1 | \$179.10 | \$163.13 | 8.92 |
| 1400 | Ping Serene Irons | 22 | \$2,188.76 | \$1,657.16 | 24.29 |
| 1403 | Ping G-25 Frwy Woods | 1 | \$229.00 | \$162.36 | 29.10 |
| 1431 | Taylormade Rbz Driver | 1 | \$175.00 | \$209.00 | -19.43 |
| 1555 | Ping I-25 Irons Graphite | 7 | \$945.00 | \$676.29 | 28.44 |
| 1561 | Ping G-25 Driver-Pud | 1 | \$164.55 | \$164.46 | 0.05 |
| 1562 | Ping G-25 Fairway-Pud | 1 | \$109.90 | \$109.86 | 0.04 |
| 1563 | Ping G-25 Hybrid-Pud | 1 | \$95.25 | \$95.16 | 0.09 |
| 1578 | Ping Wedge Tour S-Special Order | 3 | \$420.00 | \$369.72 | 11.97 |
| 1592 | Ping I-25 Hybrid Pud Bill | 1 | \$122.50 | \$122.25 | 0.21 |
| 1593 | Ping I-25 Irons Pud Bill | 6 | \$403.20 | \$402.69 | 0.13 |
| 1594 | Ping Tour Wedge Bill Pud | 2 | \$165.90 | \$165.71 | 0.11 |
| Clubs Total: | | 76 | \$10,098.20 | \$7,948.18 | 21.29 |
| Item Sub-Category: Balls | | | | | |
| 1158 | Titleist Dt Solo | 98 | \$689.01 | \$422.94 | 38.62 |
| 1162 | Precept Logo Ball | 4 | \$11.40 | \$5.00 | 56.14 |
| 1163 | Titleist Nxt/nxt Tour | 164 | \$1,417.26 | \$1,106.64 | 21.92 |
| 1164 | Titleist Velocity | 211 | \$1,526.21 | \$1,169.16 | 23.39 |
| 1166 | Pinnacle Gold Ribon | 483 | \$1,997.35 | \$1,133.65 | 43.24 |
| 1167 | Titleist Pro V1/pro V1x | 227 | \$2,902.29 | \$2,087.55 | 28.07 |
| 1169 | Pinnacle Logo Ball | 74 | \$212.48 | \$99.32 | 53.26 |
| 1468 | Pinnacle Bling | 3 | \$19.50 | \$10.49 | 46.19 |
| Balls Total: | | 1,264 | \$8,775.50 | \$6,034.74 | 31.23 |
| Item Sub-Category: Footwear | | | | | |
| 1139 | Footjoy Contour Spikeless | 2 | \$131.73 | \$135.96 | -3.21 |
| 1444 | Adidas Tour 360 Lite | 2 | \$150.00 | \$120.00 | 20.00 |
| 1445 | Ashworth Shoes | 2 | \$200.00 | \$120.00 | 40.00 |
| 1488 | Adidas Sport II | 6 | \$632.00 | \$436.78 | 30.89 |
| 1494 | Adidas Adizero Women Shoe | 3 | \$175.00 | \$202.65 | -15.80 |
| Footwear Total: | | 15 | \$1,288.73 | \$1,015.39 | 21.21 |
| Item Sub-Category: Bags | | | | | |
| 1101 | Titleist Stand Bag | 1 | \$100.00 | \$111.99 | -11.99 |
| 1584 | Ping Golf Bag-Special Order Jean | 1 | \$130.00 | \$111.79 | 14.01 |
| 1606 | Titleist Cart Bag Jerry Garver | 1 | \$112.15 | \$100.00 | 10.83 |

Bellevue Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

| Item # | Description | Qty | Sales | Cost | Margin % | |
|---|--------------------------------|---------------------------------|---------------|---------------------|--------------------|---------------|
| | | Bags Total: | 3 | \$342.15 | \$323.78 | 5.37 |
| | | Hard Goods Total: | 1,500 | \$21,474.78 | \$15,947.99 | 25.74 |
| Item Category: Green Fee Revenue | | | | | | |
| 1610 | Yardage Guide | 9 | \$25.11 | \$0.00 | 100.00 | |
| | | Green Fee Revenue Total: | 9 | \$25.11 | \$0.00 | 100.00 |
| | | Merchandise Total: | 2,162 | \$35,769.05 | \$25,664.81 | 28.25 |
| Sub-Department: Membership | | | | | | |
| Item Category: Membership | | | | | | |
| 1376 | Dues 12 Month Single | 171 | \$34,200.00 | \$0.00 | 100.00 | |
| 1378 | Dues 12 Month Family | 79 | \$19,750.00 | \$0.00 | 100.00 | |
| 1379 | Dues 6 Month Single | -1 | (\$250.00) | \$0.00 | 0.00 | |
| 1381 | Dues 3 Month Family | 0 | \$0.00 | \$0.00 | 0.00 | |
| 1382 | Dues 3 Month Single | -1 | (\$350.00) | \$0.00 | 0.00 | |
| 1401 | Dues Corporate | 1 | \$500.00 | \$0.00 | 100.00 | |
| | | Membership Total: | 249 | \$53,850.00 | \$0.00 | 100.00 |
| Item Category: Club Storage | | | | | | |
| 1481 | Club Storage | 99 | \$990.00 | \$0.00 | 100.00 | |
| 1577 | Cart And Bag Storage | 27 | \$405.00 | \$0.00 | 100.00 | |
| | | Club Storage Total: | 126 | \$1,395.00 | \$0.00 | 100.00 |
| | | Membership Total: | 375 | \$55,245.00 | \$0.00 | 100.00 |
| Sub-Department: Accounting | | | | | | |
| 1386 | Town Of Belleair Emp Discount | 16 | (\$560.00) | \$0.00 | 0.00 | |
| 1565 | 10 Dollar Off Coupon-Slow Play | 2 | (\$20.00) | \$0.00 | 0.00 | |
| 1579 | 5 Dollar Discount Gift Card | 150 | (\$750.00) | \$0.00 | 0.00 | |
| 1591 | Breast Cancer Donation | 104 | \$5,735.00 | \$0.00 | 100.00 | |
| Item Category: Golf Shop Credits | | | | | | |
| Item Sub-Category: Credits | | | | | | |
| 1002 | Credits - Issued | 51 | \$1,733.03 | \$0.00 | 100.00 | |
| 1003 | Credits - Redeemed | 56 | (\$1,554.34) | \$0.00 | 0.00 | |
| | | Credits Total: | 107 | \$178.69 | \$0.00 | 100.00 |
| | | Golf Shop Credits Total: | 107 | \$178.69 | \$0.00 | 100.00 |
| Item Category: Gift Cards | | | | | | |
| 1396 | Gift Card Issued | 195 | \$6,886.49 | \$0.00 | 100.00 | |
| | | Gift Cards Total: | 195 | \$6,886.49 | \$0.00 | 100.00 |
| Item Category: Gift Certificates | | | | | | |
| 1008 | Gift Certificate - Issued | 2 | \$0.02 | \$0.00 | 100.00 | |
| 1009 | Gift Certificate - Redeemed | 11 | (\$470.00) | \$0.00 | 0.00 | |
| | | Gift Certificates Total: | 13 | (\$469.98) | \$0.00 | 0.00 |
| Item Category: Awards | | | | | | |
| Item Sub-Category: Awards | | | | | | |
| 1587 | Awards-Redeemed | 3 | (\$33.00) | \$0.00 | 0.00 | |
| | | Awards Total: | 3 | (\$33.00) | \$0.00 | 0.00 |
| | | Awards Total: | 3 | (\$33.00) | \$0.00 | 0.00 |
| Item Category: Rainchecks | | | | | | |
| 1011 | Raincheck Redeemed | 103 | (\$2,387.40) | \$0.00 | 0.00 | |
| | | Rainchecks Total: | 103 | (\$2,387.40) | \$0.00 | 0.00 |
| Item Category: Prize Fund | | | | | | |
| 1367 | Prize Fund - Collected | 189 | \$2,365.50 | \$0.00 | 100.00 | |
| 1368 | Prize Fund - Paid Out | 51 | (\$2,213.50) | \$0.00 | 0.00 | |
| | | Prize Fund Total: | 240 | \$152.00 | \$0.00 | 100.00 |
| | | Accounting Total: | 933 | \$8,731.80 | \$0.00 | 100.00 |
| Sub-Department: Tobacco | | | | | | |
| Item Category: Cigars | | | | | | |
| 1478 | Cigar \$5.00 | 91 | \$438.77 | \$119.36 | 72.80 | |
| | | Cigars Total: | 91 | \$438.77 | \$119.36 | 72.80 |
| | | Tobacco Total: | 91 | \$438.77 | \$119.36 | 72.80 |
| | | Golf Operations Total: | 26,380 | \$389,916.66 | \$25,784.17 | 93.39 |
| Department: Food & Beverage | | | | | | |
| Sub-Department: Food | | | | | | |
| 1186 | Cup of Chili | 22 | \$71.83 | \$0.00 | 100.00 | |
| 1187 | Bowl of Chili | 20 | \$96.68 | \$0.00 | 100.00 | |
| 1188 | Cup of Soup | 30 | \$86.00 | \$0.00 | 100.00 | |
| 1189 | Chicken Quesadilla | 63 | \$448.89 | \$0.00 | 100.00 | |
| 1190 | Chicken Tenders | 58 | \$355.17 | \$0.00 | 100.00 | |

Bellevue Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

| Item # | Description | Qty | Sales | Cost | Margin % | |
|--------------------------------------|-----------------------------------|--------------------|------------|-----------------|---------------|---------------|
| 1191 | Blackened Fish Tacos | 29 | \$210.29 | \$0.00 | 100.00 | |
| 1192 | Wings | 27 | \$203.39 | \$0.00 | 100.00 | |
| 1193 | Chili Nachos | 5 | \$37.50 | \$0.00 | 100.00 | |
| 1194 | Chicken Nachos | 5 | \$39.60 | \$0.00 | 100.00 | |
| 1195 | Black Angus Beef Sliders (3) | 10 | \$66.50 | \$0.00 | 100.00 | |
| 1196 | Black Angus Beef Sliders (5) | 1 | \$9.00 | \$0.00 | 100.00 | |
| 1198 | Cesar Salad | 30 | \$143.38 | \$0.00 | 100.00 | |
| 1199 | Pelican Salad | 63 | \$499.46 | \$0.00 | 100.00 | |
| 1202 | Breakfast Sandwich | 372 | \$1,445.76 | \$0.00 | 100.00 | |
| 1203 | Biltmore Breakfast | 115 | \$773.88 | \$0.00 | 100.00 | |
| 1205 | Corned Beef Hash | 8 | \$55.50 | \$0.00 | 100.00 | |
| 1209 | French Toast | 15 | \$64.74 | \$0.00 | 100.00 | |
| 1210 | French Toast w/ eggs | 7 | \$51.75 | \$0.00 | 100.00 | |
| 1211 | Bagel and Cream Cheese | 34 | \$76.94 | \$0.00 | 100.00 | |
| 1213 | One Egg | 42 | \$29.65 | \$0.00 | 100.00 | |
| 1214 | Toast/English Muffin | 43 | \$35.31 | \$0.00 | 100.00 | |
| 1215 | Breakfast Meat | 12 | \$22.00 | \$0.00 | 100.00 | |
| 1216 | Breakfast Potatoes | 17 | \$20.37 | \$0.00 | 100.00 | |
| 1217 | Fruit Bowl | 2 | \$8.00 | \$0.00 | 100.00 | |
| 1220 | Juice | 52 | \$96.10 | \$0.00 | 100.00 | |
| 1221 | Cold Deli Sandwich | 268 | \$2,000.48 | \$0.00 | 100.00 | |
| 1222 | Club Sandwich | 155 | \$1,204.89 | \$0.00 | 100.00 | |
| 1223 | Chicken Caesar Wrap | 44 | \$338.85 | \$0.00 | 100.00 | |
| 1224 | Classic BLT | 113 | \$794.78 | \$0.00 | 100.00 | |
| 1225 | Grilled Cheese | 112 | \$524.21 | \$0.00 | 100.00 | |
| 1227 | Turkey Reuben Sandwich | 38 | \$294.43 | \$0.00 | 100.00 | |
| 1228 | Hot Dog | 486 | \$2,147.52 | \$0.00 | 100.00 | |
| 1232 | Biltmore Burger | 137 | \$1,141.21 | \$0.00 | 100.00 | |
| 1233 | Fish Sandwich | 28 | \$229.79 | \$0.00 | 100.00 | |
| 1234 | French Dip | 29 | \$239.43 | \$0.00 | 100.00 | |
| 1235 | Bowl of Soup | 25 | \$115.37 | \$0.00 | 100.00 | |
| 1269 | Chicken Tacos | 3 | \$20.85 | \$0.00 | 100.00 | |
| 1292 | Plate of French Fries | 28 | \$79.50 | \$0.00 | 100.00 | |
| 1293 | Onion Straws | 2 | \$6.65 | \$0.00 | 100.00 | |
| 1294 | Zucchini Fries | 17 | \$80.01 | \$0.00 | 100.00 | |
| 1295 | Chopped Garden Salad | 15 | \$63.90 | \$0.00 | 100.00 | |
| 1297 | House Salad Grilled Chicken | 4 | \$30.40 | \$0.00 | 100.00 | |
| 1300 | Add Chili | 37 | \$36.50 | \$0.00 | 100.00 | |
| 1302 | Half Sandwich and Salad/Soup | 31 | \$222.99 | \$0.00 | 100.00 | |
| 1303 | The Salad Sandwich | 18 | \$140.00 | \$0.00 | 100.00 | |
| 1305 | Grilled Chicken Sandwich | 25 | \$187.74 | \$0.00 | 100.00 | |
| 1308 | Candy | 194 | \$178.25 | \$0.00 | 100.00 | |
| 1309 | Protein Bars | 26 | \$74.92 | \$0.00 | 100.00 | |
| 1310 | Chips | 260 | \$235.98 | \$0.00 | 100.00 | |
| 1311 | Crackers | 124 | \$113.88 | \$0.00 | 100.00 | |
| 1312 | Peanuts | 30 | \$27.09 | \$0.00 | 100.00 | |
| 1314 | Open Food | 338 | \$3,166.71 | \$0.00 | 100.00 | |
| 1328 | Apple | 1 | \$0.93 | \$0.00 | 100.00 | |
| 1330 | Corned Beef Reuben Sandwich | 46 | \$360.47 | \$0.00 | 100.00 | |
| 1346 | Manager Lunch | 2 | \$0.00 | \$0.00 | 0.00 | |
| 1566 | Hot Dog Bun | 2 | \$0.00 | \$0.00 | 0.00 | |
| 1602 | Quesadilla Special | 1 | \$4.00 | \$0.00 | 100.00 | |
| Item Category: Food | | | | | | |
| 1354 | Omelet | 39 | \$278.28 | \$0.00 | 100.00 | |
| 1355 | Muffin | 7 | \$20.10 | \$0.00 | 100.00 | |
| 1356 | Bagel | 3 | \$3.00 | \$0.00 | 100.00 | |
| 1357 | Zucchini Fries Upgrade | 28 | \$27.86 | \$0.00 | 100.00 | |
| 1358 | Fruit Side | 33 | \$32.44 | \$0.00 | 100.00 | |
| 1359 | Sunrise Skillet Wrap | 23 | \$126.74 | \$0.00 | 100.00 | |
| 1375 | Side of Chicken | 24 | \$90.68 | \$0.00 | 100.00 | |
| 1474 | Add Bacon | 27 | \$27.00 | \$0.00 | 100.00 | |
| 1475 | Add Tomato | 38 | \$19.00 | \$0.00 | 100.00 | |
| 1476 | Add Ham | 14 | \$14.00 | \$0.00 | 100.00 | |
| | | Food Total: | 236 | \$639.10 | \$0.00 | 100.00 |
| Item Category: Employee Meals | | | | | | |
| 1337 | Employee Cheeseburger | 104 | \$291.20 | \$0.00 | 100.00 | |
| 1338 | Employee Sand/Wrap/BLT/Fish/FrDip | 145 | \$542.30 | \$0.00 | 100.00 | |
| 1339 | Employee Hot Dog | 7 | \$13.09 | \$0.00 | 100.00 | |
| 1340 | Employee Chicken Tenders | 7 | \$26.18 | \$0.00 | 100.00 | |

Bellevue Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

| Item # | Description | Qty | Sales | Cost | Margin % |
|---------------------------------|-------------------------|---------------|--------------------|---------------|---------------|
| 1341 | Employee Salad | 1 | \$2.80 | \$0.00 | 100.00 |
| 1342 | Employee Soup | 6 | \$11.22 | \$0.00 | 100.00 |
| 1343 | Employee Candy/Chips | 3 | \$2.79 | \$0.00 | 100.00 |
| Employee Meals Total: | | 273 | \$889.58 | \$0.00 | 100.00 |
| Food Total: | | 4,230 | \$20,538.10 | \$0.00 | 100.00 |
| Sub-Department: Beverage | | | | | |
| 1535 | Free Drink Coupon | 1 | \$0.00 | \$0.00 | 0.00 |
| Item Category: Beverage | | | | | |
| 1218 | Coffee | 320 | \$579.40 | \$0.00 | 100.00 |
| 1243 | Monster | 10 | \$27.72 | \$0.00 | 100.00 |
| 1244 | Bottled Water | 318 | \$811.02 | \$0.00 | 100.00 |
| 1249 | Iced Tea | 332 | \$593.87 | \$0.00 | 100.00 |
| 1253 | Bottled Soda | 491 | \$1,337.00 | \$0.00 | 100.00 |
| 1254 | Powerade | 747 | \$2,019.08 | \$0.00 | 100.00 |
| 1255 | Fountain Drink | 658 | \$1,189.95 | \$0.00 | 100.00 |
| 1333 | Open Beverage | 161 | \$844.10 | \$0.00 | 100.00 |
| 1582 | Bottle Water \$1 | 113 | \$105.09 | \$0.00 | 100.00 |
| Beverage Total: | | 3,150 | \$7,507.23 | \$0.00 | 100.00 |
| Item Category: Beer | | | | | |
| 1245 | Budweiser Bottle | 85 | \$225.68 | \$0.00 | 100.00 |
| 1246 | Heineken Lite | 172 | \$592.96 | \$0.00 | 100.00 |
| 1247 | Bud Lite Lime | 90 | \$241.08 | \$0.00 | 100.00 |
| 1248 | Coors Lite Bottle | 61 | \$162.96 | \$0.00 | 100.00 |
| 1250 | Corona | 91 | \$335.16 | \$0.00 | 100.00 |
| 1251 | Stella Draft | 596 | \$2,145.38 | \$0.00 | 100.00 |
| 1257 | O'Douls | 8 | \$21.56 | \$0.00 | 100.00 |
| 1258 | Yuengling | 285 | \$785.12 | \$0.00 | 100.00 |
| 1259 | Amstel Light | 38 | \$138.79 | \$0.00 | 100.00 |
| 1260 | Heineken | 122 | \$434.82 | \$0.00 | 100.00 |
| 1261 | Miller Lite Bottle | 63 | \$168.56 | \$0.00 | 100.00 |
| 1262 | Amberbock Draft | 447 | \$1,180.76 | \$0.00 | 100.00 |
| 1263 | Shock Top Draft | 287 | \$773.64 | \$0.00 | 100.00 |
| 1317 | Bud Light Bottle | 106 | \$289.80 | \$0.00 | 100.00 |
| 1318 | Bud Light Can | 929 | \$2,539.60 | \$0.00 | 100.00 |
| 1319 | Budweiser Can | 490 | \$1,321.04 | \$0.00 | 100.00 |
| 1320 | Coors Light Can | 1,126 | \$2,909.48 | \$0.00 | 100.00 |
| 1321 | Mich Ultra Can | 420 | \$1,144.36 | \$0.00 | 100.00 |
| 1322 | Miller Lite Can | 2,533 | \$6,662.60 | \$0.00 | 100.00 |
| 1323 | MGD 64 | 31 | \$84.00 | \$0.00 | 100.00 |
| 1324 | Smirnoff Ice | 17 | \$58.40 | \$0.00 | 100.00 |
| 1331 | Pitcher - \$10.00 | 91 | \$810.86 | \$0.00 | 100.00 |
| 1332 | Pitcher - \$14.00 | 12 | \$153.03 | \$0.00 | 100.00 |
| 1455 | Bud Light Draft | 891 | \$2,366.56 | \$0.00 | 100.00 |
| 1583 | Beer Can Special \$2.00 | 66 | \$132.00 | \$0.00 | 100.00 |
| 1611 | Rolling Rock-16 OZ | 23 | \$43.01 | \$0.00 | 100.00 |
| 1628 | Beer-Special Scorecard | 42 | \$42.14 | \$0.00 | 100.00 |
| 1630 | 2 FOR 1 Draft Beer | 17 | \$51.00 | \$0.00 | 100.00 |
| Beer Total: | | 9,139 | \$25,814.35 | \$0.00 | 100.00 |
| Item Category: Liquor | | | | | |
| 1239 | Well - Liquor | 878 | \$3,901.82 | \$0.00 | 100.00 |
| 1240 | Call - Liquor | 1,084 | \$6,280.37 | \$0.00 | 100.00 |
| 1241 | Premium - Liquor | 320 | \$2,173.90 | \$0.00 | 100.00 |
| 1325 | Double Up Charge | 91 | \$264.30 | \$0.00 | 100.00 |
| 1596 | Bloody Mary Special-\$3 | 12 | \$33.60 | \$0.00 | 100.00 |
| 1601 | Margarita Special \$5 | 2 | \$10.00 | \$0.00 | 100.00 |
| 1641 | Well Up Charge | 2 | \$3.74 | \$0.00 | 100.00 |
| 1642 | Call Up Charge | 6 | \$16.80 | \$0.00 | 100.00 |
| 1643 | Premium Up Charge | 3 | \$11.22 | \$0.00 | 100.00 |
| Liquor Total: | | 2,398 | \$12,695.75 | \$0.00 | 100.00 |
| Item Category: Wine | | | | | |
| 1242 | House Wine | 811 | \$4,262.43 | \$0.00 | 100.00 |
| 1453 | House Wine -Banquet | 30 | \$140.10 | \$0.00 | 100.00 |
| Wine Total: | | 841 | \$4,402.53 | \$0.00 | 100.00 |
| Beverage Total: | | 15,529 | \$50,419.86 | \$0.00 | 100.00 |
| Sub-Department: Banquets | | | | | |
| 1267 | Banquet - Beverage | 1 | \$100.00 | \$0.00 | 100.00 |
| 1491 | Banquet - Food | 1,300 | \$14,333.25 | \$0.00 | 100.00 |
| 1637 | Banquet Food-SEAC | 8 | \$66.64 | \$0.00 | 100.00 |

Bellevue Biltmore Golf Club

Sales Detail By Department

From: Tuesday, April 1, 2014

To: Monday, June 30, 2014

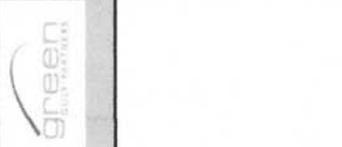
| Item # | Description | Qty | Sales | Cost | Margin % | |
|--------------------------------------|----------------------------|-----------------------------------|---------------|---------------------|--------------------|---------------|
| 1638 | Banquet Beverage- SEAC | 8 | \$22.40 | \$0.00 | 100.00 | |
| | | Banquets Total: | 1,317 | \$14,522.29 | \$0.00 | 100.00 |
| Sub-Department: Beverage Cart | | | | | | |
| Item Category: Food | | | | | | |
| 1280 | Bev Cart - Sandwich | 4 | \$26.16 | \$0.00 | 100.00 | |
| 1281 | Bev Cart - \$1.00 Snacks | 643 | \$590.97 | \$0.00 | 100.00 | |
| 1282 | Bev Cart - \$2.00 Snacks | 15 | \$27.29 | \$0.00 | 100.00 | |
| 1326 | Bev Cart - Protein Bars | 15 | \$42.00 | \$0.00 | 100.00 | |
| | | Food Total: | 677 | \$686.42 | \$0.00 | 100.00 |
| Item Category: Beverage | | | | | | |
| 1272 | Bev Cart - Can Soft Drinks | 507 | \$1,403.36 | \$0.00 | 100.00 | |
| 1273 | Bev Cart - Monster | 2 | \$5.60 | \$0.00 | 100.00 | |
| 1274 | Bev Cart - Powerade | 637 | \$1,743.00 | \$0.00 | 100.00 | |
| 1327 | Bev Cart - Bottled Water | 191 | \$534.80 | \$0.00 | 100.00 | |
| | | Beverage Total: | 1,337 | \$3,686.76 | \$0.00 | 100.00 |
| Item Category: Beer | | | | | | |
| 1275 | Bev Cart - Domestic Beer | 3,087 | \$8,426.60 | \$0.00 | 100.00 | |
| 1276 | Bev Cart - Import Beer | 406 | \$1,496.61 | \$0.00 | 100.00 | |
| | | Beer Total: | 3,493 | \$9,923.21 | \$0.00 | 100.00 |
| Item Category: Liquor | | | | | | |
| 1277 | Bev Cart - \$6.50 Liquor | 480 | \$2,805.02 | \$0.00 | 100.00 | |
| 1278 | Bev Cart - \$7.50 Liquor | 69 | \$482.29 | \$0.00 | 100.00 | |
| 1625 | Bev Cart- Fireball | 11 | \$55.00 | \$0.00 | 100.00 | |
| | | Liquor Total: | 560 | \$3,342.31 | \$0.00 | 100.00 |
| | | Beverage Cart Total: | 6,067 | \$17,638.70 | \$0.00 | 100.00 |
| | | Food & Beverage Total: | 27,143 | \$103,118.95 | \$0.00 | 100.00 |
| Department: Accounting | | | | | | |
| 1621 | Deposit Event/outing | 1 | \$150.00 | \$0.00 | 100.00 | |
| Sub-Department: Banquets | | | | | | |
| 1603 | Event Venue Charge | 2 | \$1,200.00 | \$0.00 | 100.00 | |
| | | Banquets Total: | 2 | \$1,200.00 | \$0.00 | 100.00 |
| | | Accounting Total: | 3 | \$1,350.00 | \$0.00 | 100.00 |
| | | Grand Total: | 53,526 | \$494,385.61 | \$25,784.17 | 94.78 |

BBGC

| DATE | TEMP & CONDITIONS | COMP ROUNDS | PAID ROUNDS | MEMBER ROUNDS | TOTAL ROUNDS | CARTS BOUND | GREEN FEES | CART FEES | FAB | OTHER FAB | MERCH | OTHER PRO SHOP - RENTALS | ANNUAL DUES | RANGE REV | TOTAL REVENUE | AVERAGE PER PLAYER |
|--------------------------|----------------------|-------------|-------------|---------------|--------------|-------------|------------|-----------|--------|-----------|-------|--------------------------|-------------|-----------|---------------|--------------------|
| Sunday, June 01, 2014 | mostly cloudy windy | 4 | 73 | 21 | 98 | 93 | 797 | 1,668 | 719 | | 239 | 160 | | 131 | \$3,632 | 24.21 |
| Monday, June 02, 2014 | partly cloudy high B | 1 | 38 | 21 | 60 | 54 | 285 | 750 | 574 | | 165 | 80 | | 56 | 1,627 | 17.61 |
| Tuesday, June 03, 2014 | mostly sunny low 9C | - | 56 | 23 | 81 | 89 | 441 | 1,344 | 456 | 150 | 522 | 99 | | 84 | 3,088 | 22.04 |
| Wednesday, June 04, 2014 | mostly sunny low 9C | - | 76 | 20 | 96 | 104 | 658 | 1,643 | 1,409 | | 403 | 228 | | 416 | 4,755 | 24.22 |
| Thursday, June 05, 2014 | mostly sunny low 9C | 4 | 73 | 38 | 116 | 125 | 461 | 1,621 | 812 | | 315 | 40 | | 65 | 3,950 | 18.12 |
| Friday, June 06, 2014 | mostly sunny low 9C | 4 | 46 | 27 | 74 | 71 | 368 | 1,028 | 747 | | 129 | 60 | | 197 | 2,421 | 18.84 |
| Saturday, June 07, 2014 | mostly sunny low 9C | 2 | 86 | 42 | 130 | 118 | 869 | 1,801 | 1,057 | 18 | 888 | 120 | | 59 | 4,751 | 20.64 |
| Sunday, June 08, 2014 | mostly sunny low 9C | - | 36 | 18 | 54 | 101 | 503 | 1,700 | 692 | | 410 | 80 | | 50 | 3,950 | 27.17 |
| Monday, June 09, 2014 | mostly sunny high 8 | 3 | 42 | 16 | 58 | 53 | 208 | 632 | 416 | | 126 | 50 | | 143 | 2,405 | 16.18 |
| Tuesday, June 10, 2014 | mostly sunny humid | 3 | 62 | 15 | 87 | 87 | 511 | 1,250 | 937 | | 232 | 120 | | 116 | 3,207 | 18.96 |
| Wednesday, June 11, 2014 | mostly sunny rain P | 3 | 106 | 15 | 124 | 115 | 782 | 1,368 | 1,217 | | 420 | 120 | | 116 | 5,295 | 26.68 |
| Thursday, June 12, 2014 | mostly sunny low 9C | 3 | 78 | 17 | 95 | 99 | 671 | 1,062 | 542 | 14 | 150 | 120 | | 65 | 2,967 | 20.63 |
| Friday, June 13, 2014 | Rain throughout the | - | 61 | 17 | 78 | 88 | 70 | 703 | 1,063 | | 249 | 80 | | 79 | 2,867 | 26.64 |
| Saturday, June 14, 2014 | sunny low 90s | - | 84 | 21 | 105 | 133 | 130 | 2,210 | 1,019 | | 165 | 240 | | 145 | 4,997 | 21.62 |
| Sunday, June 15, 2014 | sunny low 90s | - | 47 | 17 | 67 | 62 | 465 | 929 | 463 | 5 | 124 | 80 | | 65 | 2,051 | 26.65 |
| Monday, June 16, 2014 | sunny low 90s | - | 50 | 20 | 70 | 77 | 477 | 1,165 | 406 | | 108 | 80 | | 44 | 2,189 | 23.46 |
| Tuesday, June 17, 2014 | mostly sunny mid 90s | - | 41 | 11 | 52 | 65 | 479 | 913 | 728 | | 85 | 120 | | 97 | 2,423 | 26.41 |
| Wednesday, June 18, 2014 | mostly sunny low 9C | 2 | 91 | 31 | 124 | 115 | 782 | 1,368 | 1,217 | 5 | 249 | 140 | | 116 | 4,170 | 17.60 |
| Thursday, June 19, 2014 | mostly sunny low 9C | 1 | 74 | 22 | 97 | 90 | 528 | 1,475 | 1,228 | | 333 | 80 | | 106 | 3,898 | 23.75 |
| Friday, June 20, 2014 | mostly sunny low 9C | 1 | 63 | 23 | 86 | 141 | 965 | 2,135 | 1,423 | | 223 | 200 | | 162 | 4,957 | 22.07 |
| Saturday, June 21, 2014 | mostly sunny low 9C | 5 | 67 | 23 | 125 | 123 | 184 | 2,079 | 827 | 16 | 188 | 80 | | 43 | 4,768 | 26.10 |
| Sunday, June 22, 2014 | mostly sunny low 9C | 3 | 116 | 12 | 131 | 131 | 1,444 | 1,446 | 720 | | 177 | 100 | | 52 | 3,626 | 22.08 |
| Monday, June 23, 2014 | mostly sunny humid | 2 | 40 | 34 | 76 | 66 | 478 | 1,179 | 368 | | 290 | 100 | | 43 | 2,445 | 21.80 |
| Tuesday, June 24, 2014 | mostly sunny humid | 2 | 64 | 13 | 87 | 69 | 512 | 1,057 | 1,073 | | 177 | 40 | | 62 | 2,908 | 23.56 |
| Wednesday, June 25, 2014 | mostly sunny humid | 4 | 112 | 39 | 151 | 150 | 1,245 | 1,896 | 1,378 | | 334 | 20 | | 62 | 4,925 | 20.20 |
| Thursday, June 26, 2014 | mostly sunny humid | 4 | 84 | 24 | 108 | 123 | 870 | 1,666 | 1,035 | 5 | 126 | 240 | | 127 | 3,965 | 17.63 |
| Friday, June 27, 2014 | mostly sunny high 9 | 1 | 99 | 17 | 116 | 109 | 503 | 1,401 | 1,669 | | 164 | 100 | | 134 | 4,182 | 24.84 |
| Saturday, June 28, 2014 | mostly sunny humid | - | 105 | 30 | 135 | 126 | 594 | 2,141 | 861 | 10 | 247 | 56 | | 182 | 2,187 | 21.49 |
| Sunday, June 29, 2014 | mostly sunny low 9C | 5 | 42 | 20 | 67 | 70 | 446 | 984 | 508 | | 192 | 80 | | 187 | 2,187 | 21.49 |
| Monday, June 30, 2014 | mostly sunny hot h | - | - | - | - | - | - | - | - | 248 | 7,898 | 2,789 | 19,140 | 3,328 | \$124,937 | 22.20 |
| M-T-D | | 46 | 2,118 | 721 | 2,886 | 3,910 | 21,016 | 43,033 | 27,458 | 126 | 9,638 | 2,316 | 17,850.00 | 2,975 | \$150,925 | #DIV/0! |

| MONTH | TOTAL ROUNDS | TOTAL CARTS | GREEN FEE REVENUE | CART FEES | FAB REVENUE | OTHER FAB REVENUE | MERCH | TOTHEK PRO SHOP REVENUE | TOTAL REVENUE | AVERAGE PER PLAYER | # OF DAYS Budget | Days in Month MTD Actual | Month Trend | Budget avg per day |
|-----------|--------------|-------------|-------------------|-----------|-------------|-------------------|--------|-------------------------|---------------|--------------------|------------------|--------------------------|-------------|--------------------|
| January | 2892 | 3,560 | 46,924 | 53,193 | 27,043 | 894 | 7,028 | 1,755 | 208,301 | \$27.84 | 30 | 21,010 | \$21,010 | \$7.67 |
| February | 4410 | 5,148 | 66,624 | 80,637 | 41,931 | - | 10,721 | 2,631 | 295,894 | 28.59 | 23,000 | 21,010 | \$43,033 | \$1,570 |
| March | 4276 | 5,069 | 66,454 | 77,939 | 46,297 | - | 23,013 | 5,112 | 267,711 | 28.29 | 47,100 | 43,033 | \$7,936 | \$323 |
| April | 3933 | 4,363 | 55,303 | 72,854 | 37,654 | - | 15,608 | 2,648 | 208,589 | 29.19 | 9,700 | 7,936 | \$2,780 | \$177 |
| May | 3145 | 3,451 | 24,848 | 51,106 | 38,007 | 163 | 12,216 | 2,965 | 152,697 | 22.01 | 31,200 | 2,780 | \$27,458 | \$1,040 |
| June | 3910 | 2,855 | 21,010 | 43,033 | 27,458 | 248 | 7,938 | 1,765 | 124,937 | 20.83 | 18,000 | 19,140 | \$3,328 | \$600 |
| July | 2777 | 2,777 | 19,492 | 38,340 | 27,233 | 111 | 11,199 | 1,765 | 82,489 | 29.49 | 2,500 | 3,328 | \$3,328 | \$4,463 |
| August | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 133,000 | 124,937 | \$3,328 | \$4,463 |
| September | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| October | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| November | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| December | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| TOTAL | 27,273 | 26,522 | 296,639 | 416,603 | 245,923 | 1,417 | 89,324 | 19,658 | 1,417,417 | 27.84 | 133,000 | 124,937 | \$3,328 | \$4,463 |

| MONTH | TOTAL ROUNDS | TOTAL CARTS | GREEN FEE REVENUE | CART FEES | FAB REVENUE | OTHER FAB REVENUE | MERCH | TOTHEK PRO SHOP REVENUE | TOTAL REVENUE | AVERAGE PER PLAYER | # OF DAYS Budget | Days in Month MTD Actual | Month Trend | Budget avg per day |
|-----------|--------------|-------------|-------------------|-----------|-------------|-------------------|--------|-------------------------|---------------|--------------------|------------------|--------------------------|-------------|--------------------|
| January | 2892 | 3,560 | 46,924 | 53,193 | 27,043 | 894 | 7,028 | 1,755 | 208,301 | \$27.84 | 30 | 21,010 | \$21,010 | \$7.67 |
| February | 4410 | 5,148 | 66,624 | 80,637 | 41,931 | - | 10,721 | 2,631 | 295,894 | 28.59 | 23,000 | 21,010 | \$43,033 | \$1,570 |
| March | 4276 | 5,069 | 66,454 | 77,939 | 46,297 | - | 23,013 | 5,112 | 267,711 | 28.29 | 47,100 | 43,033 | \$7,936 | \$323 |
| April | 3933 | 4,363 | 55,303 | 72,854 | 37,654 | - | 15,608 | 2,648 | 208,589 | 29.19 | 9,700 | 7,936 | \$2,780 | \$177 |
| May | 3145 | 3,451 | 24,848 | 51,106 | 38,007 | 163 | 12,216 | 2,965 | 152,697 | 22.01 | 31,200 | 2,780 | \$27,458 | \$1,040 |
| June | 3910 | 2,855 | 21,010 | 43,033 | 27,458 | 248 | 7,938 | 1,765 | 124,937 | 20.83 | 18,000 | 19,140 | \$3,328 | \$600 |
| July | 2777 | 2,777 | 19,492 | 38,340 | 27,233 | 111 | 11,199 | 1,765 | 82,489 | 29.49 | 2,500 | 3,328 | \$3,328 | \$4,463 |
| August | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 133,000 | 124,937 | \$3,328 | \$4,463 |
| September | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| October | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| November | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| December | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,937 | \$3,328 | \$4,463 |
| TOTAL | 27,273 | 26,522 | 296,639 | 416,603 | 245,923 | 1,417 | 89,324 | 19,658 | 1,417,417 | 27.84 | 133,000 | 124,937 | \$3,328 | \$4,463 |

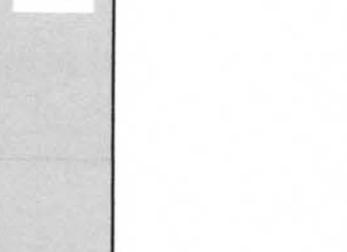


BGGC

| DATE | TEMP & CONDITIONS | COMP ROUNDS | PAID ROUNDS | MEMBER ROUNDS | TOTAL ROUNDS | CARTS ROUNDS | GREEN FEES | CART FEES | F&B | OTHER F&B | MERCH | OTHER PRO SHOP - RENTALS | ANNUAL DUES | RANGE REV | TOTAL REVENUE | AVERAGE PER PLAYER |
|---------------------------|-------------------------|-------------|--------------|---------------|--------------|--------------|------------------|------------------|------------------|-------------|------------------|--------------------------|------------------|-----------------|-------------------|--------------------|
| Tuesday, April 01, 2014 | mostly sunny high 70s | 2 | 133 | 66 | 191 | 169 | \$ 3,331 | \$ 2,237 | \$ 1,197 | \$ - | \$ 251 | \$ 150 | \$ - | \$ 234 | \$ 83,400 | \$ 34.90 |
| Wednesday, April 02, 2014 | low fbs sunny | 11 | 97 | 63 | 161 | 133 | \$ 1,872 | \$ 2,619 | \$ 1,223 | \$ - | \$ 187 | \$ 30 | \$ - | \$ 260 | \$ 6,190 | \$ 27.27 |
| Thursday, April 03, 2014 | mostly sunny low 60s | - | 113 | 87 | 211 | 169 | \$ 2,218 | \$ 2,961 | \$ 1,235 | \$ - | \$ 554 | \$ 100 | \$ - | \$ 258 | \$ 7,897 | \$ 24.69 |
| Friday, April 04, 2014 | mostly sunny low 60s | - | 150 | 150 | 300 | 150 | \$ 2,236 | \$ 2,961 | \$ 2,653 | \$ - | \$ 4,596 | \$ - | \$ - | \$ 80 | \$ 12,544 | \$ 34.77 |
| Saturday, April 05, 2014 | mostly sunny low 60s | 2 | 59 | 21 | 82 | 180 | \$ 922 | \$ 2,321 | \$ 1,822 | \$ - | \$ 347 | \$ - | \$ - | \$ 395 | \$ 5,066 | \$ 38.54 |
| Sunday, April 06, 2014 | mostly sunny low 60s | 3 | 148 | 54 | 205 | 192 | \$ 3,062 | \$ 3,576 | \$ 1,201 | \$ - | \$ 268 | \$ - | \$ - | \$ 373 | \$ 8,499 | \$ 32.48 |
| Monday, April 07, 2014 | mostly sunny windy bc | - | 76 | 65 | 141 | 127 | \$ 1,649 | \$ 2,342 | \$ 748 | \$ - | \$ 149 | \$ - | \$ - | \$ 183 | \$ 5,061 | \$ 24.79 |
| Tuesday, April 08, 2014 | Rain most of the Day | - | 26 | 6 | 31 | 35 | \$ 422 | \$ 664 | \$ 463 | \$ - | \$ 22 | \$ - | \$ - | \$ 6 | \$ 1,577 | \$ 35.04 |
| Wednesday, April 09, 2014 | mostly sunny windy bc | 6 | 113 | 48 | 161 | 149 | \$ 1,916 | \$ 2,524 | \$ 878 | \$ - | \$ 340 | \$ 69 | \$ - | \$ 464 | \$ 5,627 | \$ 26.08 |
| Thursday, April 10, 2014 | mostly sunny high 70s | 3 | 116 | 76 | 197 | 175 | \$ 2,035 | \$ 3,187 | \$ 1,508 | \$ - | \$ 303 | \$ 33 | \$ - | \$ 261 | \$ 7,331 | \$ 28.50 |
| Friday, April 11, 2014 | mostly sunny high 70s | 6 | 74 | 69 | 143 | 127 | \$ 1,198 | \$ 2,386 | \$ 1,930 | \$ - | \$ 341 | \$ 90 | \$ - | \$ 232 | \$ 6,184 | \$ 24.60 |
| Saturday, April 12, 2014 | Mostly Sunny Low 60s | 8 | 66 | 62 | 128 | 145 | \$ 2,097 | \$ 2,652 | \$ 1,462 | \$ - | \$ 249 | \$ - | \$ - | \$ 327 | \$ 6,108 | \$ 28.30 |
| Sunday, April 13, 2014 | partly cloudy low 60s | 1 | 102 | 45 | 147 | 122 | \$ 2,087 | \$ 2,363 | \$ 828 | \$ - | \$ 325 | \$ 60 | \$ - | \$ 231 | \$ 5,684 | \$ 30.07 |
| Monday, April 14, 2014 | partly sunny high 70s | 2 | 92 | 65 | 159 | 132 | \$ 1,913 | \$ 2,470 | \$ 939 | \$ - | \$ 270 | \$ 185 | \$ - | \$ 235 | \$ 6,017 | \$ 27.61 |
| Tuesday, April 15, 2014 | partly cloudy am rain | 4 | 46 | 29 | 79 | 65 | \$ 1,521 | \$ 1,274 | \$ 534 | \$ - | \$ 124 | \$ 40 | \$ - | \$ 26 | \$ 3,519 | \$ 36.39 |
| Wednesday, April 16, 2014 | mostly sunny low 70s | 1 | 106 | 53 | 160 | 148 | \$ 2,632 | \$ 2,821 | \$ 1,277 | \$ - | \$ 425 | \$ 40 | \$ - | \$ 267 | \$ 7,462 | \$ 34.68 |
| Thursday, April 17, 2014 | mostly cloudy low 70s | 10 | 102 | 56 | 168 | 139 | \$ 2,090 | \$ 2,464 | \$ 1,077 | \$ - | \$ 294 | \$ 40 | \$ - | \$ 165 | \$ 6,130 | \$ 27.11 |
| Friday, April 18, 2014 | Rain throughout the day | - | 14 | 21 | 35 | 29 | \$ 340 | \$ 456 | \$ 341 | \$ - | \$ - | \$ - | \$ - | \$ 34 | \$ 1,179 | \$ 22.72 |
| Saturday, April 19, 2014 | mostly cloudy windy bc | 5 | 97 | 64 | 166 | 148 | \$ 2,368 | \$ 2,799 | \$ 1,314 | \$ - | \$ 2,407 | \$ 210 | \$ - | \$ - | \$ 9,118 | \$ 31.54 |
| Sunday, April 20, 2014 | partly sunny high 70s | 2 | 76 | 32 | 110 | 101 | \$ 1,781 | \$ 1,619 | \$ 460 | \$ - | \$ 449 | \$ 120 | \$ - | \$ 120 | \$ 4,649 | \$ 33.64 |
| Monday, April 21, 2014 | partly sunny low 70s | 2 | 179 | 64 | 245 | 215 | \$ 1,936 | \$ 4,011 | \$ 2,050 | \$ - | \$ 383 | \$ 200 | \$ - | \$ 295 | \$ 8,676 | \$ 24.28 |
| Tuesday, April 22, 2014 | mostly sunny mid 70s | - | 21 | 19 | 40 | 39 | \$ 284 | \$ 851 | \$ 749 | \$ - | \$ 469 | \$ 70 | \$ - | \$ 200 | \$ 2,424 | \$ 23.59 |
| Wednesday, April 23, 2014 | mostly sunny low 60s | - | 132 | 47 | 179 | 161 | \$ 2,922 | \$ 3,162 | \$ 1,502 | \$ - | \$ 801 | \$ 350 | \$ - | \$ 359 | \$ 8,698 | \$ 33.69 |
| Thursday, April 24, 2014 | mid 60s mostly sunny | 10 | 100 | 62 | 172 | 150 | \$ 1,930 | \$ 2,570 | \$ 1,646 | \$ - | \$ 146 | \$ 130 | \$ - | \$ 186 | \$ 6,508 | \$ 28.16 |
| Friday, April 25, 2014 | mostly sunny low 60s | 3 | 128 | 53 | 184 | 158 | \$ 2,696 | \$ 3,020 | \$ 1,279 | \$ - | \$ 561 | \$ 200 | \$ - | \$ 288 | \$ 8,044 | \$ 31.09 |
| Saturday, April 26, 2014 | Mostly Sunny Warm H | 7 | 133 | 46 | 180 | 165 | \$ 1,868 | \$ 3,411 | \$ 3,453 | \$ - | \$ 519 | \$ 120 | \$ - | \$ 86 | \$ 9,988 | \$ 29.44 |
| Sunday, April 27, 2014 | Mostly sunny warm h | - | 128 | 44 | 177 | 167 | \$ 2,087 | \$ 2,921 | \$ 1,230 | \$ - | \$ 97 | \$ 120 | \$ - | \$ 171 | \$ 6,628 | \$ 28.29 |
| Monday, April 28, 2014 | mostly sunny high 80s | 3 | 66 | 65 | 124 | 106 | \$ 1,335 | \$ 1,902 | \$ 910 | \$ - | \$ 438 | \$ 250 | \$ - | \$ 158 | \$ 4,894 | \$ 28.11 |
| Tuesday, April 29, 2014 | mostly sunny high 80s | 1 | 53 | 39 | 93 | 87 | \$ 1,236 | \$ 1,629 | \$ 1,149 | \$ - | \$ 331 | \$ 80 | \$ - | \$ 142 | \$ 4,547 | \$ 30.58 |
| Wednesday, April 30, 2014 | partly cloudy high 80s | - | 64 | 42 | 106 | 95 | \$ 1,342 | \$ 1,762 | \$ 678 | \$ - | \$ 156 | \$ 80 | \$ - | \$ 345 | \$ 2,012 | \$ 28.28 |
| M-T-D | | 85 | 2,839 | 1,482 | 4,363 | 3,933 | \$ 55,303 | \$ 72,854 | \$ 37,654 | \$ - | \$ 15,608 | \$ 3,648 | \$ 18,470 | \$ 6,261 | \$ 208,688 | \$ 28.19 |
| 2013 | | 87 | 2,432 | 1,338 | 3,363 | 3,629 | \$ 46,347 | \$ 76,804 | \$ 43,411 | \$ - | \$ 10,767 | \$ 3,398 | \$ 12,300 | \$ 5,792 | \$ 198,618 | \$ 38.34 |

| MONTH | TOTAL ROUNDS | TOTAL CARTS | GREEN FEE REVENUE | CART FEES | F&B REVENUE | OTHER PRO SHOP REVENUE | MERCH | OTHER F&B | ANNUAL DUES | RANGE REV | TOTAL REVENUE | AVERAGE PER PLAYER |
|--------------|---------------|---------------|-------------------|-------------------|-------------------|------------------------|------------------|------------------|-----------------|----------------|-----------------|--------------------|
| January | 3,560 | 2,862 | \$ 45,910 | \$ 53,193 | \$ 27,043 | \$ 894 | \$ 7,028 | \$ 1,755 | \$ 208,301 | \$ 27.84 | \$ 208,301 | \$ 27.84 |
| February | 5,148 | 4,410 | \$ 66,624 | \$ 80,537 | \$ 41,931 | \$ - | \$ 10,721 | \$ 2,631 | \$ 266,894 | \$ 28.59 | \$ 266,894 | \$ 28.59 |
| March | 5,069 | 4,276 | \$ 65,454 | \$ 77,939 | \$ 46,297 | \$ - | \$ 23,013 | \$ 5,112 | \$ 267,711 | \$ 28.29 | \$ 267,711 | \$ 28.29 |
| April | 4,383 | 3,833 | \$ 55,303 | \$ 72,854 | \$ 37,654 | \$ - | \$ 15,608 | \$ 2,648 | \$ 208,589 | \$ 29.19 | \$ 208,589 | \$ 29.19 |
| May | 3,451 | 3,145 | \$ 24,846 | \$ 51,106 | \$ 38,007 | \$ 163 | \$ 12,216 | \$ 2,965 | \$ 152,997 | \$ 22.01 | \$ 152,997 | \$ 22.01 |
| June | 2,885 | 3,910 | \$ 21,010 | \$ 43,033 | \$ 27,458 | \$ 249 | \$ 7,938 | \$ 2,780 | \$ 124,837 | \$ 22.20 | \$ 124,837 | \$ 22.20 |
| July | 2,862 | 2,865 | \$ 19,813 | \$ 39,951 | \$ 28,029 | \$ 111 | \$ 11,958 | \$ 1,790 | \$ 19,000 | \$ 0.00 | \$ 19,000 | \$ 0.00 |
| August | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 40,000 | \$ 18,470 | \$ 18,470 | \$ 18.470 |
| September | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 5,800 | \$ 6,251 | \$ 6,251 | \$ 6.251 |
| October | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 201,366 | \$ 308,598 | \$ 308,598 | \$ 308.598 |
| November | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| December | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| TOTAL | 27,378 | 25,424 | \$ 286,859 | \$ 418,014 | \$ 246,419 | \$ 1,417 | \$ 88,483 | \$ 19,681 | \$ 1,111 | \$ 0.00 | \$ 1,111 | \$ 0.00 |

| | # of Days | Days in Month | Month Trend | Budget avg per day |
|----------------|------------|--------------------|-------------|--------------------|
| Green Fees | \$ 46,860 | Forecast \$ 59,303 | 30 | \$ 55,303 |
| Cart Fees | \$ 79,000 | \$ 72,854 | 55,303 | \$ 72,854 |
| Merchandise | \$ 10,800 | \$ 15,608 | 15,608 | \$ 15,608 |
| Other Pro Shop | \$ 3,400 | \$ 2,648 | 2,648 | \$ 2,648 |
| F&B | \$ 16,476 | \$ 37,654 | 37,654 | \$ 37,654 |
| Other F&B | \$ - | \$ - | - | \$ - |
| Annual Dues | \$ 40,000 | \$ 18,470 | 18,470 | \$ 18,470 |
| Range Rev | \$ 6,251 | \$ 6,251 | 6,251 | \$ 6,251 |
| Totals | \$ 201,366 | \$ 308,598 | 4,383 | \$ 6,251 |
| Ttl Rounds | 0 | 0 | 214,840 | \$ 0 |



BBGC

| DATE | TEMP & CONDITIONS | COMP ROUNDS | PAID ROUNDS | MEMBER ROUNDS | TOTAL ROUNDS | CARTS ROUNDS | GREEN FEES | CART FEES | F&B | OTHER F&B | MERCH | OTHER PRO SHOP RENTALS | ANNUAL DUES | RANGE REV | TOTAL REVENUE | AVERAGE PER PLAYER |
|-------------------------|-------------------------|-------------|-------------|---------------|--------------|--------------|------------|-----------|-----------|-----------|-----------|------------------------|-------------|-----------|---------------|--------------------|
| Thursday, May 01, 2014 | Mostly sunny high 85 | 6 | 78 | 61 | 148 | 126 | \$ 941 | \$ 1,055 | \$ 649 | \$ - | \$ 459 | \$ 40 | \$ - | \$ 105 | \$ 4,308 | \$ 18.89 |
| Friday, May 02, 2014 | Rain throughout high | - | 14 | 20 | 34 | 31 | \$ 202 | \$ 426 | \$ 1,300 | \$ - | \$ 119 | \$ - | \$ - | \$ - | \$ 2,086 | \$ 18.46 |
| Saturday, May 03, 2014 | Rain throughout the day | - | 24 | 7 | 31 | 29 | \$ 144 | \$ 504 | \$ 700 | \$ 15 | \$ 44 | \$ 30 | \$ - | \$ - | \$ 1,528 | \$ 20.92 |
| Sunday, May 04, 2014 | Mostly sunny high 84 | 6 | 166 | 33 | 198 | 158 | \$ 1,512 | \$ 2,737 | \$ 2,481 | \$ - | \$ 183 | \$ 40 | \$ - | \$ - | \$ 6,901 | \$ 21.46 |
| Monday, May 05, 2014 | Mostly sunny high 84 | 2 | 127 | 33 | 158 | 148 | \$ 1,176 | \$ 2,468 | \$ 1,776 | \$ 20 | \$ 683 | \$ 280 | \$ - | \$ 138.38 | \$ 6,540 | \$ 21.95 |
| Tuesday, May 06, 2014 | Mostly sunny high 84 | 2 | 69 | 41 | 110 | 100 | \$ 1,078 | \$ 2,297 | \$ 643 | \$ - | \$ 268.34 | \$ 60 | \$ - | \$ 4,761 | \$ 23.76 | |
| Wednesday, May 07, 2014 | Mostly sunny light br | 3 | 96 | 33 | 129 | 129 | \$ 1,137 | \$ 2,167 | \$ 1,541 | \$ 10 | \$ 142 | \$ 60 | \$ - | \$ 212.22 | \$ 5,308 | \$ 29.03 |
| Thursday, May 08, 2014 | Mostly Sunny High 84 | 3 | 135 | 43 | 178 | 177 | \$ 1,434 | \$ 2,830 | \$ 1,437 | \$ - | \$ 165.11 | \$ 150 | \$ - | \$ 168.30 | \$ 6,608 | \$ 21.98 |
| Friday, May 09, 2014 | Mostly sunny high 84 | 3 | 99 | 40 | 139 | 137 | \$ 997 | \$ 2,228 | \$ 30 | \$ 448 | \$ 730 | \$ - | \$ - | \$ 243.20 | \$ 6,328 | \$ 23.28 |
| Saturday, May 10, 2014 | Mostly Sunny High 84 | 3 | 92 | 41 | 142 | 125 | \$ 1,216 | \$ 2,958 | \$ 2,511 | \$ - | \$ 187.81 | \$ 40 | \$ - | \$ 3,514 | \$ 21.11 | |
| Sunday, May 11, 2014 | Partly Sunny high 80 | 27 | 118 | 75 | 193 | 90 | \$ 862 | \$ 1,988 | \$ 658 | \$ 10 | \$ 158 | \$ 40 | \$ - | \$ 178.88 | \$ 4,041 | \$ 20.05 |
| Monday, May 12, 2014 | Mostly sunny high 80 | 3 | 74 | 36 | 110 | 110 | \$ 864 | \$ 1,742 | \$ 1,134 | \$ 10 | \$ 263 | \$ 100 | \$ - | \$ 104.72 | \$ 4,369 | \$ 24.52 |
| Tuesday, May 13, 2014 | Mostly sunny high 80 | 1 | 86 | 26 | 112 | 116 | \$ 1,165 | \$ 1,991 | \$ 913 | \$ - | \$ 863 | \$ 140 | \$ - | \$ 115.62 | \$ 4,862 | \$ 26.30 |
| Wednesday, May 14, 2014 | Mostly sunny high 80 | 2 | 88 | 26 | 114 | 113 | \$ 1,025 | \$ 1,635 | \$ 913 | \$ - | \$ 333 | \$ - | \$ - | \$ 80.78 | \$ 2,357 | \$ 16.74 |
| Thursday, May 15, 2014 | Mostly sunny windy | 3 | 53 | 17 | 70 | 65 | \$ 409 | \$ 859 | \$ 691 | \$ 5 | \$ 1,103 | \$ - | \$ - | \$ 223 | \$ 6,445 | \$ 24.21 |
| Friday, May 16, 2014 | Mostly sunny windy | 1 | 125 | 30 | 155 | 137 | \$ 1,368 | \$ 2,379 | \$ 1,342 | \$ - | \$ 448 | \$ - | \$ - | \$ 203.79 | \$ 6,004 | \$ 25.08 |
| Saturday, May 17, 2014 | Mostly sunny high 80 | 4 | 112 | 40 | 152 | 152 | \$ 1,322 | \$ 2,501 | \$ 1,442 | \$ 20 | \$ 278 | \$ 40 | \$ - | \$ 55.15 | \$ 5,759 | \$ 26.17 |
| Sunday, May 18, 2014 | Mostly sunny high 80 | 1 | 112 | 31 | 144 | 147 | \$ 1,212 | \$ 2,558 | \$ 1,433 | \$ 15 | \$ 2,613 | \$ 60 | \$ - | \$ 71.06 | \$ 2,591 | \$ 22.14 |
| Monday, May 19, 2014 | Mostly sunny high 80 | 2 | 65 | 27 | 92 | 96 | \$ 688 | \$ 1,034 | \$ 658 | \$ - | \$ 190 | \$ 80 | \$ - | \$ 190.72 | \$ 4,064 | \$ 24.77 |
| Tuesday, May 20, 2014 | Mostly sunny high 80 | - | 49 | 24 | 73 | 72 | \$ 488 | \$ 1,128 | \$ 658 | \$ - | \$ 22 | \$ - | \$ - | \$ 5.81 | \$ 658 | \$ - |
| Wednesday, May 21, 2014 | CLOSED Airt/VnH | 1 | 64 | 23 | 108 | 103 | \$ 910 | \$ 1,764 | \$ 1,137 | \$ - | \$ - | \$ - | \$ - | \$ 100.04 | \$ 1,928 | \$ 17.58 |
| Thursday, May 22, 2014 | Mostly sunny low 80 | 1 | 38 | 26 | 65 | 63 | \$ 277 | \$ 666 | \$ 504 | \$ 5 | \$ 146 | \$ 30 | \$ - | \$ 192.58 | \$ 7,258 | \$ 20.86 |
| Friday, May 23, 2014 | Mostly Sunny Humid | 7 | 118 | 36 | 154 | 107 | \$ 776 | \$ 1,664 | \$ 4,271 | \$ 15 | \$ 278 | \$ 40 | \$ - | \$ 117 | \$ 2,872 | \$ 20.25 |
| Saturday, May 24, 2014 | Mostly Sunny Humid | - | 61 | 27 | 88 | 83 | \$ 484 | \$ 1,298 | \$ 671 | \$ - | \$ 241 | \$ 120 | \$ - | \$ - | \$ 2,865 | \$ 13.08 |
| Sunday, May 25, 2014 | Mostly sunny humid | 48 | 57 | 26 | 131 | 77 | \$ 485 | \$ 1,258 | \$ 697 | \$ - | \$ 233 | \$ - | \$ - | \$ 75 | \$ 1,856 | \$ 19.90 |
| Monday, May 26, 2014 | Mostly sunny low 80 | 2 | 42 | 21 | 63 | 62 | \$ 312 | \$ 934 | \$ 348 | \$ - | \$ 184 | \$ 40 | \$ - | \$ 40 | \$ 2,145 | \$ 19.31 |
| Tuesday, May 27, 2014 | Mostly sunny low 80 | 2 | 51 | 22 | 73 | 56 | \$ 612 | \$ 837 | \$ 585 | \$ - | \$ 37 | \$ - | \$ - | \$ 123 | \$ 4,188 | \$ 15.81 |
| Wednesday, May 28, 2014 | Mostly sunny low 80 | 7 | 58 | 36 | 103 | 97 | \$ 402 | \$ 1,238 | \$ 2,409 | \$ 10 | \$ 383 | \$ 200 | \$ - | \$ 19.285 | \$ 19,285 | \$ 19.285 |
| Thursday, May 29, 2014 | Mostly sunny low 80 | 2 | 45 | 32 | 77 | 80 | \$ 526 | \$ 1,163 | \$ 1,430 | \$ - | \$ 129 | \$ 160 | \$ - | \$ 4,010 | \$ 152,597 | \$ 152,597 |
| Friday, May 30, 2014 | Mostly sunny hot 80 | 3 | 86 | 30 | 120 | 120 | \$ 1,983 | \$ 1,956 | \$ 1,430 | \$ - | \$ 129 | \$ 160 | \$ - | \$ 3,744 | \$ 188,750 | \$ 188,750 |
| Saturday, May 31, 2014 | High 80's partly cloudy | 161 | 2,869 | 921 | 3,481 | 3,145 | \$ 24,846 | \$ 51,106 | \$ 39,007 | \$ 163 | \$ 12,216 | \$ 2,965 | \$ 19,285 | \$ 4,010 | \$ 152,597 | \$ 152,597 |
| #1-10 | | 63 | 2,424 | 803 | 3,292 | 3,121 | \$ 28,670 | \$ 59,416 | \$ 41,103 | \$ - | \$ 10,670 | \$ 2,520 | \$ - | \$ - | \$ 145,123 | \$ 145,123 |
| 2013 | | | | | | | | | | | | | | | | |

| MONTH | TOTAL ROUNDS | TOTAL CARTS | GREEN FEE REVENUE | CART FEES | F&B REVENUE | OTHER F&B REVENUE | MERCH | OTHER PRO SHOP REVENUE | TOTAL REVENUE | AVERAGE PER PLAYER |
|-----------|--------------|-------------|-------------------|------------|-------------|-------------------|------------|------------------------|---------------|--------------------|
| January | 3,560 | 2,892 | \$ 45,910 | \$ 53,193 | \$ 27,043 | \$ 1,755 | \$ 208,301 | \$ 27,84 | \$ 27,84 | \$ 27.84 |
| February | 5,148 | 4,410 | \$ 66,624 | \$ 80,537 | \$ 41,931 | \$ 2,651 | \$ 266,884 | \$ 28.59 | \$ 28.59 | \$ 28.59 |
| March | 5,069 | 4,276 | \$ 65,454 | \$ 77,939 | \$ 46,297 | \$ 23,013 | \$ 267,711 | \$ 28.29 | \$ 28.29 | \$ 28.29 |
| April | 4,383 | 3,833 | \$ 55,303 | \$ 72,654 | \$ 37,654 | \$ 15,608 | \$ 208,589 | \$ 29.19 | \$ 29.19 | \$ 29.19 |
| May | 3,451 | 3,145 | \$ 24,846 | \$ 51,106 | \$ 38,007 | \$ 12,216 | \$ 152,597 | \$ 22.01 | \$ 22.01 | \$ 22.01 |
| June | 2,885 | 3,910 | \$ 21,010 | \$ 43,033 | \$ 27,458 | \$ 7,636 | \$ 124,937 | \$ 22.20 | \$ 22.20 | \$ 22.20 |
| July | 2,777 | 2,756 | \$ 19,492 | \$ 38,340 | \$ 27,233 | \$ 11,789 | \$ 1,795 | \$ 20.83 | \$ 20.83 | \$ 20.83 |
| August | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| September | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| October | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| November | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| December | 0 | 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| TOTAL | 27,273 | 25,322 | \$ 298,639 | \$ 416,803 | \$ 245,623 | \$ 1,417 | \$ 68,324 | \$ 19,656 | \$ 68,324 | \$ 24.56 |

| MONTH | # of Days | Days in Month | | BUDGET | ACTUAL | BUDGET AVG PER DAY |
|----------------|-----------|---------------|------------|-------------|-------------|--------------------|
| | | Forecast | MTD Actual | | | |
| Green Fees | 20,600 | \$ 24,848 | \$ 24,848 | \$ 24,848 | \$ 24,848 | \$ 952 |
| Cart Fees | 60,200 | \$ 51,106 | \$ 51,106 | \$ 51,106 | \$ 51,106 | \$ 1,942 |
| Merchandise | 10,700 | \$ 12,216 | \$ 12,216 | \$ 12,216 | \$ 12,216 | \$ 345 |
| Other Pro Shop | 2,500 | \$ 2,995 | \$ 2,995 | \$ 2,995 | \$ 2,995 | \$ 81 |
| F&B | 41,450 | \$ 38,007 | \$ 38,007 | \$ 38,007 | \$ 38,007 | \$ 1,337 |
| Other F&B | - | \$ 183 | \$ 183 | \$ 183 | \$ 183 | \$ 50 |
| Annual Dues | 16,000 | \$ 19,285 | \$ 19,285 | \$ 19,285 | \$ 19,285 | \$ 600 |
| Range Pass | 3,800 | \$ 4,010 | \$ 4,010 | \$ 4,010 | \$ 4,010 | \$ 123 |
| Totals | 188,750 | \$ 152,597 | \$ 152,597 | \$ 152,597 | \$ 152,597 | \$ 53,379 |
| T11 Rounds | 0 | \$ 3,451.00 | \$ 3,451 | \$ 3,451.00 | \$ 3,451.00 | \$ 0 |



Summary

To: Finance Board
From: Micah Badana
Subject: Fiscal Year 2014-2015 Budget
Date: 09/05/2014

Summary: Staff has provided a balanced budget for all funds for review and discussion of the Finance Board. The total budget for all funds is \$16,990,820. Under the proposed budget, the proposed millage is 5.9257.

Previous Commission Action: The Commission approved the millage rate of 5.9257 at the first budget hearing. This approved millage is a reduction of a tenth of a mill from the current year. The millage is comprised of 4.9427 attributed to General Fund and 0.9830 dedicated to the Infrastructure Fund.

Background/Problem Discussion: Staff will discuss the following items:

| Fund | Description | Proposed Revenues | Proposed Expenditures |
|-------------|----------------------------------|--------------------------|------------------------------|
| 1 | General Fund | \$ 5,660,450 | \$ 5,660,450 |
| 110 | Local Option Gas Tax | \$ 60,300 | \$ 60,300 |
| 113 | Tree Replacement | \$ 4,500 | \$ 4,500 |
| 115 | Golf Fund | \$ 190,000 | \$ 190,000 |
| 301 | Equipment Replacement Fund | \$ 294,350 | \$ 294,350 |
| 305 | Capital Projects Fund | \$ 7,553,120 | \$ 7,553,120 |
| 401 | Enterprise Water Fund | \$ 1,520,100 | \$ 1,520,100 |
| 402 | Enterprise Solid Waste/Recycling | \$ 958,000 | \$ 958,000 |
| 403 | Enterprise Wastewater Management | \$ 750,000 | \$ 750,000 |
| | Total | \$ 16,990,820 | \$ 16,990,820 |

Financial Implications: Revenue and expenditure worksheets for the General, Water, and Solid Waste Funds are provided for review and discussion.

Recommendation:

Proposed Motion: Approval of Fiscal Year 2014-15 Budget

BUDGET SUMMARY

TOWN OF BELLEAIR - Fiscal Year 2014-2015

*THE PROPOSED OPERATING BUDGET EXPENDITURES OF THE TOWN OF BELLEAIR ARE 9.4% MORE THAN LAST YEARS TOTAL OPERATING EXPENDITURES

| General Fund | | 4.9427 | | 0.9830 | | | | | | | | |
|--|---------------------|-------------------------------|-----------------|------------------|-------------------|---------------------|--------------------|-------------------|-------------------|---------------------|------------------|---------|
| Infrastructure Fund | | 0.9830 | | | | | | | | | | |
| | General Fund | Local Option Gas Tax Fund | Tree Repl. Fund | Golf Fund | Equip. Repl. Fund | Infrastructure Fund | Water Fund | Solid Waste Fund | Wastewater Fund | TOTAL BUDGET | | |
| REVENUES: | | | | | | | | | | | | |
| Taxes Millage Per \$1000 | | | | | | | | | | | | |
| Ad Valorem Taxes | 4.9427 | 2,861,550 | | | | | | | | | 2,861,550 | |
| Ad Valorem Taxes | 0.9830 | (dedicated to Infrastructure) | | | | | | | | | 569,150 | |
| TOTAL AD VALOREM | 5.9257 | | | | | | | | | | 3,430,700 | |
| Infrastructure Sales Taxes | | | | | | | | | | | 408,720 | |
| Inter Governmental | 330,300 | 60,300 | | | | | | | | | | 393,600 |
| Utility Tax | 184,000 | | | | | | | | | | 584,000 | |
| Franchise Fees | 362,100 | | | | | | | | | | 362,100 | |
| Interest | 15,000 | | | | | | | | | | 16,500 | |
| License & Permits | 291,200 | | | | | | | | | | 291,200 | |
| Service Charges | 253,000 | | | | | | | | | | 3,658,100 | |
| Misc. | 513,050 | | | 190,000 | 2,178,060 | | 1,504,600 | 800,500 | 750,000 | 2,905,110 | | |
| | | | | | | | | 24,000 | | | | |
| From Reserve Balance | 40,000 | 4,500 | | | | | | | | | 3,602,390 | |
| SUBTOTAL | \$4,850,200 | \$60,300 | \$4,500 | \$190,000 | \$0 | \$7,463,820 | \$1,505,600 | \$828,000 | \$750,000 | \$15,652,420 | | |
| Transfers in: | 810,250 | 0 | | | 294,350 | 89,300 | 14,500 | 130,000 | 1,338,400 | | | |
| TOTAL REVENUES AND OTHER FINANCING SOURCES | \$ 5,660,450 | \$ 60,300 | \$ 4,500 | \$190,000 | \$ 294,350 | \$ 7,553,120 | \$1,520,100 | \$ 958,000 | \$ 750,000 | \$16,990,820 | | |
| | General Fund | Local Option Gas Tax Fund | Tree Repl. Fund | Golf Fund | Equip. Repl. Fund | Infrastructure Fund | Water Fund | Solid Waste Fund | Wastewater Fund | TOTAL BUDGET | | |
| EXPENDITURES: | | | | | | | | | | | | |
| Personnel Costs | 3,169,370 | | | | | | | | | | 4,063,220 | |
| Operating Costs | 2,156,430 | | | | | | | | | | 2,899,580 | |
| Capital Equipment | 144,000 | | | | | | | | | | 306,400 | |
| Capital Projects | | | | | | | | | | | 6,663,120 | |
| Debt Service | | | | | | | | | | | 715,000 | |
| Subtotal | \$ 5,469,800 | \$0 | \$0 | \$0 | \$0 | \$7,378,120 | \$1,087,100 | \$712,300 | \$0 | \$14,647,320 | | |
| Transfers Out: | 190,650 | 60,300 | 4,500 | 140,000 | 26,500 | 175,000 | 433,000 | 245,700 | 750,000 | 2,025,650 | | |
| Subtotal | \$5,660,450 | \$60,300 | \$4,500 | \$140,000 | \$26,500 | \$7,553,120 | \$1,520,100 | \$958,000 | \$750,000 | 15,922,970 | | |
| Future Equipment Reserves | | | | \$50,000 | \$267,850 | | | | | 317,850 | | |
| TOTAL APPROPRIATED EXPENDITURES AND RESERVES | \$ 5,660,450 | \$ 60,300 | \$ 4,500 | \$190,000 | \$ 294,350 | \$ 7,553,120 | \$1,520,100 | \$ 958,000 | \$ 750,000 | \$16,990,820 | | |
| THE TENTATIVE, ADOPTED, AND/OR FINAL BUDGETS ARE ON FILE IN THE OFFICE OF THE ABOVE MENTIONED TAXING AUTHORITY AS A PUBLIC RECORD | | | | | | | | | | | | |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

1 GENERAL FUND

| Account | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Rec. 13-14 | Budget 14-15 | Change 14-15 | Budget 14-15 | Budget 14-15 |
| 300000 | | | | | | | | | | |
| 300320 TENNIS ANNUAL PERMITS | 1,338 | 2,200 | 2,613 | 1,810 | 1,200 | 151% | 1,200 | | 1,200 | 100% |
| Group: | 1,338 | 2,200 | 2,613 | 1,810 | 1,200 | 151% | 1,200 | 0 | 1,200 | 100% |
| 310000 | | | | | | | | | | |
| 311100 AD VALOREM | 2,416,034 | 2,443,823 | 2,779,389 | 2,838,663 | 2,792,320 | 102% | 2,792,320 | 69,230 | 2,861,550 | 102% |
| 313100 ELECTRIC FRANCHISE | 380,691 | 352,172 | 339,314 | 279,225 | 380,100 | 73% | 380,100 | -40,000 | 340,100 | 89% |
| 313400 GAS FRANCHISE | 21,020 | 19,947 | 20,219 | 19,663 | 22,000 | 89% | 22,000 | | 22,000 | 100% |
| 315000 COMMUNICATION SERVICES | 198,023 | 205,018 | 201,448 | 127,194 | 200,300 | 64% | 200,300 | -16,300 | 184,000 | 91% |
| Group: | 3,015,768 | 3,020,960 | 3,340,370 | 3,264,745 | 3,394,720 | 96% | 3,394,720 | 12,930 | 3,407,650 | 100% |
| 320000 MASTER TREE PLANTING | | | | | | | | | | |
| 321100 OCCUPATIONAL LICENSE | 27,075 | 24,445 | 30,743 | 16,651 | 22,900 | 73% | 22,900 | 2,100 | 25,000 | 109% |
| Group: | 27,075 | 24,445 | 30,743 | 16,651 | 22,900 | 73% | 22,900 | 2,100 | 25,000 | 109% |
| 330000 STATE CONTRIBUTIONS-POLICE | | | | | | | | | | |
| 335100 ALCOHOL BEVERAGE LICENSE | 598 | 839 | 318 | 916 | 400 | 229% | 400 | | 400 | 100% |
| 335120 STATE REVENUE SHARING | 86,232 | 86,813 | 88,164 | 76,663 | 89,800 | 85% | 89,800 | 3,200 | 93,000 | 103% |
| 335180 SALES TAX | 204,003 | 213,734 | 214,026 | 151,898 | 223,000 | 68% | 223,000 | 8,400 | 231,400 | 103% |
| 335181 SALES TAX COLLECTED | 646 | 9 | | | 0 | 0% | | | 0 | 0% |
| 335410 GASOLINE REBATE | 3,448 | 4,436 | 3,897 | 2,952 | 3,500 | 84% | 3,500 | 1,000 | 4,500 | 128% |
| 337200 GRANTS | 1,012 | 28,360 | | | 30,300 | 0% | 30,300 | | 30,300 | 100% |
| Group: | 295,939 | 334,191 | 306,405 | 232,429 | 347,000 | 67% | 347,000 | 12,600 | 359,600 | 103% |
| 340000 | | | | | | | | | | |
| 341200 ZONING & VARIANCE FEES | 602 | 900 | 900 | 5,500 | 800 | 688% | 800 | | 800 | 100% |
| 341802 BUILDING PERMITS | 205,084 | 204,713 | 178,878 | 297,887 | 205,000 | 145% | 205,000 | 30,000 | 235,000 | 114% |
| 342103 SPECIAL DUTY POLICE | 2,795 | 4,320 | 2,860 | 1,533 | 2,000 | 77% | 2,000 | | 2,000 | 100% |
| 343900 LOT MOWING | 7,817 | -283 | 5,445 | 7,578 | 0 | *** | | 14,300 | 14,300 | ***** |
| 347210 RECREATION (PROG. | 319,012 | 249,613 | 245,372 | 240,498 | 261,950 | 92% | 250,200 | 2,800 | 253,000 | 96% |
| 347211 RECREATION PERMITS | 2,020 | 32,542 | 28,890 | 24,095 | 31,000 | 78% | 31,000 | -1,000 | 30,000 | 96% |
| 347213 REC-VENDING MACHINE SALES | 22,766 | 4,069 | 3,399 | 3,166 | 6,000 | 53% | 6,000 | | 6,000 | 100% |
| 347214 Concession Stand Sales | 2,727 | 2,395 | 5,815 | 7,445 | 1,500 | 496% | | | 0 | 0% |
| 347217 MERCHANDISE | 499 | 8 | | | 0 | 0% | | | 0 | 0% |
| 347530 SPECIAL EVENTS-Private | 7,443 | 3,853 | 6,403 | 6,333 | 6,000 | 106% | 6,000 | | 6,000 | 100% |
| 347540 SPECIAL EVENTS-ATHLETIC | 39,947 | 25,376 | 26,330 | 20,080 | 28,000 | 72% | 28,000 | | 28,000 | 100% |
| Group: | 610,712 | 527,506 | 504,292 | 614,115 | 542,250 | 113% | 529,000 | 46,100 | 575,100 | 106% |
| 350000 | | | | | | | | | | |
| 351100 COURT FINES (POLICE | 32,804 | 6,573 | 3,019 | 1,735 | 6,000 | 29% | 6,000 | | 6,000 | 100% |
| 351300 POLICE ACADEMY | 483 | 492 | 254 | 144 | 300 | 48% | 300 | | 300 | 100% |
| 351400 RESTITUTION | 1,951 | 1,434 | 1,631 | 767 | 1,500 | 51% | 1,500 | | 1,500 | 100% |
| 351402 OTC FINES AND TICKETS | | 840 | 330 | 150 | 250 | 60% | 250 | | 250 | 100% |
| 354000 ORDINANCE VIOLATION | | | | 72,618 | 27,412 | 265% | | | 0 | 0% |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

1 GENERAL FUND

| Account | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|----------------------------------|-----------|-----------|-----------|-----------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Rec. 13-14 | Budget 14-15 | Change 14-15 | Budget 14-15 | Budget 14-15 |
| Group: | 35,238 | 9,339 | 5,234 | 75,414 | 35,462 | 213% | 8,050 | 0 | 8,050 | 22% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 20,529 | 14,674 | 9,504 | 2,540 | 15,000 | 17% | 15,000 | | 15,000 | 100% |
| 362000 RENTAL INCOME | 16,590 | 13,786 | 4,800 | 4,800 | 4,800 | 100% | 4,800 | | 4,800 | 100% |
| 364100 INSURANCE PROCEEDS | | 39,401 | 3,780 | 11,494 | 0 | ***% | | | 0 | 0% |
| 365900 SALE OF SURPLUS METAL | | 1,064 | | | 0 | 0% | | | 0 | 0% |
| 365901 SALE OF AUCTIONED ASSETS | 13,075 | 5,283 | 2,707 | 28,469 | 22,080 | 129% | 7,300 | | 7,300 | 33% |
| 366902 DONATION-COMMUNITY | | | | | 16,500 | 0% | | 1,700 | 1,700 | 10% |
| 366903 DONATION-RECREATION | 27,017 | 27,809 | 15,364 | 273,360 | 0 | ***% | | | 0 | 0% |
| 366905 CONTRIBUTION - POL. | 1,998 | 350 | 490 | 250 | 0 | ***% | | | 0 | 0% |
| 366909 DONATION - VANITY PLATE | | 20 | 5 | 95 | 0 | ***% | | | 0 | 0% |
| 366911 SPECIAL EVENTS | 34,365 | 140,415 | 194,061 | 171,256 | 192,000 | 89% | 192,000 | -13,000 | 179,000 | 93% |
| 367000 GAIN/LOSS ON SALE | | | | | 0 | 0% | | 180,000 | 180,000 | ***** |
| 369000 MISCELLANEOUS | 85,770 | 60,475 | 604,183 | 23,236 | 44,800 | 52% | 44,800 | | 44,800 | 100% |
| Group: | 199,344 | 303,277 | 834,894 | 515,500 | 295,180 | 175% | 263,900 | 168,700 | 432,600 | 146% |
| 370000 UNEXPENDED BUDGETED FUNDS | | | | | | | | | | |
| 370201 RESERVES | | | | | 40,000 | 0% | 40,000 | | 40,000 | 100% |
| Group: | | | | | 40,000 | 0% | 40,000 | 0 | 40,000 | 100% |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381000 RESERVES (PRIOR YEARS) | 550 | | | | 51,387 | 0% | | 10,000 | 10,000 | 19% |
| 381200 TRANSFER FROM 301 | 68,300 | 118,700 | 32,200 | 32,200 | 32,200 | 100% | 32,200 | -32,200 | 0 | 0% |
| 381210 TRANSFER FROM 105 | | | 4,500 | 4,500 | 4,500 | 100% | 4,500 | | 4,500 | 100% |
| 381302 TRANSFER FROM 305 | | | 200,000 | 200,000 | 200,000 | 100% | 200,000 | -25,000 | 175,000 | 87% |
| 381401 TRANSFER FROM 401 | | 40,000 | 40,000 | | 40,000 | 0% | 40,000 | | 40,000 | 100% |
| 381404 TRANSFER | | | | | 0 | 0% | | 111,000 | 111,000 | ***** |
| 383000 ADMINISTRATIVE FEES | 454,400 | 476,800 | 476,800 | 476,800 | 476,800 | 100% | 476,800 | -7,050 | 469,750 | 98% |
| 389300 STATE CRIME PREVENTION | | 1,000 | | | 1,000 | 0% | 1,000 | | 1,000 | 100% |
| Group: | 523,250 | 636,500 | 753,500 | 713,500 | 805,887 | 89% | 754,500 | 56,750 | 811,250 | 100% |
| 390000 | | | | | | | | | | |
| 390900 PREVIOUS YEAR'S REVENUE | | | -15,238 | | 0 | 0% | | | 0 | 0% |
| 399999 PRIOR YEAR PO FUND | 160 | | | | 0 | 0% | | | 0 | 0% |
| 399999 PRIOR YEAR PO FUND | 8,096 | | | | 0 | 0% | | | 0 | 0% |
| 399999 PRIOR YEAR PO FUND | | | 265 | | 0 | 0% | | | 0 | 0% |
| Group: | 8,256 | | -14,973 | | 0 | 0% | 0 | 0 | 0 | 0% |
| Fund: | 4,716,920 | 4,858,418 | 5,763,078 | 5,434,164 | 5,484,599 | 99% | 5,361,270 | 299,180 | 5,660,450 | 103% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|------------------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 1 GENERAL FUND | | | | | | | | | | | |
| 1 ADMINISTRATION | | | | | | | | | | | |
| 513100 | ADMINISTRATION | | | | | | | | | | |
| 51200 | SALARIES | 108,908 | 115,208 | 106,638 | 109,192 | 122,400 | 89% | 122,400 | 3,100 | 125,500 | 102% |
| 51201 | PT SALARIES | | 3,036 | 996 | 121 | 0 | ***% | | | 0 | 0% |
| 51500 | SICK LEAVE | 5,054 | 4,902 | 1,223 | | 5,700 | 0% | 5,700 | | 5,700 | 100% |
| 52100 | FICA | 9,164 | 8,424 | 8,367 | 8,163 | 8,500 | 96% | 8,500 | 1,600 | 10,100 | 118% |
| 52200 | RETIREMENT-401K GENERAL P | 10,257 | 10,810 | 9,707 | 9,751 | 9,750 | 100% | 9,750 | 2,150 | 11,900 | 122% |
| 52300 | LIFE/HOSP. INS. | 14,199 | 15,019 | 15,753 | 14,090 | 16,400 | 86% | 16,400 | 700 | 17,100 | 104% |
| 52301 | MEDICAL BENEFIT | | 1,802 | 1,555 | 1,379 | 1,200 | 115% | 1,200 | | 1,200 | 100% |
| 54000 | TRAV & PER DIEM | 3,922 | 2,988 | 3,027 | 7,202 | 5,100 | 141% | 5,100 | | 5,100 | 100% |
| 54100 | TELEPHONE | 2,583 | 1,729 | 3,302 | 2,113 | 1,500 | 141% | 1,500 | 500 | 2,000 | 133% |
| 54620 | MAIN. - VEHICLE | | | 719 | 129 | 0 | ***% | | | 0 | 0% |
| 55100 | OFFICE SUPPLIES | 706 | 138 | 118 | | 0 | 0% | | | 0 | 0% |
| 55210 | OPERATING SUPPL | 2,570 | 3,327 | 2,343 | 996 | 2,000 | 50% | 2,000 | -200 | 1,800 | 90% |
| 55240 | UNIFORMS | | 112 | | 60 | 100 | 60% | 100 | | 100 | 100% |
| 55410 | MEMBERSHIPS | 2,689 | 3,768 | 3,916 | 5,052 | 1,500 | 337% | 1,500 | 1,500 | 3,000 | 200% |
| 55420 | TRAINING, AIDS | 325 | 1,612 | 1,760 | 3,624 | 0 | ***% | | 2,000 | 2,000 | ***% |
| 58101 | CAPITAL PURCH. | | | | 9,917 | 4,096 | 242% | | | 0 | 0% |
| 58102 | TRANSFER TO 301 | 3,000 | | 6,000 | 6,000 | 6,000 | 100% | 6,000 | | 6,000 | 100% |
| | Account: | 163,377 | 172,875 | 165,424 | 177,789 | 184,246 | 96% | 180,150 | 11,350 | 191,500 | 103% |
| | Orgn: | 163,377 | 172,875 | 165,424 | 177,789 | 184,246 | 96% | 180,150 | 11,350 | 191,500 | 103% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|----------------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 1 GENERAL FUND | | | | | | | | | | | |
| 2 TOWN CLERK | | | | | | | | | | | |
| 513300 | TOWN CLERK'S DEPT. | | | | | | | | | | |
| 51100 | SALARIES:EXEC. | 2,414 | 6,000 | 2,400 | | 0 | 0% | | | 0 | 0% |
| 51200 | SALARIES | 106,496 | 111,683 | 116,038 | 107,689 | 118,000 | 91% | 118,000 | -32,550 | 85,450 | 72% |
| 51205 | LONGEVITY | 1,400 | | | | 0 | 0% | | | 0 | 0% |
| 51400 | OVERTIME | | 55 | | | 0 | 0% | | | 0 | 0% |
| 51500 | SICK LEAVE | 3,424 | 4,753 | 988 | | 5,000 | 0% | 5,000 | 50 | 5,050 | 101% |
| 52100 | FICA | 8,601 | 9,275 | 9,054 | 8,181 | 9,200 | 89% | 9,200 | -3,400 | 5,800 | 63% |
| 52200 | RETIREMENT-401K GENERAL P | 10,019 | 10,484 | 10,532 | 9,692 | 10,600 | 91% | 10,600 | -3,850 | 6,750 | 63% |
| 52300 | LIFE/HOSP. INS. | 20,245 | 21,408 | 22,458 | 21,450 | 23,300 | 92% | 23,300 | -5,850 | 17,450 | 74% |
| 52301 | MEDICAL BENEFIT | 1,204 | 1,207 | 1,204 | 1,202 | 1,200 | 100% | 1,200 | | 1,200 | 100% |
| 54000 | TRAV & PER DIEM | 783 | 1,662 | 1,230 | 735 | 1,200 | 61% | 1,200 | | 1,200 | 100% |
| 54100 | TELEPHONE | 7 | 12 | 26 | 186 | 100 | 186% | 100 | | 100 | 100% |
| 54200 | POSTAGE | 677 | 912 | 1,008 | 925 | 1,000 | 93% | 1,000 | | 1,000 | 100% |
| 54670 | MAINT. - EQUIP | 2,434 | 554 | 277 | 138 | 500 | 28% | 500 | | 500 | 100% |
| 54700 | ORDINANCE CODES | 4,213 | 3,539 | 4,591 | 4,488 | 3,000 | 150% | 3,000 | | 3,000 | 100% |
| 54930 | ADVERTISING | 1,875 | 3,092 | 4,789 | 4,588 | 2,500 | 184% | 2,500 | | 2,500 | 100% |
| 54940 | FILING FEES | 586 | 1,268 | 963 | 1,265 | 1,000 | 127% | 1,000 | | 1,000 | 100% |
| 55100 | OFFICE SUPPLIES | 1,146 | 1,786 | 1,163 | 881 | 1,000 | 88% | 1,000 | | 1,000 | 100% |
| 55101 | BOARDS EXPENSES | 4,234 | 3,080 | 11,872 | 12,338 | 15,600 | 79% | 15,600 | | 15,600 | 100% |
| 55210 | OPERATING SUPPL | 1,116 | 204 | 1,981 | 2,325 | 1,000 | 233% | 1,000 | | 1,000 | 100% |
| 55222 | RECORDS MGMT. -FEES | 1,636 | 1,694 | 4,385 | 2,204 | 4,600 | 48% | 4,600 | | 4,600 | 100% |
| 55240 | UNIFORMS | 235 | 252 | | | 100 | 0% | 100 | | 100 | 100% |
| 55290 | ELECTIONS | | 9,565 | 36 | | 0 | 0% | | 9,400 | 9,400 | ***** |
| 55410 | MEMBERSHIPS | 257 | 260 | 480 | 230 | 300 | 77% | 300 | | 300 | 100% |
| 55420 | TRAINING, AIDS | 395 | 700 | 995 | 945 | 1,000 | 95% | 1,000 | | 1,000 | 100% |
| 56405 | COMPUTER SYSTEM | | 110 | | | 400 | 0% | 400 | 17,900 | 18,300 | 4575% |
| 57900 | ARCHIVES | | | | 114 | 200 | 57% | 200 | | 200 | 100% |
| | Account: | 173,397 | 193,555 | 196,470 | 179,576 | 200,800 | 89% | 200,800 | -18,300 | 182,500 | 90% |
| | Orgn: | 173,397 | 193,555 | 196,470 | 179,576 | 200,800 | 89% | 200,800 | -18,300 | 182,500 | 90% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|----------------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 1 GENERAL FUND | | | | | | | | | | | |
| 3 BUILDING | | | | | | | | | | | |
| 515000 | BUILDING DEPT. | | | | | | | | | | |
| 51200 | SALARIES | 108,145 | 120,080 | 109,719 | 35,429 | 40,500 | 87% | 40,500 | 600 | 41,100 | 101% |
| 51205 | LONGEVITY | 700 | | | | 0 | 0% | | | 0 | 0% |
| 51400 | OVERTIME | | | | 262 | 0 | ***% | | | 0 | 0% |
| 51500 | SICK LEAVE | 4,939 | 4,717 | 287 | | 1,500 | 0% | 1,500 | | 1,500 | 100% |
| 52100 | FICA | 8,645 | 9,483 | 8,363 | 2,682 | 3,700 | 72% | 3,700 | -450 | 3,250 | 87% |
| 52200 | RETIREMENT-401K GENERAL P | 10,233 | 11,218 | 9,900 | 3,212 | 4,100 | 78% | 4,100 | -250 | 3,850 | 93% |
| 52300 | LIFE/HOSP. INS. | 17,213 | 18,200 | 15,331 | 6,038 | 7,050 | 86% | 7,050 | 350 | 7,400 | 104% |
| 52301 | MEDICAL BENEFIT | 1,204 | 1,207 | 1,204 | 1,039 | 1,200 | 87% | 1,200 | | 1,200 | 100% |
| 52900 | CODE ENFORCE. | 3,296 | | | | 0 | 0% | | | 0 | 0% |
| 53160 | CONTRAC. LABOR | 1,458 | 108 | 33,807 | 94,140 | 80,000 | 118% | 80,000 | 20,000 | 100,000 | 125% |
| 54000 | TRAV & PER DIEM | | | | | 500 | 0% | 500 | | 500 | 100% |
| 54100 | TELEPHONE | 824 | 863 | 704 | 304 | 500 | 61% | 500 | 1,400 | 1,900 | 380% |
| 54670 | MAINT. - EQUIP | 2,643 | 3,316 | 3,914 | 2,306 | 1,000 | 231% | 1,000 | | 1,000 | 100% |
| 55100 | OFFICE SUPPLIES | 776 | 654 | 688 | 399 | 1,000 | 40% | 1,000 | -1,000 | 0 | 0% |
| 55210 | OPERATING SUPPL | 5,673 | 2,239 | 1,595 | 342 | 1,100 | 31% | 1,100 | -100 | 1,000 | 90% |
| 55240 | UNIFORMS | 388 | 71 | 214 | 154 | 200 | 77% | 200 | | 200 | 100% |
| 55410 | MEMBERSHIPS | 100 | 161 | 150 | | 400 | 0% | 400 | -400 | 0 | 0% |
| 55420 | TRAINING, AIDS | 243 | 647 | | 289 | 500 | 58% | 500 | 1,000 | 1,500 | 300% |
| 56405 | COMPUTER SYSTEM | 64 | | 107 | | 0 | 0% | | 1,200 | 1,200 | *****% |
| 58102 | TRANSFER TO 301 | | | 10,000 | | 0 | 0% | | | 0 | 0% |
| | Account: | 166,544 | 172,964 | 195,983 | 146,596 | 143,250 | 102% | 143,250 | 22,350 | 165,600 | 115% |
| | Orgn: | 166,544 | 172,964 | 195,983 | 146,596 | 143,250 | 102% | 143,250 | 22,350 | 165,600 | 115% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 1 GENERAL FUND 4 SUPPORT SERVICE | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|-------------------------------------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 519000 | SUPPORT SERVICES | | | | | | | | | | |
| 51200 | SALARIES | 263,703 | 305,278 | 336,641 | 309,080 | 364,150 | 85% | 360,000 | -15,950 | 344,050 | 94% |
| 51201 | PT SALARIES | 15,095 | 10,553 | 2,676 | | 0 | 0% | | | 0 | 0% |
| 51205 | LONGEVITY | 1,400 | | | | 0 | 0% | | | 0 | 0% |
| 51210 | Unused Medical | 85 | 600 | 364 | 634 | 0 | ***% | | | 0 | 0% |
| 51400 | OVERTIME | 1,539 | 1,187 | 930 | 1,446 | 400 | 362% | 400 | | 400 | 100% |
| 51500 | SICK LEAVE | 8,637 | 6,499 | 2,097 | | 11,400 | 0% | 11,400 | 3,650 | 15,050 | 132% |
| 52100 | FICA | 22,345 | 24,820 | 26,151 | 23,736 | 27,600 | 86% | 27,600 | -100 | 27,500 | 99% |
| 52200 | RETIREMENT-401K GENERAL P | 25,046 | 27,030 | 30,603 | 28,005 | 32,400 | 86% | 32,400 | -50 | 32,350 | 99% |
| 52300 | LIFE/HOSP. INS. | 36,273 | 33,665 | 49,565 | 50,469 | 55,100 | 92% | 55,100 | -800 | 54,300 | 98% |
| 52301 | MEDICAL BENEFIT | 5,951 | 5,231 | 8,489 | 6,316 | 9,600 | 66% | 9,600 | -2,400 | 7,200 | 75% |
| 52400 | WORKMEN'S COMP. | | 1,951 | | | 0 | 0% | | | 0 | 0% |
| 52500 | UNEMPLOY. COMP. | | 2,072 | 173 | | 0 | 0% | | | 0 | 0% |
| 53100 | PHYSICAL EXAMS | 38 | 780 | | 38 | 0 | ***% | | | 0 | 0% |
| 53110 | TOWN ATTORNEY | 85,951 | 186,132 | 99,929 | 128,268 | 53,750 | 239% | 53,750 | 36,250 | 90,000 | 167% |
| 53151 | PROF. SERVICES | 107,940 | 45,524 | 40,914 | 35,552 | 63,950 | 56% | 63,950 | -54,650 | 9,300 | 14% |
| 53152 | FIRE SERVICES | 442,442 | 458,016 | 471,711 | 480,155 | 480,200 | 100% | 480,200 | 10,100 | 490,300 | 102% |
| 53153 | COPIES | 8,209 | 574 | 398 | 16,214 | 0 | ***% | | | 0 | 0% |
| 53155 | COMMUNITY DEVELOPMENT SER | | | | 27,350 | 40,000 | 68% | 40,000 | | 40,000 | 100% |
| 53200 | ACCTG. & AUDIT. | 36,645 | 24,924 | 30,904 | 32,189 | 32,000 | 101% | 32,000 | | 32,000 | 100% |
| 54000 | TRAV & PER DIEM | 3,218 | 4,671 | 3,513 | 4,989 | 4,500 | 111% | 4,500 | | 4,500 | 100% |
| 54100 | TELEPHONE | 9,903 | 8,025 | 8,612 | 8,545 | 8,000 | 107% | 8,000 | | 8,000 | 100% |
| 54200 | POSTAGE | 3,702 | 3,215 | 5,429 | 6,186 | 3,500 | 177% | 3,500 | | 3,500 | 100% |
| 54300 | ELECTRICITY | 27,802 | 21,288 | 21,361 | 19,960 | 28,600 | 70% | 28,600 | | 28,600 | 100% |
| 54301 | WATER | | 6,400 | | | 6,400 | 0% | 6,400 | | 6,400 | 100% |
| 54302 | SANITATION | | 6,900 | | | 6,900 | 0% | 6,900 | | 6,900 | 100% |
| 54303 | SEWER | | 8,000 | | | 8,000 | 0% | 8,000 | | 8,000 | 100% |
| 54401 | EQUIP LEASING | 3,286 | 1,256 | 5,909 | 2,027 | 1,400 | 145% | 1,400 | | 1,400 | 100% |
| 54510 | INS. GEN. LIAB. | 97,078 | 161,047 | 159,523 | 182,023 | 172,660 | 105% | 172,660 | 34,340 | 207,000 | 119% |
| 54620 | MAIN. - VEHICLE | 2,595 | 862 | 2,068 | 3,057 | 4,412 | 69% | 2,000 | 1,500 | 3,500 | 79% |
| 54630 | MAINT.-BLDG. | 25,361 | -9 | 15 | 53 | 0 | ***% | | | 0 | 0% |
| 54640 | MAINT.-AIR COND | 41,153 | | | | 0 | 0% | | | 0 | 0% |
| 54670 | MAINT. - EQUIP | 7,696 | 11,300 | 13,075 | 10,156 | 9,000 | 113% | 9,000 | 3,900 | 12,900 | 143% |
| 54905 | AHLF PROPERTY | 20,998 | 18,724 | 19,446 | 19,253 | 19,000 | 101% | 19,000 | | 19,000 | 100% |
| 54930 | ADVERTISING | 2,413 | 690 | 2,112 | 1,776 | 2,000 | 89% | 2,000 | | 2,000 | 100% |
| 54950 | EMPLOY.RELATION | 8,613 | 5,140 | 5,509 | 6,751 | 5,500 | 123% | 5,500 | 2,000 | 7,500 | 136% |
| 55100 | OFFICE SUPPLIES | 4,217 | 4,592 | 3,326 | 3,094 | 4,100 | 75% | 4,100 | | 4,100 | 100% |
| 55210 | OPERATING SUPPL | 43,085 | 33,634 | 22,602 | 12,555 | 15,400 | 82% | 15,400 | | 15,400 | 100% |
| 55215 | PLANNING & ZON. | | 22,182 | 16,640 | 37,145 | 10,000 | 371% | 10,000 | | 10,000 | 100% |
| 55220 | GASOLINE & OIL | 102,561 | 103,260 | 107,635 | 86,533 | 105,000 | 82% | 105,000 | -36,800 | 68,200 | 64% |
| 55221 | TOOLS | 225 | 294 | 221 | | 230 | 0% | 230 | | 230 | 100% |
| 55240 | UNIFORMS | 859 | 746 | 697 | 400 | 800 | 50% | 800 | -100 | 700 | 87% |
| 55250 | CLEANING SPLIES | 2,799 | 943 | | | 0 | 0% | | | 0 | 0% |
| 55410 | MEMBERSHIPS | 2,855 | 2,472 | 2,956 | 3,020 | 2,500 | 121% | 2,500 | | 2,500 | 100% |
| 55420 | TRAINING, AIDS | 4,059 | 2,843 | 4,683 | 5,105 | 3,500 | 146% | 3,500 | | 3,500 | 100% |
| 56402 | CARS | | 29,003 | 18,934 | | 0 | 0% | | | 0 | 0% |
| 56405 | COMPUTER SYSTEM | 20,778 | 71,743 | 48,474 | 88,748 | 47,000 | 189% | 47,000 | 55,500 | 102,500 | 218% |
| 56568 | RENOVATIONS | 4,984 | | | | 0 | 0% | | | 0 | 0% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|-------------------|----------------------|-----------|-----------|-----------|-----------|-----------|-------|-----------|---------|-----------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 1 GENERAL FUND | | | | | | | | | | | |
| 4 SUPPORT SERVICE | | | | | | | | | | | |
| 57100 | LIBRARY | 15,995 | 15,197 | 14,980 | 13,380 | 15,000 | 89% | 15,000 | | 15,000 | 100% |
| 58000 | TRANSFER | | | 500,000 | | 0 | 0% | | | 0 | 0% |
| 58001 | TRANSFER OF RESERVES | | | 120,126 | | 0 | 0% | | | 0 | 0% |
| 58102 | TRANSFER TO 301 | 21,000 | | 8,000 | 19,900 | 19,900 | 100% | 19,900 | -2,400 | 17,500 | 87% |
| 58105 | TRANSFER TO | | 2,000,000 | | | 0 | 0% | | | 0 | 0% |
| 58110 | TRANSFER TO 401 | | 10,700 | | | 0 | 0% | | | 0 | 0% |
| 58116 | TRANSFER TO 402 | | 7,000 | | 10,684 | 10,684 | 100% | | | 0 | 0% |
| | Account: | 1,538,534 | 3,696,954 | 2,217,391 | 1,684,792 | 1,684,536 | 100% | 1,667,290 | 33,990 | 1,701,280 | 100% |
| | Orgn: | 1,538,534 | 3,696,954 | 2,217,391 | 1,684,792 | 1,684,536 | 100% | 1,667,290 | 33,990 | 1,701,280 | 100% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 1 GENERAL FUND 5 POLICE DEPARTMENT | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---------------------------------------|---------------------------|-----------|-----------|-----------|-----------|-----------|-------|-----------|---------|-----------|--------|
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 521000 | POLICE | | | | | | | | | | |
| 51000 | INCENTIVE PAY | 13,315 | 15,043 | 15,718 | 11,976 | 15,480 | 77% | 15,480 | -2,480 | 13,000 | 83% |
| 51200 | SALARIES | 746,848 | 790,095 | 783,276 | 675,147 | 778,119 | 87% | 770,100 | -2,150 | 767,950 | 98% |
| 51201 | PT SALARIES | 115,460 | 124,823 | 120,553 | 91,401 | 98,900 | 92% | 98,900 | 8,500 | 107,400 | 108% |
| 51205 | LONGEVITY | 2,800 | | | | 0 | 0% | | | 0 | 0% |
| 51210 | Unused Medical | 578 | 444 | 1,661 | 1,502 | 0 | ***% | | | 0 | 0% |
| 51400 | OVERTIME | 16,633 | 11,504 | 9,552 | 9,903 | 15,000 | 66% | 15,000 | | 15,000 | 100% |
| 51500 | SICK LEAVE | 15,020 | 16,812 | 3,416 | | 19,800 | 0% | 19,800 | -530 | 19,270 | 97% |
| 52100 | FICA | 69,458 | 73,292 | 71,392 | 60,324 | 67,700 | 89% | 67,700 | 750 | 68,450 | 101% |
| 52200 | RETIREMENT-401K GENERAL P | 11,910 | 12,568 | 11,966 | 9,833 | 10,900 | 90% | 10,900 | 750 | 11,650 | 106% |
| 52220 | RETIREMENT-POLICE OFFICER | 143,452 | 105,094 | 101,821 | 138,882 | 88,500 | 157% | 88,500 | 131,500 | 220,000 | 248% |
| 52300 | LIFE/HOSP. INS. | 67,331 | 75,736 | 84,381 | 73,554 | 90,000 | 82% | 90,000 | 3,300 | 93,300 | 103% |
| 52301 | MEDICAL BENEFIT | 13,185 | 13,981 | 13,409 | 10,578 | 16,800 | 63% | 16,800 | -2,400 | 14,400 | 85% |
| 52900 | CODE ENFORCE. | | | 3,059 | 2,789 | 3,500 | 80% | 5,500 | | 5,500 | 157% |
| 53100 | PHYSICAL EXAMS | 308 | 423 | 395 | 735 | 1,000 | 74% | 1,000 | | 1,000 | 100% |
| 53151 | PROF. SERVICES | 31,383 | 31,852 | 24,141 | 30,028 | 28,500 | 105% | 21,000 | 300 | 21,300 | 74% |
| 54000 | TRAV & PER DIEM | | 9 | 707 | | 0 | 0% | 1,500 | | 1,500 | ****% |
| 54100 | TELEPHONE | 6,915 | 8,024 | 7,995 | 7,768 | 8,000 | 97% | 8,000 | 300 | 8,300 | 103% |
| 54200 | POSTAGE | 600 | 736 | 406 | 853 | 1,050 | 81% | 750 | 250 | 1,000 | 95% |
| 54401 | EQUIP LEASING | 4,902 | 2,396 | 5,285 | 5,180 | 5,450 | 95% | 4,450 | 1,800 | 6,250 | 114% |
| 54620 | MAIN. - VEHICLE | 12,299 | 12,964 | 15,468 | 19,575 | 16,000 | 122% | 11,500 | 2,000 | 13,500 | 84% |
| 54650 | MAINT. - RADIOS | 1,301 | 17,777 | 3,730 | | 0 | 0% | 4,000 | 300 | 4,300 | *****% |
| 54670 | MAINT. - EQUIP | 3,327 | 13,865 | 6,074 | 8,973 | 9,000 | 100% | 7,000 | -2,000 | 5,000 | 55% |
| 55100 | OFFICE SUPPLIES | 905 | 2,155 | 1,967 | 938 | 2,000 | 47% | 3,000 | | 3,000 | 150% |
| 55209 | CRIME PREVENTIO | 25 | 702 | | 753 | 760 | 99% | 500 | 250 | 750 | 98% |
| 55210 | OPERATING SUPPL | 26,706 | 4,939 | 3,243 | 4,952 | 6,500 | 76% | 11,000 | 1,200 | 12,200 | 187% |
| 55221 | TOOLS | 50 | | 216 | 51 | 400 | 13% | 400 | | 400 | 100% |
| 55223 | TRAF CONT EQUIP | 3,385 | | 164 | | 0 | 0% | | | 0 | 0% |
| 55240 | UNIFORMS | 4,485 | 3,257 | 7,951 | 4,924 | 5,000 | 98% | 7,000 | -1,000 | 6,000 | 120% |
| 55260 | PROTECT. CLOTH. | | | 1,200 | 7,116 | 8,700 | 82% | 9,700 | -7,700 | 2,000 | 22% |
| 55410 | MEMBERSHIPS | | 150 | 238 | 50 | 440 | 11% | 1,000 | | 1,000 | 227% |
| 55420 | TRAINING, AIDS | 4,262 | 1,626 | 3,852 | 4,378 | 4,930 | 89% | 6,000 | -500 | 5,500 | 111% |
| 56402 | CARS | 40,799 | 53,992 | | 30,067 | 30,070 | 100% | 28,000 | -28,000 | 0 | 0% |
| 58102 | TRANSFER TO 301 | 2,000 | | 25,000 | 5,000 | 5,000 | 100% | 5,000 | 27,000 | 32,000 | 640% |
| Account: | | 1,359,642 | 1,394,259 | 1,328,236 | 1,217,230 | 1,337,499 | 91% | 1,329,480 | 131,440 | 1,460,920 | 109% |
| Orgn: | | 1,359,642 | 1,394,259 | 1,328,236 | 1,217,230 | 1,337,499 | 91% | 1,329,480 | 131,440 | 1,460,920 | 109% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|----------------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 1 GENERAL FUND | | | | | | | | | | | |
| 8 PUBLIC WORKS | | | | | | | | | | | |
| 572100 | PUBLIC WORKS | | | | | | | | | | |
| 51200 | SALARIES | 212,478 | 216,417 | 268,977 | 289,107 | 327,828 | 88% | 308,500 | -66,150 | 242,350 | 73% |
| 51201 | PT SALARIES | | 10,015 | 13,410 | | 0 | 0% | | | 0 | 0% |
| 51205 | LONGEVITY | 2,800 | 1,400 | | | 0 | 0% | | | 0 | 0% |
| 51210 | Unused Medical | 1,386 | 157 | 1,108 | 1,330 | 0 | ***% | | | 0 | 0% |
| 51400 | OVERTIME | | 173 | | | 1,300 | 0% | 1,300 | | 1,300 | 100% |
| 51500 | SICK LEAVE | 4,358 | 3,943 | 1,119 | | 5,600 | 0% | 5,600 | -4,450 | 1,150 | 20% |
| 52100 | FICA | 16,894 | 17,598 | 21,663 | 21,641 | 23,600 | 92% | 23,600 | -5,050 | 18,550 | 78% |
| 52200 | RETIREMENT-401k GENERAL P | 18,655 | 19,968 | 20,330 | 24,741 | 27,800 | 89% | 27,800 | -6,000 | 21,800 | 78% |
| 52300 | LIFE/HOSP. INS. | 38,815 | 31,135 | 43,179 | 44,906 | 57,200 | 79% | 57,200 | -5,350 | 51,850 | 90% |
| 52301 | MEDICAL BENEFIT | 6,342 | 3,532 | 6,534 | 5,967 | 8,400 | 71% | 8,400 | | 8,400 | 100% |
| 53100 | PHYSICAL EXAMS | 323 | 341 | 745 | 340 | 450 | 76% | 450 | | 450 | 100% |
| 53151 | PROF. SERVICES | | | | | 0 | 0% | | 10,000 | 10,000 | ****% |
| 53410 | STREET SWEEPING | 20,400 | 20,400 | 20,400 | 6,819 | 14,400 | 47% | 14,400 | 1,600 | 16,000 | 111% |
| 54000 | TRAV & PER DIEM | 504 | 783 | 1,288 | 924 | 3,000 | 31% | 3,000 | | 3,000 | 100% |
| 54100 | TELEPHONE | 869 | 2,441 | 3,099 | 2,395 | 1,500 | 160% | 1,500 | | 1,500 | 100% |
| 54310 | LIGHTS-ENERGY | | -2,058 | 5,382 | 11,286 | 5,700 | 198% | 5,700 | -2,700 | 3,000 | 52% |
| 54312 | STREET LIGHT | 30,468 | 34,902 | 24,674 | 19,737 | 0 | ***% | | 32,300 | 32,300 | ****% |
| 54321 | PATCHING MTLs. | 2,620 | 408 | 33,849 | 26,819 | 40,000 | 67% | 40,000 | -10,000 | 30,000 | 75% |
| 54510 | INS. GEN. LIAB. | 6,934 | | | | 0 | 0% | | | 0 | 0% |
| 54610 | DRAINAGE | 19,777 | 164 | | | 0 | 0% | | | 0 | 0% |
| 54620 | MAIN. - VEHICLE | 2,676 | 2,272 | 3,267 | 2,790 | 3,000 | 93% | 3,000 | | 3,000 | 100% |
| 54630 | MAINT.-BLDG. | | 36,537 | 44,637 | 36,836 | 46,100 | 80% | 46,100 | -5,100 | 41,000 | 88% |
| 54640 | MAINT.-AIR COND | | 11,652 | 22,451 | 27,482 | 25,000 | 110% | 25,000 | -10,000 | 15,000 | 60% |
| 54670 | MAINT. - EQUIP | 2,640 | 217 | 1,729 | 3,678 | 2,000 | 184% | 2,000 | | 2,000 | 100% |
| 54680 | MAINT.-GROUNDS | 16,103 | | | | 0 | 0% | | | 0 | 0% |
| 54682 | TREE TRIMMING | 64,808 | | | | 0 | 0% | | | 0 | 0% |
| 54686 | HOLIDAY LIGHTIN | 618 | | | | 0 | 0% | | | 0 | 0% |
| 55100 | OFFICE SUPPLIES | 263 | 468 | 502 | 948 | 500 | 190% | 500 | | 500 | 100% |
| 55210 | OPERATING SUPPL | 24,840 | 3,453 | 2,009 | 549 | 2,500 | 22% | 2,500 | | 2,500 | 100% |
| 55217 | TRAF CONT ENER | | 922 | 414 | | 0 | 0% | | | 0 | 0% |
| 55221 | TOOLS | 211 | 255 | 972 | 2,134 | 1,000 | 213% | 1,000 | | 1,000 | 100% |
| 55223 | TRAF CONT EQUIP | 4,870 | 3,030 | | | 0 | 0% | | | 0 | 0% |
| 55230 | CHEMICALS | 773 | | | | 0 | 0% | | | 0 | 0% |
| 55240 | UNIFORMS | 450 | 911 | 1,632 | 2,121 | 1,500 | 141% | 1,500 | | 1,500 | 100% |
| 55260 | PROTECT. CLOTH. | 981 | 837 | 2,521 | 1,467 | 1,000 | 147% | 1,000 | | 1,000 | 100% |
| 55410 | MEMBERSHIPS | 1,264 | 820 | 672 | 490 | 1,500 | 33% | 1,500 | | 1,500 | 100% |
| 55420 | TRAINING, AIDS | 3,601 | 1,590 | 1,377 | 684 | 1,000 | 68% | 1,000 | | 1,000 | 100% |
| 56402 | CARS | 40,474 | 27,790 | 73,326 | 41,428 | 42,100 | 98% | 42,100 | -42,100 | 0 | 0% |
| 56568 | RENOVATIONS | | | | | 0 | 0% | | 130,000 | 130,000 | ****% |
| 56686 | MOWING STOCK | 7,052 | | | | 0 | 0% | | | 0 | 0% |
| 58101 | CAPITAL PURCH. | | | | 25,000 | 25,000 | 100% | | | 0 | 0% |
| 58102 | TRANSFER TO 301 | | | 17,800 | 31,000 | 31,000 | 100% | 31,000 | 66,100 | 97,100 | 313% |
| | Account: | 555,247 | 452,473 | 639,066 | 632,619 | 699,978 | 90% | 655,650 | 83,100 | 738,750 | 105% |
| | Orgn: | 555,247 | 452,473 | 639,066 | 632,619 | 699,978 | 90% | 655,650 | 83,100 | 738,750 | 105% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 1 GENERAL FUND 9 RECREATION | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|--------------------------------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 572200 | RECREATION | | | | | | | | | | |
| 51200 | SALARIES | 219,211 | 450,345 | 354,177 | 337,027 | 398,513 | 85% | 381,700 | -34,850 | 346,850 | 87% |
| 51201 | PT SALARIES | 44,658 | 70,280 | 87,431 | 108,362 | 92,900 | 117% | 84,000 | 43,950 | 127,950 | 137% |
| 51205 | LONGEVITY | 150 | 2,100 | | | 0 | 0% | | | 0 | 0% |
| 51210 | Unused Medical | 137 | 1,690 | 1,667 | 1,736 | 0 | *** | | | 0 | 0% |
| 51400 | OVERTIME | 1,530 | 1,347 | 1,027 | 46 | 1,200 | 4% | 1,200 | | 1,200 | 100% |
| 51500 | SICK LEAVE | 3,181 | 8,078 | 2,489 | | 13,800 | 0% | 13,800 | -4,550 | 9,250 | 67% |
| 52100 | FICA | 20,566 | 40,858 | 34,077 | 33,909 | 35,700 | 95% | 35,700 | 1,300 | 37,000 | 103% |
| 52200 | RETIREMENT-401K GENERAL P | 20,160 | 41,429 | 31,404 | 29,307 | 34,400 | 85% | 34,400 | -2,350 | 32,050 | 93% |
| 52300 | LIFE/HOSP. INS. | 51,213 | 89,535 | 90,872 | 85,919 | 95,500 | 90% | 95,500 | -150 | 95,350 | 99% |
| 52301 | MEDICAL BENEFIT | 3,663 | 8,965 | 7,894 | 6,504 | 10,800 | 60% | 10,800 | -1,200 | 9,600 | 88% |
| 53100 | PHYSICAL EXAMS | 984 | 38 | 179 | 946 | 500 | 189% | 500 | | 500 | 100% |
| 53151 | PROF. SERVICES | 90,782 | 88,634 | 64,867 | 76,844 | 70,000 | 110% | 70,000 | | 70,000 | 100% |
| 53153 | COPIES | | | 4,458 | 3,791 | 5,000 | 76% | 5,000 | | 5,000 | 100% |
| 53154 | FOOD SERVICE | | | 750 | 2,154 | 1,500 | 144% | | | 0 | 0% |
| 53160 | CONTRAC. LABOR | | | | 51,121 | 61,800 | 83% | 61,800 | -4,000 | 57,800 | 93% |
| 54000 | TRAV & PER DIEM | 2,267 | 3,153 | 2,819 | 1,392 | 3,500 | 40% | 3,500 | 500 | 4,000 | 114% |
| 54100 | TELEPHONE | 3,261 | 5,084 | 6,162 | 5,072 | 5,500 | 92% | 5,500 | 100 | 5,600 | 101% |
| 54300 | ELECTRICITY | 30,468 | 28,573 | 33,605 | 31,052 | 30,000 | 104% | 30,000 | 6,300 | 36,300 | 121% |
| 54618 | TENNIS COURTS-MAINT | 13,035 | 2,220 | 1,114 | 382 | 500 | 76% | 500 | 500 | 1,000 | 200% |
| 54619 | FIELDS/COURTS | 6,437 | 67,220 | 11,000 | 12,069 | 13,000 | 93% | 13,000 | | 13,000 | 100% |
| 54630 | MAINT.-BLDG. | 21,371 | | | | 0 | 0% | | | 0 | 0% |
| 54670 | MAINT. - EQUIP | 18,378 | 7,616 | 3,634 | 3,847 | 3,400 | 113% | 3,400 | 1,900 | 5,300 | 155% |
| 54680 | MAINT.-GROUNDS | | 24,204 | 43,340 | 10,185 | 16,500 | 62% | 16,500 | | 16,500 | 100% |
| 54682 | TREE TRIMMING | | 59,859 | 60,469 | 9,215 | 10,000 | 92% | 10,000 | 4,700 | 14,700 | 147% |
| 54685 | TREE REPLACE. | | | 4,000 | 4,583 | 4,400 | 104% | 4,400 | | 4,400 | 100% |
| 54686 | HOLIDAY LIGHTIN | | 14,290 | 7,615 | 6,767 | 7,000 | 97% | 7,000 | | 7,000 | 100% |
| 54910 | PLANTINGS | | | 4,263 | 2,308 | 4,500 | 51% | 4,500 | | 4,500 | 100% |
| 55100 | OFFICE SUPPLIES | 1,088 | 1,056 | 1,110 | 1,627 | 1,800 | 90% | 1,800 | | 1,800 | 100% |
| 55210 | OPERATING SUPPL | 16,277 | 30,911 | 12,985 | 6,564 | 11,250 | 58% | 10,600 | 400 | 11,000 | 97% |
| 55218 | BEAUTIFICATION | | | 9,393 | 11,871 | 11,000 | 108% | 11,000 | | 11,000 | 100% |
| 55221 | TOOLS | 138 | 377 | 441 | 252 | 500 | 50% | 500 | | 500 | 100% |
| 55230 | CHEMICALS | | 690 | 9,388 | 3,258 | 9,500 | 34% | 9,500 | | 9,500 | 100% |
| 55231 | SUMMER CAMP | 15,354 | 16,593 | 17,064 | 18,135 | 18,000 | 101% | 18,000 | | 18,000 | 100% |
| 55232 | TEEN CAMP | 2,524 | 3,141 | 3,897 | 2,663 | 4,450 | 60% | 4,450 | | 4,450 | 100% |
| 55233 | SPORTS LEAGUES | 18,474 | 17,972 | 24,657 | 20,299 | 21,750 | 93% | 21,750 | 6,750 | 28,500 | 131% |
| 55234 | SPECIAL EVENTS | 33,623 | 107,483 | 156,484 | 139,341 | 139,277 | 100% | 142,200 | -2,200 | 140,000 | 100% |
| 55235 | REFUND EXP | 13,098 | 13,182 | 5,430 | 4,804 | 2,200 | 218% | | | 0 | 0% |
| 55236 | GOLF TOURNAMENT | 16,016 | | | | 0 | 0% | | | 0 | 0% |
| 55237 | DAY CAMPS | | | 3,000 | 1,287 | 1,500 | 86% | 1,500 | 500 | 2,000 | 133% |
| 55238 | FUNKY FRIDAY | | | 9,376 | 3,067 | 9,500 | 32% | 9,500 | -2,000 | 7,500 | 78% |
| 55239 | SPECIALTY CAMPS | 2,524 | 3,141 | | 1,878 | 3,450 | 54% | 3,450 | 700 | 4,150 | 120% |
| 55240 | UNIFORMS | | 1,458 | 1,757 | 1,479 | 1,500 | 99% | 1,500 | 500 | 2,000 | 133% |
| 55260 | PROTECT. CLOTH. | | | | 1,117 | 1,000 | 112% | 1,000 | | 1,000 | 100% |
| 55410 | MEMBERSHIPS | 2,430 | 1,517 | 2,164 | 1,821 | 2,500 | 73% | 2,500 | | 2,500 | 100% |
| 55420 | TRAINING, AIDS | 2,084 | 5,523 | 4,443 | 6,291 | 11,000 | 57% | 5,000 | | 5,000 | 45% |
| 56402 | CARS | 4,262 | 21,027 | | | 0 | 0% | | | 0 | 0% |
| 56405 | COMPUTER SYSTEM | 320 | 3,798 | 4,565 | 7,249 | 5,000 | 145% | 5,000 | 500 | 5,500 | 110% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 1 GENERAL FUND 9 RECREATION | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|--------------------------------|-----------------|---------|-----------|-----------|-----------|-----------|-------|-----------|---------|-----------|--------|
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 56686 | MOWING STOCK | | 7,286 | 2,900 | | 0 | 0% | | | 0 | 0% |
| 57201 | REC-VENDING | 16,153 | 2,965 | 2,130 | 2,275 | 3,000 | 76% | 3,000 | | 3,000 | 100% |
| 57301 | MISCELLANEOUS | | | | | 0 | 0% | | 5,600 | 5,600 | *****% |
| 58101 | CAPITAL PURCH. | | | 6,711 | 16,533 | 23,700 | 70% | 7,200 | 6,800 | 14,000 | 59% |
| 58102 | TRANSFER TO 301 | | | 17,800 | 32,500 | 32,500 | 100% | 32,500 | 5,550 | 38,050 | 117% |
| | Account: | 695,817 | 1,253,638 | 1,155,008 | 1,108,849 | 1,234,290 | 90% | 1,184,650 | 35,250 | 1,219,900 | 98% |
| | Orgn: | 695,817 | 1,253,638 | 1,155,008 | 1,108,849 | 1,234,290 | 90% | 1,184,650 | 35,250 | 1,219,900 | 98% |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

110 LOCAL GAS OPTION TAX GRANT

| Account | Actuals | | | | Current Budget 13-14 | % Rec. 13-14 | Prelim. Budget 14-15 | Budget Change 14-15 | Final Budget 14-15 | % Old Budget 14-15 |
|-------------------------------|---------|--------|--------|--------|----------------------------|--------------------|----------------------------|---------------------------|--------------------------|--------------------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | | | | | | |
| 310000 | | | | | | | | | | |
| 312410 GAS TAX | 51,533 | 51,647 | 53,522 | 35,634 | 75,200 | 47% | 75,200 | -14,900 | 60,300 | 80% |
| Group: | 51,533 | 51,647 | 53,522 | 35,634 | 75,200 | 47% | 75,200 | -14,900 | 60,300 | 80% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 50 | 2 | | | 0 | 0% | | | 0 | 0% |
| Group: | 50 | 2 | | | 0 | 0% | 0 | 0 | 0 | 0% |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381000 RESERVES (PRIOR YEARS) | | | | | 100,000 | 0% | 100,000 | -100,000 | 0 | 0% |
| Group: | | | | | 100,000 | 0% | 100,000 | -100,000 | 0 | 0% |
| Fund: | 51,583 | 51,649 | 53,522 | 35,634 | 175,200 | 20% | 175,200 | -114,900 | 60,300 | 34% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 110 LOCAL GAS OPTION TAX GRANT | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|--------------------------------|-------------|---------|-------|--------|---------|---------|-------|---------|----------|--------|--------|
| 10 CAPITAL PROJECTS | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| ----- | | | | | | | | | | | |
| 541600 CAPITAL PROJECTS | | | | | | | | | | | |
| 58105 | TRANSFER TO | | | 75,200 | 175,200 | 175,200 | 100% | 175,200 | -114,900 | 60,300 | 34% |
| | Account: | | | 75,200 | 175,200 | 175,200 | 100% | 175,200 | -114,900 | 60,300 | 34% |
| | Orgn: | | | 75,200 | 175,200 | 175,200 | 100% | 175,200 | -114,900 | 60,300 | 34% |
| | | | | | | | | | | | % |
| | Fund: | | 66 | 75,200 | 175,200 | 175,200 | 100% | 175,200 | -114,900 | 60,300 | 34% |
| | | | | | | | | | | | % |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

113 TREE REPLACEMENT

| Account | Actuals | | | | Current Budget 13-14 | % Rec. 13-14 | Prelim. Budget 14-15 | Budget Change 14-15 | Final Budget 14-15 | % Old Budget 14-15 |
|-------------------------------|---------|-------|-------|-------|----------------------------|--------------------|----------------------------|---------------------------|--------------------------|--------------------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | | | | | | |
| 320000 MASTER TREE PLANTING | | | | | | | | | | |
| 320100 TREE PERMITS | 2,382 | | | | 0 | 0% | | | 0 | 0% |
| Group: | 2,382 | | | | 0 | 0% | 0 | 0 | 0 | 0% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 2 | | | | 0 | 0% | | | 0 | 0% |
| Group: | 2 | | | | 0 | 0% | 0 | 0 | 0 | 0% |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381000 RESERVES (PRIOR YEARS) | | | | | 25,600 | 0% | 4,500 | | 4,500 | 17% |
| Group: | | | | | 25,600 | 0% | 4,500 | 0 | 4,500 | 17% |
| Fund: | 2,384 | | | | 25,600 | 0% | 4,500 | 0 | 4,500 | 17% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 113 TREE REPLACEMENT 10 CAPITAL PROJECTS | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---|------------------|---------|-------|-------|--------|---------|-------|---------|---------|--------|--------|
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 541600 | CAPITAL PROJECTS | | | | | | | | | | |
| 58114 | TRANSFER TO 305 | | | | 21,100 | 21,100 | 100% | | | | 0 0% |
| 58115 | TRANSFER TO 001 | | | | 4,500 | 4,500 | 100% | | 4,500 | 4,500 | 100% |
| | Account: | | | | 25,600 | 25,600 | 100% | 0 | 4,500 | 4,500 | 17% |
| | Orgn: | | | | 25,600 | 25,600 | 100% | 0 | 4,500 | 4,500 | 17% |
| | | | | | | | | | | | % |
| | Fund: | | | 4,500 | 25,600 | 25,600 | 100% | 4,500 | 0 | 4,500 | 17% |
| | | | | | | | | | | | % |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 115 GOLF FUND | | Actuals | | | | Current Budget | % Rec. | Prelim. Budget | Budget Change | Final Budget | % Old Budget |
|---------------------------|-------|---------|---------|---------|-------|----------------|--------|----------------|---------------|--------------|--------------|
| Account | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 | |
| 340000 | | | | | | | | | | | |
| 347218 GOLF PROCEEDS | | | | 82,000 | | 0 ***% | | | | 0 0% | |
| Group: | | | | 82,000 | | 0 ***% | 0 | 0 | | 0 0% | |
| 360000 | | | | | | | | | | | |
| 369000 MISCELLANEOUS | | | | 217,270 | | 0 ***% | | | | 0 0% | |
| Group: | | | | 217,270 | | 0 ***% | 0 | 0 | | 0 0% | |
| 380000 OPERATING TRANSFER | | | | | | | | | | | |
| 381400 TRANSFER FROM 001 | | | 500,000 | | | 0 0% | | | | 0 0% | |
| Group: | | | 500,000 | | | 0 0% | 0 | 0 | | 0 0% | |
| 340000 | | | | | | | | | | | |
| 347218 GOLF PROCEEDS | | | | | | 0 0% | | 190,000 | 190,000 | *****% | |
| Group: | | | | | | 0 0% | 0 | 190,000 | 190,000 | *****% | |
| Fund: | | | 500,000 | 299,270 | | 0 ***% | 0 | 190,000 | 190,000 | *****% | |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 115 GOLF FUND | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---------------------|--------------------------------|---------|-------|--------|-------|---------|-------|---------|---------|---------|--------|
| 11 BBGC-GOLF COURSE | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | | | | | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| ----- | | | | | | | | | | | |
| 572300 | BELLEVIEW BILTMORE GOLF COURSE | | | | | | | | | | |
| 58001 | TRANSFER OF RESERVES | | | | | 0 | 0% | | 50,000 | 50,000 | *****% |
| 58114 | TRANSFER TO 305 | | | | | 0 | 0% | | 29,000 | 29,000 | *****% |
| 58115 | TRANSFER TO 001 | | | | | 0 | 0% | | 111,000 | 111,000 | *****% |
| | Account: | | | | | 0 | ***% | 0 | 190,000 | 190,000 | *****% |
| | Orgn: | | | | | 0 | 0% | 0 | 190,000 | 190,000 | *****% |
| | | | | | | | | | | | % |
| | Fund: | | | 54,626 | | 0 | 0% | 0 | 190,000 | 190,000 | *****% |
| | | | | | | | | | | | % |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

301 EQUIPMENT REPLACEMENT FUND

| Account | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---------------------------|---------|--------|---------|-------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Rec. 13-14 | Budget 14-15 | Change 14-15 | Budget 14-15 | Budget 14-15 |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381400 TRANSFER FROM 001 | 26,000 | | 84,600 | | 0 | 0% | | | | 0 0% |
| 381401 TRANSFER FROM 401 | | | 16,600 | | 38,000 | 0% | | | | 0 0% |
| 381403 TRANSFER FROM 402 | | 30,000 | 82,000 | | 0 | 0% | | | | 0 0% |
| 381400 TRANSFER FROM 001 | | | | | 94,400 | 0% | 94,400 | 96,250 | 190,650 | 201% |
| 381401 TRANSFER FROM 401 | | | | | 0 | 0% | 38,000 | -1,300 | 36,700 | *****% |
| 381403 TRANSFER FROM 402 | | | | | 88,500 | 0% | 88,500 | -21,500 | 67,000 | 75% |
| Group: | 26,000 | 30,000 | 183,200 | | 220,900 | 0% | 220,900 | 73,450 | 294,350 | 133% |
| Fund: | 26,000 | 30,000 | 183,200 | | 220,900 | 0% | 220,900 | 73,450 | 294,350 | 133% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 301 EQUIPMENT REPLACEMENT FUND | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|--------------------------------|----------------------|---------|---------|---------|--------|---------|-------|---------|---------|---------|--------|
| 10 CAPITAL PROJECTS | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 541600 | CAPITAL PROJECTS | | | | | | | | | | |
| 58001 | TRANSFER OF RESERVES | | | | | 147,500 | 0% | 147,500 | 120,350 | 267,850 | 181% |
| 58110 | TRANSFER TO 401 | | 1,300 | 21,300 | 9,000 | 9,000 | 100% | 9,000 | 5,500 | 14,500 | 161% |
| 58115 | TRANSFER TO 001 | | 118,700 | 32,200 | 32,200 | 32,200 | 100% | 32,200 | -32,200 | 0 | 0% |
| 58116 | TRANSFER TO 402 | | 1,500 | 96,000 | | 0 | 0% | | 12,000 | 12,000 | *****% |
| | Account: | | 121,500 | 149,500 | 41,200 | 188,700 | 22% | 188,700 | 105,650 | 294,350 | 155% |
| | Orgn: | | 121,500 | 149,500 | 41,200 | 188,700 | 22% | 188,700 | 105,650 | 294,350 | 155% |
| | | | | | | | | | | | % |
| | Fund: | 68,300 | 121,500 | 149,500 | 41,200 | 188,700 | 22% | 220,900 | 73,450 | 294,350 | 155% |
| | | | | | | | | | | | % |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

305 CAPITAL PROJECTS FUND

| Account | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|-----------------------------------|---------|------------|-----------|-----------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Rec. 13-14 | Budget 14-15 | Change 14-15 | Budget 14-15 | Budget 14-15 |
| 310000 | | | | | | | | | | |
| 311100 AD VALOREM | 681,446 | 983,696 | 562,267 | 564,829 | 555,600 | 102% | 555,600 | 13,550 | 569,150 | 102% |
| 312600 PENNY INFRASTRUCTURE TAX | 295,159 | 312,431 | 330,116 | 230,507 | 320,000 | 72% | 320,000 | 88,720 | 408,720 | 127% |
| 314100 ELECTRIC UTILITY TAX | | | 224,919 | 335,941 | 300,000 | 112% | 300,000 | 100,000 | 400,000 | 133% |
| Group: | 976,605 | 1,296,127 | 1,117,302 | 1,131,277 | 1,175,600 | 96% | 1,175,600 | 202,270 | 1,377,870 | 117% |
| 330000 STATE CONTRIBUTIONS-POLICE | | | | | | | | | | |
| 334102 GRANT-SWFMD-RECLAIMED | | | | | 750,000 | 0% | 750,000 | -750,000 | 0 | 0% |
| Group: | | | | | 750,000 | 0% | 750,000 | -750,000 | 0 | 0% |
| 340000 | | | | | | | | | | |
| 341903 INTERGOVERNMENTAL | | | | 36,244 | 0 | ***% | | | 0 | 0% |
| 343600 STORMWATER FEE REVENUE | | | 295,223 | 297,168 | 350,000 | 85% | 350,000 | | 350,000 | 100% |
| Group: | | | 295,223 | 333,412 | 350,000 | 95% | 350,000 | 0 | 350,000 | 100% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 403 | 289 | | | 0 | 0% | | | 0 | 0% |
| 366912 DONATIONS - CC AUCTION | 50 | | | | 0 | 0% | | | 0 | 0% |
| 369000 MISCELLANEOUS | | | 8,146,385 | 1,000 | 0 | ***% | | | 0 | 0% |
| Group: | 453 | 289 | 8,146,385 | 1,000 | 0 | ***% | 0 | 0 | 0 | 0% |
| 370000 UNEXPENDED BUDGETED FUNDS | | | | | | | | | | |
| 370201 RESERVES | | | | | 0 | 0% | 4,335,200 | -4,335,200 | 0 | 0% |
| Group: | | | | | 0 | 0% | 4,335,200 | -4,335,200 | 0 | 0% |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381000 RESERVES (PRIOR YEARS) | | | | | 3,210,411 | 0% | | 3,557,890 | 3,557,890 | 110% |
| 381210 TRANSFER FROM 105 | | | 75,200 | 175,200 | 175,200 | 100% | 175,200 | -114,900 | 60,300 | 34% |
| 381400 TRANSFER FROM 001 | | 2,000,000 | | | 0 | 0% | | | 0 | 0% |
| 381406 TRANSFER FROM 113 (TREE | | | | 21,100 | 21,100 | 100% | | | 0 | 0% |
| 384000 LOAN FROM OPERATING | | 10,000,000 | | | 0 | 0% | | | 0 | 0% |
| 384010 DEBT PROCEEDS | | | | 4,755,754 | 4,226,007 | 113% | | | 0 | 0% |
| Group: | | 12,000,000 | 75,200 | 4,952,054 | 7,632,718 | 65% | 175,200 | 3,442,990 | 3,618,190 | 47% |
| 390000 | | | | | | | | | | |
| 399999 PRIOR YEAR PO FUND | -17,262 | -156,866 | | | 0 | 0% | | | 0 | 0% |
| Group: | -17,262 | -156,866 | | | 0 | 0% | 0 | 0 | 0 | 0% |
| 330000 STATE CONTRIBUTIONS-POLICE | | | | | | | | | | |
| 334102 GRANT-SWFMD-RECLAIMED | | | | | 0 | 0% | 750,000 | 1,428,060 | 2,178,060 | ***** |
| Group: | | | | | 0 | 0% | 750,000 | 1,428,060 | 2,178,060 | ***** |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 305 CAPITAL PROJECTS FUND | | | | | | | | | | | |
|--------------------------------|---------|------------|-----------|-----------|----------------------------|--------------------|----------------------------|---------------------------|--------------------------|--------------------------|--|
| Account | Actuals | | | | Current Budget 13-14 | % Rec. 13-14 | Prelim. Budget 14-15 | Budget Change 14-15 | Final Budget 14-15 | % Old Budget 14-15 | |
| | 10-11 | 11-12 | 12-13 | 13-14 | | | | | | | |
| 380000 OPERATING TRANSFER | | | | | | | | | | | |
| 381407 TRANSFER FROM 115 (GOLF | | | | | 0 | 0% | _____ | 29,000 | 29,000 | *****% | |
| Group: | | | | | 0 | 0% | 0 | 29,000 | 29,000 | *****% | |
| 390000 | | | | | | | | | | | |
| 399999 PRIOR YEAR PO FUND | 17,262 | 156,866 | | | 0 | 0% | _____ | _____ | 0 | 0% | |
| Group: | 17,262 | 156,866 | | | 0 | 0% | 0 | 0 | 0 | 0% | |
| Fund: | 977,058 | 13,296,416 | 9,634,110 | 6,417,743 | 9,908,318 | 65% | 7,536,000 | 17,120 | 7,553,120 | 76% | |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

305 CAPITAL PROJECTS FUND
10 CAPITAL PROJECTS

| Account | Object | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|----------|---------------------------|-----------|-----------|------------|-----------|-----------------|---------------|-----------------|------------------|-----------------|-----------------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Exp. 13-14 | Budget 14-15 | Changes 14-15 | Budget 14-15 | Budget 14-15 |
| 541600 | CAPITAL PROJECTS | | | | | | | | | | |
| 53140 | ENGINEERING | 148,872 | 53,907 | | | 0 | 0% | | | 0 | 0% |
| 53151 | PROF. SERVICES | | 35,000 | | | 0 | 0% | | | 0 | 0% |
| 54312 | STREET LIGHT | 85,587 | 5,397 | 46,733 | 18,812 | 28,000 | 67% | 28,000 | | 28,000 | 100% |
| 54603 | PALMETTO ROAD | | | | | 0 | 0% | | 627,000 | 627,000 | ***** |
| 54683 | PARK IMPROVEMENTS | | | | 38,854 | 36,000 | 108% | | | 0 | 0% |
| 54684 | PARK (HUNTER) | | | 7,746 | 4,099 | 0 | *** | | | 0 | 0% |
| 54920 | MASTER-LANDSCAPE-PLANNING | | 39,259 | | | 0 | 0% | | | 0 | 0% |
| 54921 | PAVEMENT MGMT | | | | 26,690 | 30,000 | 89% | | | 0 | 0% |
| 55201 | DESIGNATED ITEM | | | 50,597 | 42,317 | 21,100 | 201% | | | 0 | 0% |
| 55223 | TRAF CONT EQUIP | | | 14,531 | 4,969 | 12,000 | 41% | | 212,000 | 212,000 | 1766% |
| 56502 | TELECOMMUNICATIONS SYSTEM | | | | 58,947 | 55,807 | 106% | | | 0 | 0% |
| 56517 | ROSEY RD LINES | | 144,510 | 58,818 | 49,564 | 0 | *** | | 2,616,120 | 2,616,120 | ***** |
| 56524 | BELLEAIR CREEK | | | | | 150,000 | 0% | | | 0 | 0% |
| 56554 | WATER LINE REP | | | | | 0 | 0% | | 230,000 | 230,000 | ***** |
| 56569 | STREETS-INTERSECTION IMPR | | | 55,166 | 544,581 | 537,888 | 101% | | 30,000 | 30,000 | 5% |
| 56581 | Curbs and Sidwalks-Capita | 78,713 | 43,467 | | | 100,000 | 0% | | | 0 | 0% |
| 56600 | DRAINAGE SYSTEM | 37,625 | 33,155 | | | 0 | 0% | | | 0 | 0% |
| 56606 | BAYVIEW/MANATEE | 53,759 | 129,198 | 425,981 | 1,772,646 | 3,100,000 | 57% | | 870,000 | 870,000 | 28% |
| 56679 | PLANT IMPROVE. | 2,288 | | | | 0 | 0% | | | 0 | 0% |
| 56701 | SOUTH PINE/EAGLES NEST | 141,381 | 101,168 | 2,490,887 | 782,780 | 646,807 | 121% | | | 0 | 0% |
| 56708 | OLEANDER ROAD | 590,749 | 9,174 | | | 33,750 | *** | | | 0 | 0% |
| 56709 | OSCEOLA ROAD | | | | 245,659 | 150,000 | 164% | | | 0 | 0% |
| 56719 | SM.ROADWAY PROJ | 79,981 | | | 27,120 | 50,000 | 54% | | 50,000 | 50,000 | 100% |
| 56730 | BELLEVIEW WIDENING | 582,089 | 155,485 | | | 0 | 0% | | | 0 | 0% |
| 56731 | HAROLDS LAKE | 3,490 | 170,368 | | | 0 | 0% | | | 0 | 0% |
| 56732 | DRUID RD PROJECT | | 212,705 | 2,263,941 | 1,567,001 | 1,454,304 | 108% | | | 0 | 0% |
| 56733 | PINELLAS/ALTHEA PROJECT | | 6,300 | 28,303 | 58,050 | 1,500,000 | 4% | | 2,000,000 | 2,000,000 | 133% |
| 56734 | ORANGE AVE/FAIRVIEW RD. | | 46,187 | 29,567 | | 0 | 0% | | | 0 | 0% |
| 56735 | PALM AND PINELAND | | 181,030 | | | 0 | 0% | | | 0 | 0% |
| 56736 | PW DESIGN BUILD | | 47,929 | 718,249 | 1,168,530 | 1,121,412 | 104% | | | 0 | 0% |
| 58110 | TRANSFER TO 401 | 18,500 | | | | 0 | 0% | | | 0 | 0% |
| 58115 | TRANSFER TO 001 | | | 200,000 | 200,000 | 200,000 | 100% | | 175,000 | 175,000 | 87% |
| 58119 | TRANS-SUNTRUST | | | 190,528 | 694,863 | 715,000 | 97% | | 715,000 | 715,000 | 100% |
| Account: | | 1,823,034 | 1,414,239 | 6,581,047 | 7,339,232 | 9,908,318 | 74% | 28,000 | 7,525,120 | 7,553,120 | 76% |
| Orgn: | | 1,823,034 | 1,414,239 | 6,581,047 | 7,339,232 | 9,908,318 | 74% | 28,000 | 7,525,120 | 7,553,120 | 76% |
| Fund: | | 1,823,034 | 1,414,239 | 10,136,025 | 7,339,232 | 9,908,318 | 74% | 28,000 | 7,525,120 | 7,553,120 | 76% |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

401 ENTERPRISE - WATER FUND

| Account | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|-----------------------------------|-----------|---------|-----------|-----------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Rec. 13-14 | Budget 14-15 | Change 14-15 | Budget 14-15 | Budget 14-15 |
| 330000 STATE CONTRIBUTIONS-POLICE | | | | | | | | | | |
| 337901 WATER SUPPLY/DIST GRANT | | | | 20,600 | 100,000 | 21% | | | | 0 0% |
| Group: | | | | 20,600 | 100,000 | 21% | 0 | 0 | | 0 0% |
| 340000 | | | | | | | | | | |
| 343300 WATER UTILITY REVENUE | 989,853 | 905,418 | 824,110 | 1,246,296 | 1,504,000 | 83% | 1,504,000 | | 1,504,000 | 100% |
| 343310 WATER TAP FEES | 3,988 | 1,255 | 925 | 3,800 | 600 | 633% | 600 | | 600 | 100% |
| Group: | 993,841 | 906,673 | 825,035 | 1,250,096 | 1,504,600 | 83% | 1,504,600 | 0 | 1,504,600 | 100% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 530 | 20 | | | 1,000 | 0% | 1,000 | | 1,000 | 100% |
| 361100 INTEREST - METER DEPOSITS | 15 | 18 | 22 | 8 | 0 | ***% | | | 0 | 0% |
| 365900 SALE OF SURPLUS METAL | | 3,287 | | | 1,000 | 0% | 1,000 | -1,000 | 0 | 0% |
| 369000 MISCELLANEOUS | -11,488 | 11,149 | 742 | 801 | 0 | ***% | | | 0 | 0% |
| Group: | -10,943 | 14,474 | 764 | 809 | 2,000 | 40% | 2,000 | -1,000 | 1,000 | 50% |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381000 RESERVES (PRIOR YEARS) | | | | | 2,900 | 0% | | | 0 | 0% |
| 381200 TRANSFER FROM 301 | | 1,300 | 21,300 | 9,000 | 9,000 | 100% | 9,000 | 5,500 | 14,500 | 161% |
| 381400 TRANSFER FROM 001 | | 10,700 | | | 0 | 0% | | | 0 | 0% |
| 381402 TRANSFER FROM 403 | | | 700,000 | | 0 | 0% | | | 0 | 0% |
| 381404 TRANSFER | 18,500 | | | | 0 | 0% | | | 0 | 0% |
| Group: | 18,500 | 12,000 | 721,300 | 9,000 | 11,900 | 76% | 9,000 | 5,500 | 14,500 | 121% |
| Fund: | 1,001,398 | 933,147 | 1,547,099 | 1,280,505 | 1,618,500 | 79% | 1,515,600 | 4,500 | 1,520,100 | 93% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

401 ENTERPRISE - WATER FUND
6 WATER

| Account | Object | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---------|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 533000 | WATER | | | | | | | | | | |
| 51200 | SALARIES | 460,221 | 450,455 | 434,661 | 383,412 | 434,000 | 88% | 431,100 | -4,100 | 427,000 | 98% |
| 51205 | LONGEVITY | 2,550 | | | | 0 | 0% | | | 0 | 0% |
| 51210 | Unused Medical | 1,728 | 1,327 | 1,206 | 1,023 | 0 | ***% | | | 0 | 0% |
| 51400 | OVERTIME | 8,397 | 7,666 | 8,570 | 1,179 | 8,000 | 15% | 8,000 | | 8,000 | 100% |
| 51500 | SICK LEAVE | 5,580 | 5,457 | 703 | | 5,200 | 0% | 5,200 | -2,000 | 3,200 | 61% |
| 52100 | FICA | 35,166 | 35,415 | 33,939 | 29,396 | 32,800 | 90% | 32,800 | 100 | 32,900 | 100% |
| 52200 | RETIREMENT-401K GENERAL P | 38,985 | 38,623 | 37,587 | 31,804 | 38,800 | 82% | 38,800 | -100 | 38,700 | 99% |
| 52300 | LIFE/HOSP. INS. | 69,524 | 72,413 | 77,108 | 68,276 | 80,500 | 85% | 80,500 | 4,400 | 84,900 | 105% |
| 52301 | MEDICAL BENEFIT | 12,115 | 12,349 | 12,742 | 10,611 | 13,800 | 77% | 13,800 | -1,200 | 12,600 | 91% |
| 53100 | PHYSICAL EXAMS | 218 | 75 | 188 | 230 | 250 | 92% | 250 | | 250 | 100% |
| 53151 | PROF. SERVICES | 18,282 | 24,048 | 66,321 | 197,268 | 13,000 | ***% | 13,000 | 11,700 | 24,700 | 190% |
| 54000 | TRAV & PER DIEM | 70 | 1,116 | 801 | 720 | 2,500 | 29% | 2,500 | | 2,500 | 100% |
| 54100 | TELEPHONE | 2,834 | 2,346 | 2,874 | 2,737 | 2,700 | 101% | 2,700 | 500 | 3,200 | 118% |
| 54200 | POSTAGE | 4,839 | 3,128 | 3,721 | 4,710 | 2,700 | 174% | 2,700 | | 2,700 | 100% |
| 54300 | ELECTRICITY | 71,169 | 57,604 | 55,437 | 47,810 | 70,000 | 68% | 70,000 | -5,000 | 65,000 | 92% |
| 54301 | WATER | | | 38 | | 300 | 0% | 300 | | 300 | 100% |
| 54302 | SANITATION | | 2,000 | | | 2,300 | 0% | 2,300 | | 2,300 | 100% |
| 54303 | SEWER | | | | | 200 | 0% | 200 | | 200 | 100% |
| 54315 | PIN. CTY. WATER | 596 | 76 | | 5,564 | 20,500 | 27% | 20,500 | | 20,500 | 100% |
| 54400 | EQUIP. RENTAL | 148 | 161 | | 112 | 400 | 28% | 400 | | 400 | 100% |
| 54614 | MAINT. - METERS | 34,742 | 40,311 | 26,431 | 33,541 | 33,500 | 100% | 33,500 | | 33,500 | 100% |
| 54620 | MAIN. - VEHICLE | 6,640 | 4,982 | 5,394 | 8,362 | 5,200 | 161% | 5,200 | 1,800 | 7,000 | 134% |
| 54630 | MAINT.-BLDG. | 4,404 | 4,335 | 3,384 | 11,489 | 11,000 | 104% | 11,000 | 1,000 | 12,000 | 109% |
| 54670 | MAINT. - EQUIP | 13,266 | 10,115 | 10,886 | 26,633 | 12,000 | 222% | 12,000 | 8,000 | 20,000 | 166% |
| 54680 | MAINT.-GROUNDS | 3,355 | 2,809 | 3,056 | | 0 | 0% | | | 0 | 0% |
| 54900 | BAD DEBT | | 27,295 | | | 400 | 0% | 400 | | 400 | 100% |
| 55100 | OFFICE SUPPLIES | 2,157 | 1,318 | 1,204 | 2,832 | 2,500 | 113% | 2,500 | | 2,500 | 100% |
| 55210 | OPERATING SUPPL | 10,106 | 6,238 | 4,751 | 5,891 | 5,500 | 107% | 5,500 | -1,000 | 4,500 | 81% |
| 55213 | LABORATORY TEST | 20,822 | 15,569 | 14,663 | 17,489 | 17,700 | 99% | 17,700 | 300 | 18,000 | 101% |
| 55214 | LAB SUPPLIES | 5,918 | 8,195 | 6,674 | 7,053 | 8,000 | 88% | 8,000 | | 8,000 | 100% |
| 55220 | GASOLINE & OIL | | | | | 0 | 0% | | 15,100 | 15,100 | *****% |
| 55221 | TOOLS | 1,406 | 1,987 | 1,838 | 2,006 | 2,000 | 100% | 2,000 | | 2,000 | 100% |
| 55230 | CHEMICALS | 11,238 | 16,488 | 16,826 | 17,548 | 20,400 | 86% | 20,400 | | 20,400 | 100% |
| 55240 | UNIFORMS | 1,892 | 1,142 | 1,829 | 1,668 | 1,500 | 111% | 1,500 | | 1,500 | 100% |
| 55260 | PROTECT. CLOTH. | 1,575 | 1,439 | 1,322 | 1,437 | 1,500 | 96% | 1,500 | 300 | 1,800 | 120% |
| 55410 | MEMBERSHIPS | 1,146 | 1,412 | 1,856 | 1,377 | 2,000 | 69% | 2,000 | | 2,000 | 100% |
| 55420 | TRAINING, AIDS | 1,505 | 2,787 | 2,557 | 3,645 | 4,000 | 91% | 4,000 | | 4,000 | 100% |
| 56402 | CARS | | | 22,032 | 32,883 | 32,900 | 100% | 32,900 | -500 | 32,400 | 98% |
| 56405 | COMPUTER SYSTEM | | 317 | | 2,507 | 1,300 | 193% | 1,300 | 700 | 2,000 | 153% |
| 56463 | LAB ANALYZER | 3,524 | | 4,862 | | 0 | 0% | | | 0 | 0% |
| 56491 | EQUIP. REPLACE. | | | | 4,893 | 0 | ***% | | | 0 | 0% |
| 57301 | MISCELLANEOUS | 5,945 | 6,303 | 4,541 | 6,912 | 7,500 | 92% | 7,500 | -300 | 7,200 | 96% |
| 58001 | TRANSFER OF RESERVES | | | | | 122,850 | 0% | 122,850 | -29,600 | 93,250 | 75% |
| 58102 | TRANSFER TO 301 | | | 16,600 | 38,000 | 38,000 | 100% | 38,000 | -1,300 | 36,700 | 96% |
| 59200 | REPAY-LOAN-GF | | 40,000 | 40,000 | | 40,000 | 0% | 40,000 | | 40,000 | 100% |
| 59900 | DEPRECIATION | | | | | 114,500 | 0% | 114,500 | 8,950 | 123,450 | 107% |
| 59904 | FEES-SPT SERVIC | 182,000 | 243,500 | 243,500 | 243,500 | 243,500 | 100% | 243,500 | 21,100 | 264,600 | 108% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 401 ENTERPRISE - WATER FUND | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|-----------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|-------|-----------|---------|-----------|--------|
| 6 WATER | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 59906 | FEES-PUB. WORKS | 48,000 | 30,300 | 30,300 | 30,300 | 30,300 | 100% | 30,300 | 8,150 | 38,450 | 126% |
| 59907 | FEES-MECHANICAL | 36,000 | 32,500 | 32,500 | 32,500 | 32,500 | 100% | 32,500 | -32,500 | 0 | 0% |
| | Account: | 1,128,063 | 1,213,601 | 1,232,902 | 1,317,318 | 1,518,500 | 87% | 1,515,600 | 4,500 | 1,520,100 | 100% |
| | Orgn: | 1,128,063 | 1,213,601 | 1,232,902 | 1,317,318 | 1,518,500 | 87% | 1,515,600 | 4,500 | 1,520,100 | 100% |
| | Fund: | 1,128,063 | 1,213,601 | 1,232,902 | 1,317,318 | 1,518,500 | 87% | 1,515,600 | 4,500 | 1,520,100 | 100% |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

402 ENTERPRISE - SOLID WASTE/RECYCLING

| Account | Actuals | | | | Current Budget | % Rec. | Prelim. Budget | Budget Change | Final Budget | % Old Budget |
|-----------------------------------|---------|---------|-----------|---------|-------------------|-----------|-------------------|------------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | | | | | | |
| 330000 STATE CONTRIBUTIONS-POLICE | | | | | | | | | | |
| 337300 RECYC GRANT (STATE OF | 3,150 | 2,995 | 2,997 | | 3,000 | 0% | 3,000 | | 3,000 | 100% |
| Group: | 3,150 | 2,995 | 2,997 | | 3,000 | 0% | 3,000 | 0 | 3,000 | 100% |
| 340000 | | | | | | | | | | |
| 343400 SANITATION | 792,466 | 818,364 | 764,557 | 701,517 | 815,000 | 86% | 815,000 | -15,000 | 800,000 | 98% |
| 343401 PERMIT-ROLL OFF CONTAINER | 330 | 400 | 550 | 1,050 | 350 | 300% | 350 | 150 | 500 | 142% |
| Group: | 792,796 | 818,764 | 765,107 | 702,567 | 815,350 | 86% | 815,350 | -14,850 | 800,500 | 98% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 417 | 18 | | | 500 | 0% | 500 | | 500 | 100% |
| 364000 GAIN/LOSS OF FIXED ASSETS | | | | | 0 | 0% | | 24,000 | 24,000 | *****% |
| 369000 MISCELLANEOUS | -385 | | | 626 | 0 | ***% | | | 0 | 0% |
| Group: | 32 | 18 | | 626 | 500 | 125% | 500 | 24,000 | 24,500 | 4900% |
| 380000 OPERATING TRANSFER | | | | | | | | | | |
| 381000 RESERVES (PRIOR YEARS) | | | | | 96,000 | 0% | | 118,000 | 118,000 | 122% |
| 381200 TRANSFER FROM 301 | | 1,500 | 96,000 | | 0 | 0% | | 12,000 | 12,000 | *****% |
| 381400 TRANSFER FROM 001 | | 7,000 | | 10,684 | 10,684 | 100% | | | 0 | 0% |
| 381402 TRANSFER FROM 403 | | | 300,000 | | 0 | 0% | | | 0 | 0% |
| Group: | | 8,500 | 396,000 | 10,684 | 106,684 | 10% | 0 | 130,000 | 130,000 | 121% |
| Fund: | 795,978 | 830,277 | 1,164,104 | 713,877 | 925,534 | 77% | 818,850 | 139,150 | 958,000 | 103% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

402 ENTERPRISE - SOLID WASTE/RECYCLING
7 SOLID WASTE

| Account | Object | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---|---------------------------|---------|---------|---------|---------|---------|-------|---------|---------|---------|--------|
| | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| | | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| 534000 SOLID WASTE MANAGEMENT/RECYCLING | | | | | | | | | | | |
| 51200 | SALARIES | 234,868 | 216,322 | 222,575 | 170,899 | 195,500 | 87% | 227,500 | -27,400 | 200,100 | 102% |
| 51201 | PT SALARIES | 10,466 | 4,413 | | 3,354 | 0 | ***% | | | 0 | 0% |
| 51205 | LONGEVITY | 3,150 | | | | 0 | 0% | | | 0 | 0% |
| 51210 | Unused Medical | 889 | 488 | 272 | 192 | 0 | ***% | | | 0 | 0% |
| 51400 | OVERTIME | 1,114 | 2,039 | 1,353 | 3,040 | 1,200 | 253% | 1,200 | | 1,200 | 100% |
| 51500 | SICK LEAVE | 7,903 | 4,205 | 822 | | 4,700 | 0% | 4,700 | -1,050 | 3,650 | 77% |
| 52100 | FICA | 19,748 | 17,093 | 17,112 | 13,476 | 15,400 | 88% | 17,400 | -1,800 | 15,600 | 101% |
| 52200 | RETIREMENT-401K GENERAL P | 22,123 | 19,604 | 20,252 | 15,672 | 18,000 | 87% | 20,500 | -2,150 | 18,350 | 101% |
| 52300 | LIFE/HOSP. INS. | 43,107 | 41,794 | 43,520 | 31,937 | 37,000 | 86% | 45,500 | -5,200 | 40,300 | 108% |
| 52301 | MEDICAL BENEFIT | 7,507 | 7,325 | 7,550 | 5,337 | 7,800 | 68% | 7,800 | -1,200 | 6,600 | 84% |
| 52400 | WORKMEN'S COMP. | 2,794 | | | | 0 | 0% | | | 0 | 0% |
| 53100 | PHYSICAL EXAMS | 343 | 1,091 | 413 | 1,570 | 500 | 314% | 500 | | 500 | 100% |
| 53151 | PROF. SERVICES | | | 10,056 | 2,110 | 0 | ***% | | | 0 | 0% |
| 53160 | CONTRAC. LABOR | 8,767 | 8,056 | 6,242 | 9,745 | 5,750 | 169% | 5,750 | 1,750 | 7,500 | 130% |
| 54000 | TRAV & PER DIEM | | 70 | | | 100 | 0% | 100 | | 100 | 100% |
| 54100 | TELEPHONE | 693 | 914 | 996 | 1,149 | 300 | 383% | 300 | 1,150 | 1,450 | 483% |
| 54200 | POSTAGE | 2,790 | 2,215 | 2,974 | 4,974 | 2,300 | 216% | 2,300 | | 2,300 | 100% |
| 54340 | GAR. & TRA DIS. | 116,977 | 108,896 | 106,627 | 98,707 | 91,000 | 108% | 91,000 | 11,000 | 102,000 | 112% |
| 54342 | RECYCLING | 33,257 | 45,096 | 52,775 | 75,312 | 75,800 | 99% | 40,800 | 24,200 | 65,000 | 85% |
| 54620 | MAIN. - VEHICLE | 42,710 | 27,758 | 20,776 | 20,338 | 40,000 | 51% | 30,000 | -5,000 | 25,000 | 62% |
| 54630 | MAINT.-BLDG. | 3,070 | 138 | 16 | 121 | 1,000 | 12% | 1,000 | -1,000 | 0 | 0% |
| 54670 | MAINT. - EQUIP | 967 | 1,394 | 140 | 10,369 | 500 | ***% | 500 | | 500 | 100% |
| 54900 | BAD DEBT | | 20,478 | | | 500 | 0% | 500 | | 500 | 100% |
| 55100 | OFFICE SUPPLIES | 750 | 587 | 12 | 484 | 500 | 97% | 500 | | 500 | 100% |
| 55210 | OPERATING SUPPL | 13,457 | 2,549 | 1,739 | 16,785 | 18,393 | 91% | 4,300 | 2,200 | 6,500 | 35% |
| 55220 | GASOLINE & OIL | | | | | 0 | 0% | | 21,700 | 21,700 | *****% |
| 55221 | TOOLS | 63 | | 67 | 303 | 300 | 101% | 300 | | 300 | 100% |
| 55240 | UNIFORMS | | 1,899 | 1,735 | 1,408 | 2,000 | 70% | 2,000 | -300 | 1,700 | 85% |
| 55260 | PROTECT. CLOTH. | 1,400 | 1,203 | 215 | 1,667 | 1,300 | 128% | 1,300 | 500 | 1,800 | 138% |
| 55420 | TRAINING, AIDS | 300 | 746 | | 356 | 100 | 356% | 100 | 500 | 600 | 600% |
| 56402 | CARS | | | 17,988 | | 0 | 0% | | 130,000 | 130,000 | *****% |
| 56405 | COMPUTER SYSTEM | | | | | 0 | 0% | | 1,200 | 1,200 | *****% |
| 58101 | CAPITAL PURCH. | | | | 92,591 | 92,591 | 100% | | | 0 | 0% |
| 58102 | TRANSFER TO 301 | | 30,000 | 82,000 | 88,500 | 88,500 | 100% | 88,500 | -9,500 | 79,000 | 89% |
| 59900 | DEPRECIATION | | | | | 54,000 | 0% | 54,000 | 3,350 | 57,350 | 106% |
| 59904 | FEES-SPT SERVIC | 126,600 | 117,900 | 117,900 | 117,900 | 117,900 | 100% | 117,900 | 27,650 | 145,550 | 123% |
| 59906 | FEES-PUB. WORKS | 24,000 | 20,100 | 20,100 | 20,100 | 20,100 | 100% | 20,100 | 1,050 | 21,150 | 105% |
| 59907 | FEES-MECHANICAL | 37,800 | 32,500 | 32,500 | 32,500 | 32,500 | 100% | 32,500 | -32,500 | 0 | 0% |
| Account: | | 767,613 | 736,873 | 788,727 | 840,896 | 925,534 | 91% | 818,850 | 139,150 | 958,000 | 103% |
| Orgn: | | 767,613 | 736,873 | 788,727 | 840,896 | 925,534 | 91% | 818,850 | 139,150 | 958,000 | 103% |
| Fund: | | 767,613 | 736,873 | 788,730 | 840,896 | 925,534 | 91% | 818,850 | 139,150 | 958,000 | 103% |

TOWN OF BELLEAIR
Revenue Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

403 ENTERPRISE-WASTEWATER MANAGEMENT

| Account | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|---------------------------|---------|---------|---------|---------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|
| | 10-11 | 11-12 | 12-13 | 13-14 | Budget 13-14 | Rec. 13-14 | Budget 14-15 | Change 14-15 | Budget 14-15 | Budget 14-15 |
| 340000 | | | | | | | | | | |
| 343500 WASTEWATER UTILITY | 811,867 | 946,043 | 968,341 | 933,342 | 750,000 | 124% | 750,000 | | 750,000 | 100% |
| 343510 SEWER TAP FEES | | 702 | | | 0 | 0% | | | 0 | 0% |
| Group: | 811,867 | 946,745 | 968,341 | 933,342 | 750,000 | 124% | 750,000 | 0 | 750,000 | 100% |
| 360000 | | | | | | | | | | |
| 361000 INTEREST | 1,004 | 43 | | | 0 | 0% | | | 0 | 0% |
| 369000 MISCELLANEOUS | -199 | | | | 0 | 0% | | | 0 | 0% |
| Group: | 805 | 43 | | | 0 | 0% | 0 | 0 | 0 | 0% |
| Fund: | 812,672 | 946,788 | 968,341 | 933,342 | 750,000 | 124% | 750,000 | 0 | 750,000 | 100% |

TOWN OF BELLEAIR
Expenditure Budget Report -- MultiYear Actuals
For the Year: 2014 - 2015

| 403 ENTERPRISE-WASTEWATER MANAGEMENT | | Actuals | | | | Current | % | Prelim. | Budget | Final | % Old |
|--------------------------------------|-----------------------|---------|---------|-----------|---------|---------|-------|---------|----------|---------|--------|
| 10 CAPITAL PROJECTS | | 10-11 | 11-12 | 12-13 | 13-14 | Budget | Exp. | Budget | Changes | Budget | Budget |
| Account | Object | 10-11 | 11-12 | 12-13 | 13-14 | 13-14 | 13-14 | 14-15 | 14-15 | 14-15 | 14-15 |
| ----- | | | | | | | | | | | |
| 535000 | WASTEWATER MANAGEMENT | | | | | | | | | | |
| 53170 | Wastewater Expense | 865,491 | 874,489 | 1,000,131 | 805,855 | 0 | ***% | | 750,000 | 750,000 | *****% |
| 54900 | BAD DEBT | | 24,217 | | | 0 | 0% | | | 0 | 0% |
| | Account: | 865,491 | 898,706 | 1,000,131 | 805,855 | 0 | ***% | 0 | 750,000 | 750,000 | *****% |
| ----- | | | | | | | | | | | |
| 541600 | CAPITAL PROJECTS | | | | | | | | | | |
| 54303 | SEWER | | | | | 750,000 | 0% | 750,000 | -750,000 | 0 | 0% |
| 58110 | TRANSFER TO 401 | | | 700,000 | | 0 | 0% | | | 0 | 0% |
| 58116 | TRANSFER TO 402 | | | 300,000 | | 0 | 0% | | | 0 | 0% |
| | Account: | | | 1,000,000 | | 750,000 | 0% | 750,000 | -750,000 | 0 | 0% |
| | Orgn: | 865,491 | 898,706 | 2,000,131 | 805,855 | 750,000 | 107% | 750,000 | 0 | 750,000 | 100% |
| | | | | | | | | | | | % |
| | Fund: | 817,919 | 898,706 | 2,000,140 | 805,855 | 750,000 | 107% | 750,000 | 0 | 750,000 | 100% |
| | | | | | | | | | | | % |

Summary

To: Finance Board
From: Stefan Massol
Subject: Building Department Service Options
Memo Date: 9/5/2014

Summary: Staff will present in-house and contractor options for the Building Department.

Previous Board Action: None.

Background/Problem Discussion: The weekly workload is presently at a level that staff believes can be completed with 24 hours per week of service (~42 inspections per week and moderate plan review). Earlier this year the commission directed staff to explore private sector options and present findings. Having explored private sector options and further examining the cost of providing the service in-ho

Financial Overview: In response to its RFP, the town received two proposals: 1) Florida Municipal Services Inc. (FMSI) with an estimated annual cost of \$88,760 and 2) Universal Engineering Inc. with an estimated annual cost of \$115,810. Because of their experience and lower cost, staff believes that FMSI would be the better option.

Another option would be hiring another permanent, full-time employee for the position of building official. In conducting a brief study of other Florida municipalities, staff has estimated that the salary and benefits impact of the position would be approximately \$124,470 per year.

A final option would be continuing to contract with Pinellas County. For more than one year Pinellas County has been an effective solution and accommodating to the needs of the town, however staff believes that the cost is too high given the alternatives.

| | Cost of Alternatives by Workload | | |
|------------------------|----------------------------------|------------|------------|
| | Workload (in days per week) | | |
| | 3 days | 4 days | 5 days |
| FMSI | \$ 96,000 | \$ 128,000 | \$ 160,000 |
| Universal Eng. | \$ 115,815 | \$ 139,216 | \$ 174,020 |
| Pinellas County | \$ 125,794 | \$ 167,726 | \$ 209,657 |
| In-House | \$ 124,467 | \$ 124,467 | \$ 124,467 |

Recommendation: Staff recommends that the town contract with Florida Municipal Services Inc.

Proposed Motion: Recommend the town contract with Florida Municipal Services Inc.

Summary

To: Finance Board

From: Micah Badana

Subject: Discussion of PRM Renewal Proposal for Property & Casualty Insurance

Memo Date: 9/5/2014

Summary: The town's annual insurance premium has increased from \$172,564 in 2013-14 to \$206,213 in 2014-15. Staff will discuss the PRM proposal and answer any questions.

Previous Board Action: None.

Background/Problem Discussion: On August 20 the town received the proposal for property & casualty insurance from Public Risk Management (PRM). The Belleview Biltmore Golf Club is now included in the calculation of total insured value, which has moderately increased exposure.

Financial Overview: The cost changes of premiums are summarized by type in the table below. The increases are attributed primarily to additions in the insured value of property, including the addition of the Belleview Biltmore Golf Club. There were also vehicles added including a bucket truck for in-house tree-trimming and a vacuum trailer for cleaning storm drains.

| Premium Types | FY 2013-14 | FY 2014-15 |
|---------------------------------------|-------------|-------------|
| Property and Crime | \$ 71,544 | \$ 86,926 |
| GL/AL/E&O/LEL & Excess Liability | \$ 35,326 | \$ 42,536 |
| Workers' Compensation | \$ 77,125 | \$ 86,226 |
| Boiler & Machinery | \$ 648 | \$ 837 |
| Preferred Member Participation Credit | \$ (12,079) | \$ (10,311) |
| Grand Total | \$ 172,564 | \$ 206,214 |

Recommendation: None.

Proposed Motion: None.

Marketing of the PRM Renewal Coverages

Property – This year we have managed to obtain a good renewal on the PRM property program as well as obtaining some enhanced coverages, (\$50 Mil Earthquake, \$10mil Flood Zones A & V for Misc. Unnamed Locations, \$10mil flood Zones A & V for Automatic Acquisition, Major point for those affected is the reduction of Named Windstorm deductible to 3%. Berkshire Hathaway and Lexington on Program, the two big heavyweights. PRM is the only program both carriers would support.

Liability – PRM Liability Program was Extensively marketed this year and although we did see some increases in rate, the current Liability carrier AmTrust still proved to be the most competitive. PRM did increase their SIR to from \$100,000 to \$200,000 but still there are very few carriers willing to write at even \$200,000.

WC – As with Liability PRM extensively marketed the WC program as well. Good proposals from Brit & Markel but they are unable to quote lower than \$500,000 attachment. Keeping the SIR at \$100,000 for PRM limits any potential downside. We may have to increase the SIR next year but as the liability has increased it is better to leave the WC where it is for now.

Exposure Changes

Exposure changes are important as increased exposures directly correlate to increased premiums. For example, if the payroll increases 5% over last year the premium would also increase 5% BEFORE we even begin to look at the loss record, loss funding and excess WC premiums.

PRM uses the Total Insured Values for the property and the payroll for Liability and WC.

That said, other factors such as # of vehicles, # of employees are also looked at on the liability, but a rate is generated using the payroll.

Loss Funding

Like everyone in the municipal world we are now seeing the effects of the Statutory Immunity limits being increased to \$200,000 person / \$300,000 occurrence. **The actuaries and the reinsurance carriers are seeing development in the liability losses more than they were before the increase.** This caused the carriers to increase PRM's attachment point to \$200,000. **In turn this caused PRM to increase funding for the \$200,000 layer they retain.**

PRM reviews your entity's loss record for the last 3 to 5 years to see if the loss frequency and severity has changed. Any deterioration also increases the need to fund more for PRM's retention.

We are still seeing increased liability costs due to the downturn in the economy since 2008. On the WC side increased medical costs continue to drive up claims and consequently the need for increased funding.



PRM 2014 RENEWAL EXPOSURES COMPARISON

Belleair

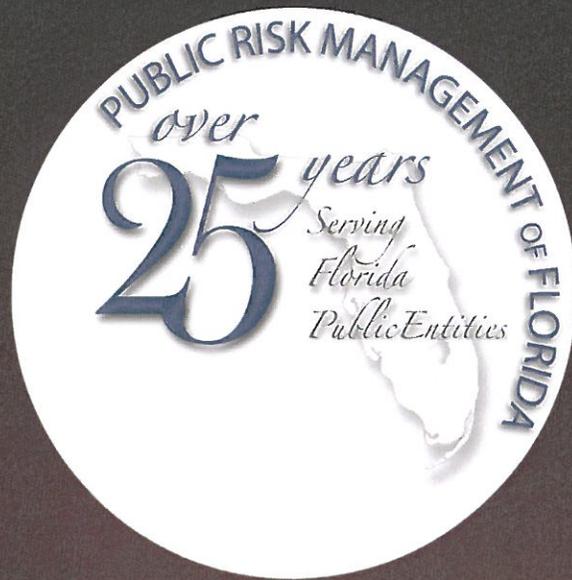
| EXPOSURE | 2013/2014 | 2014/2015 | % CHANGE |
|-----------------------------------|-------------------|-------------------|--------------|
| PROPERTY VALUES | | | |
| BUILDING | 8,614,400 | 12,839,070 | |
| CONTENTS | 1,642,500 | 1,981,900 | |
| DECLARED/PROPERTY IN OPEN | 924,900 | 938,700 | |
| EDP (EQUIPMENT/HARDWARE) | 378,445 | 382,900 | |
| BUSINESS INTERRUPTION/EXTRA EXP | 2,101,000 | 2,101,000 | |
| EQUIPMENT | 367,000 | 381,315 | |
| AUTOMOBILES | 875,689 | 621,233 | |
| RENTAL | 0 | 0 | |
| MISC PROPERTY/ACCOUNTS RECEIVABLE | 0 | 0 | |
| TOTAL INSURED VALUES | 14,903,934 | 19,246,118 | 29.1% |
| VEHICLES | | | |
| CARS (NON-EMERGENCY) | 8 | 9 | |
| CARS (EMERGENCY) | 6 | 6 | |
| TRUCKS (LIGHT) | 6 | 7 | |
| TRUCKS (MEDIUM) | 4 | 6 | |
| TRUCKS (HEAVY) | 6 | 7 | |
| TRUCKS (EXTRA HEAVY) | 0 | 0 | |
| FIRETRUCKS | 0 | 0 | |
| BUSES | 0 | 0 | |
| VANS | 1 | 1 | |
| AMBULANCE/RESCUE | 0 | 0 | |
| MOTORCYCLES | 0 | 2 | |
| TRAILERS | 1 | 1 | |
| MISC AUTOS | 0 | 0 | |
| TOTAL VEHICLES | 32 | 39 | 21.9% |
| # WATERCRAFT | 0 | 0 | |
| AVG # EMPLOYEES PER TRIP | 0 | 0 | |
| # AIRCRAFT | 0 | 0 | |
| AVG # EMPLOYEES PER TRIP | 0 | 0 | |
| PERSONNEL/OPERATIONS | | | |
| # ARMED POLICE | 17 | 17 | |
| # FIREMEN (INCLUDING EMTs) | 0 | 0 | |
| # EMTs/FIREMEN (INCLUDED ABOVE) | 0 | 0 | |
| # EMTs (1st RESPONDERS) | 0 | 0 | |
| # EMTs (BASIC LIFE SUPPORT) | 0 | 0 | |
| # EMTs (ADVANCED LIFE SUPPORT) | 0 | 0 | |
| # EMPLOYEES | 60 | 60 | |
| # VOLUNTEERS (NOT INCL. FIREMEN) | 0 | 0 | |
| GROSS OPERATING EXPENDITURES | 17,611,208 | 14,903,765 | -15.4% |
| NET OPERATING EXPENDITURES | 17,411,208 | 8,217,765 | -52.8% |
| POPULATION | 3,869 | 3,795 | |



PRM 2014 RENEWAL WC EXPOSURES COMPARISON

Belleair

| DESCRIPTION | CODE | 2013/2014 | 2014/2015 |
|---|------|------------------|------------------|
| Street Or Road Paving | 5509 | 288,000 | 123,600 |
| Waterworks Operation & Drivers | 7520 | 421,000 | 425,000 |
| Police Officers & Drivers | 7720 | 849,000 | 885,700 |
| Clerical/Office Employees | 8810 | 670,000 | 987,000 |
| Building Maintenance By Owner | 9015 | 51,000 | 57,900 |
| Park NOC - All Employees & Drivers | 9102 | 375,000 | 451,800 |
| Garbage/Ash/Refuse Collection & Drivers | 9403 | 211,000 | 204,500 |
| Municipal, Township, County or State Employee | 9410 | 71,000 | 0 |
| PAYROLL TOTALS | | 2,936,000 | 3,135,500 |
| % CHANGE FROM 2013 TO 2014 | | | 6.8% |
| EXPERIENCE MOD | | 1.37 | 1.37 |



TOWN OF BELLEAIR

**RENEWAL PROPOSAL FOR
PROPERTY & CASUALTY INSURANCE COVERAGE**

EFFECTIVE: 10/01/14

EXPIRATION: 10/01/15

WORLD
RISK MANAGEMENT, LLC

THIS DOCUMENT IN ITS ENTIRETY IS CONFIDENTIAL & PRIVILEGED
PROPRIETARY DOCUMENTATION-NOT PUBLIC RECORD.



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TOWN OF BELLEAIR
2014-2015 RENEWAL PROPOSAL
PROPERTY & CASUALTY INSURANCE
October 1, 2014 – October 1, 2015

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Named Insured

| NAMED INSURED AND MAILING ADDRESS |
|---|
| <p>Town of Belleair 901 Ponce De Leon Blvd. Belleair, Florida 33756</p> |

This proposal contains most terms, conditions, limits and deductibles provided under the program. However, refer to the PRM Coverage Document for specific and complete terms and conditions.

Prepared by:

World Risk Management, LLC
20 North Orange Avenue, Suite 500
Orlando FL 32801

(407) 445-2414 Phone
(407) 445-2868 Fax
(888) 501-0014 Toll Free

Date Presented: August 20, 2014

www.wrmlc.com

Executive Summary

Who We Are

The WRM ownership/management brings over 100 combined years of insurance industry intellectual capital to our clients dedicated to Public Entity Risk Management and insurance solutions. Knowing that broad insurance resources and strong market relationships are essential, along with industry expertise and experience, WRM tactically sought out well-respected industry talent, with solid reputations and stellar track records to join our leadership ranks.

WRM is a member of Ballator Insurance Group, formerly Accretive Insurance Services. Ballator provides insurance program development, pool creation and underwriting, pool administration services and insurance placement to both the Public Entity and Non-Profit sectors.

WRM employs a highly professional staff that has a proven record of identifying and satisfying client's needs. WRM's team commitment is reflected in a combined risk management knowledge and experience.

What We Do

We bring fresh and innovative ideas into the insurance industry. WRM uses our ability of being a "Boutique Broker" to take advantage of the ever changing insurance market opportunities. WRM has the expertise that most small private agents and brokers do not have, and the large publicly traded brokers cannot take advantage of due to their size and corporate structure.

WRM offers clients a thorough and meticulous insurance need analysis, plus delivers competitive cutting edge products and services from nationally recognized insurance carriers based on realistic and reasonable fee and/or commissions. WRM's dedicated Management/Service Team is recognized throughout the industry for their commitment to providing clients with prompt responses and solutions.

Our Reputation

WRM's management team has an industry wide reputation for professionalism, quality service, knowledge, and client involvement on a daily basis at all levels, plus a genuine commitment to protect and shield employees and property of public entity groups and other businesses. WRM believes in its ability to lead in the field of risk management and loss management and provide innovative solutions.

Our Corporate Partners

World Risk Management along with its partner companies' mission is to maintain success through commitment, honest and timely communication, vision innovation and customer satisfaction.

Ballator Insurance Group:

World Risk Management, LLC
First Florida Insurance Brokers
Non Profit Insurance Services

Property & Crime Insurance Proposal

| PROPERTY | |
|--|--|
| COMPANY | Public Risk Management of Florida |
| TOTAL INSURED VALUES | \$ 19,246,118 |
| POLICY PERIOD | 10/01/14 to 10/01/15 |
| ASSOCIATION LIMITS | |
| ▶ AOP | \$500,000,000 Per Occurrence: All Perils, Coverage's and Insured's/Members combined subject to following sub-limits: |
| ▶ Flood Limit | \$50,000,000 per occurrence & in the annual Aggregate |
| ▶ Flood Sublimit | \$10,000,000 per occurrence Miscellaneous Unnamed Locations, except \$5,000,000 for locations in Zones A & V. |
| ▶ Earthquake Limit | \$25,000,000 per occurrence & in the annual Aggregate for Earthquake Shock |
| ▶ Wind/Hail Limit | \$75,000,000 per occurrence Named Windstorm |
| DEDUCTIBLES [ALL RISK BASIC DEDUCTIBLE] | |
| ▶ Member Deductible | \$1,000 all perils, except Named Windstorm |
| ▶ Named Windstorm Deductible | 5% per affected building values shall apply |
| ▶ Flood Zones A or V | 5% Per Building/\$1,000,000 Minimum Per Occurrence |

Property & Crime Insurance Proposal

| ASSOCIATION SUBLIMITS [NOT ALL INCLUSIVE...] | |
|--|---|
| ▶ Business Interruption Limit (Included in Policy limits) | \$100,000,000 Scheduled Combined BI, Rental Income and Tax Interruption, excludes unscheduled |
| ▶ Extra Expense Limit | \$50,000,000 |
| ▶ Extended Period of Indemnity Limit | 180 days |
| ▶ Automatic Acquisition Limit | \$25,000,000 |
| ▶ Automatic Acquisition Limit in Flood Zones A & V | \$5,000,000 |
| ▶ Scheduled Landscaping Limit | \$5,000,000 |
| ▶ Errors & Omissions Limit | \$25,000,000 |
| ▶ Course of Construction Limit | \$50,000,000 |
| ▶ Unscheduled Fine Arts Limit | \$2,500,000 |
| ▶ Accidental Contamination Limit (Land) | \$250,000/\$500,000 |
| ▶ Miscellaneous Unnamed Locations | \$25,000,000 |
| ▶ Misc Unnamed in Flood Zones A&V | \$5,000,000 |
| ▶ Money & Securities – Property Coverage | \$2,500,000 |
| ▶ Increased Cost of Construction Limit/Ordinance or Law | \$25,000,000 Maximum |
| ▶ Transit Limit | \$25,000,000 |
| ▶ Animals Limit | \$2,500,000 |
| ▶ Co insurance clause | None |
| ▶ Auto Physical Damage | Actual Cash Value |
| ▶ Equipment/Inland Marine | Replacement Cost Value |
| ▶ Employees Tools | Covered if scheduled as contents \$50,000 per member |
| ▶ Watercraft Limit up to 27 feet | \$2,500,000 |
| ▶ Off Premises Service Interruption Limit | \$25,000,000 |
| ▶ EQ Limit (Vehicles, CE & Fine Art) | \$5,000,000 |
| ▶ Flood Limit (Vehicles, CE & Fine Art) | \$5,000,000 |
| ▶ Contingent Business Interruption Limit | \$3,000,000 |
| ▶ Jewelry, Furs, & Precious Metals Limit | \$500,000 |
| ▶ Claims Preparation Limit | \$1,000,000 |
| ▶ All Risk Expediting Expense Limit | \$10,000,000 |
| ▶ Personal Property Limit (Outside US) | \$1,000,000 |
| ▶ Exclusions included but not limited to: | Mold, Terrorism, Rust, Wet or Dry Rot, Land and Land Values |

Property & Crime Insurance Proposal

Rating Exposures

| PROPERTY INFORMATION | | |
|--------------------------------------|---------------------|---------------------|
| TOTAL INSURANCE VALUES: | 2013-2014 | 2014-2015 |
| TOTAL BUILDING VALUES | \$8,614,400 | \$12,839,070 |
| TOTAL CONTENT VALUES | \$1,642,500 | \$1,981,900 |
| DECLARED/PROP IN OPEN | \$924,900 | \$938,700 |
| EDP Equipment (Hardware) | \$378,445 | \$382,900 |
| BUSINESS INTERRUPTION/ EXTRA EXPENSE | \$2,101,000 | \$2,101,000 |
| EQUIPMENT VALUES | \$367,000 | \$381,315 |
| AUTOMOBILE VALUES | \$875,689 | \$621,233 |
| RENTAL VALUES | \$0 | \$0 |
| MISCELLANEOUS PROPERTY | \$0 | \$0 |
| TOTAL INSURABLE VALUES | \$14,903,934 | \$19,246,118 |

Property & Crime Insurance Proposal

| CRIME | |
|---|--|
| POLICY PERIOD | October 1, 2014 to October 1, 2015 |
| COMPANY | Public Risk Management of Florida |
| LIMIT | <ul style="list-style-type: none"> ‣ Employee Theft-Per Loss Coverage \$500,000 ‣ Forgery or Alteration \$500,000 ‣ Inside Premises-Theft of Money & Securities \$500,000 ‣ Inside Premises-Robbery, Safe Burglary-Other Prop \$500,000 ‣ Outside the Premises \$500,000 ‣ Computer Fraud \$500,000 ‣ Funds Transfer Fraud \$500,000 ‣ Money Orders and Counterfeit Paper Currency \$500,000 |
| DEDUCTIBLES | <ul style="list-style-type: none"> ‣ Employee Theft-Per Loss Coverage \$1,000 ‣ Forgery or Alteration \$1,000 ‣ Inside Premises-Theft of Money & Securities \$1,000 ‣ Inside Premises-Robbery, Safe Burglary-Other Prop \$1,000 ‣ Outside the Premises \$1,000 ‣ Computer Fraud \$1,000 ‣ Funds Transfer Fraud \$1,000 ‣ Money Orders and Counterfeit Paper Currency \$1,000 |
| CONDITIONS [NOT ALL INCLUSIVE] | <ul style="list-style-type: none"> ‣ Faithful Performance of Duty Included ‣ 45 Day notice of cancellation/10 days non-payment ‣ 60 Day loss report requirement ‣ No Minimum Earned Premium |

AL/GL/E&O Insurance Proposal

| GENERAL LIABILITY | |
|---|---|
| POLICY PERIOD | October 1, 2014 to October 1, 2015 |
| COMPANY | Public Risk Management of Florida |
| LIMIT OF LIABILITY | ▸ \$2,000,000 per Occurrence |
| DEDUCTIBLE | ▸ N/A |
| COVERAGE PROVIDED PER PRM COVERAGE DOCUMENT. | Coverage is including, but not limited to, the following: ▸ Employee Benefit Liability ▸ Law Enforcement Liability ▸ Miscellaneous Professional |
| TERMS TO INCLUDE | ▸ Bodily Injury/Property Damage ▸ Mental Injury ▸ Mental Anguish ▸ Shock ▸ False Arrest ▸ False Imprisonment ▸ Detention ▸ Malicious Prosecution ▸ Invasion of Rights of Privacy ▸ Assault & Battery ▸ Blanket Contractual-Hold Harmless Agreement included for Governmental & Non-Governmental entities ▸ Includes Property in the Care, Custody, & Control of the entity ▸ Host & Liquor Liability ▸ EMT/Paramedical covered ▸ Law Enforcement Activities |
| EXCLUSIONS INCLUDED [BUT NOT LIMITED TO] | ▸ Aircraft Liability ▸ Medical Payments (Not Legal Liability) ▸ War, Nuclear Hazards ▸ Product Recall, Tampering or Guarantee |

AL/GL/E&O Insurance Proposal

| AUTO LIABILITY | |
|---|---|
| POLICY PERIOD | October 1, 2014 to October 1, 2015 |
| COMPANY | Public Risk Management of Florida |
| LIMIT OF LIABILITY | ▸ \$2,000,000 Per Member* |
| DEDUCTIBLE | ▸ None |
| COVERAGE PROVIDED PER PRM COVERAGE DOCUMENT. | Coverage is including, but not limited to, the following: ▸ Personal Injury Protection (Statutory Minimum) ▸ Hired / Non-Owned Auto Coverage (included) ▸ Hired / Non-Owned Physical Damage (included) |
| EXCLUSIONS [INCLUDING BUT NOT LIMITED TO] | ▸ Medical Payments, Uninsured Motorist coverage. ▸ Auto Physical Damage covered under Property Coverage |

| PUBLIC OFFICIALS LIABILITY – CLAIMS MADE | |
|--|--|
| POLICY PERIOD | October 1, 2014 to October 1, 2015 |
| RETROACTIVE DATE | 10/01/1992 |
| COMPANY | Public Risk Management of Florida |
| DEDUCTIBLE | ▸ N/A |
| LIMIT OF LIABILITY | ▸ \$2,000,000 per Claim ▸ \$6,000,000 Aggregate Per Member* *Both POL and EPLI is subject to a per member combined aggregate of \$6,000,000 |
| EMPLOYMENT PRACTICES LIABILITY | ▸ \$2,000,000 per Claim ▸ \$6,000,000 Aggregate Per Member* *Both POL and EPLI is subject to a per member combined aggregate of \$6,000,000 |
| COVERAGE [INCLUDING BUT NOT LIMITED TO] | ▸ Wrongful Acts of Public Officials ▸ Negligence ▸ Errors and Omissions ▸ Sexual Harassment ▸ Breaches of Duty ▸ Misfeasance, Malfeasance, and Nonfeasance ▸ Elected Officials, Appointed Officers |

Workers' Compensation Insurance Proposal

| WORKERS' COMPENSATION & EMPLOYERS' LIABILITY | |
|--|--|
| POLICY PERIOD | October 1, 2014 to October 1, 2015 |
| COMPANY | Public Risk Management of Florida |
| DEDUCTIBLE | ▸ NONE |
| LIMIT OF LIABILITY | Statutory for Worker's Compensation \$3,000,000 Employer's Liability Insurance |
| TERMS & CONDITIONS | ▸ Maritime Coverage Endorsement ▸ Broad Form All States ▸ Voluntary Compensation Endorsement |
| SUBJECT TO | ▸ Annual Policy Audit: 10/01/13 – 10/01/14 payroll |

Workers Compensation Exposures

| DESCRIPTION | CLASS CODE | PAYROLL | |
|-------------------------------------|----------------------|--------------------|--------------------|
| | | 2013-2014 | 2014-2015 |
| Street or Road Paving | 5509 | \$288,000 | \$123,600 |
| Waterworks OP & Drivers | 7520 | \$421,000 | \$425,000 |
| Police Officer & Driver | 7720 | \$849,000 | \$885,700 |
| Clerical | 8810 | \$670,000 | \$987,000 |
| Building Maintenance by Owner | 9015 | \$51,000 | \$57,900 |
| Parks NOC All & Driver | 9102 | \$375,000 | \$451,800 |
| Garbage/Ash/Refuse Collect & Driver | 9403 | \$211,000 | \$204,500 |
| Municipal/Town/County State NOC | 9410 | \$71,000 | \$0 |
| Irrigation Workers | 251 | | |
| | | | |
| | Total Payroll | \$2,936,000 | \$3,135,500 |

Ancillary Coverages

| BOILER & MACHINERY | |
|--------------------------|--|
| NAMED INSURED | Public Risk Management of Florida |
| Policy Period | October 1, 2014 to October 1, 2015 |
| COMPANY | Travelers EnergyMax 21 Equipment Breakdown |
| COVERAGE | Provides insurance for a covered loss as a result of an accident for a covered object. The right to inspect is reserved by the company for the well-being of the insured, as well as for compliance with state and/or local statutes |
| POLICY FORM | Comprehensive form covering boilers, pressure vessel, electrical machines including air conditioning, refrigeration equipment, electrical apparatus and electrical computer or electronic data processing equipment including production machines (Form BM002) |
| COVERAGES INCLUDE | Property Damage, Ordinance or Law, Errors and Omissions, Business Income, Extra Expense, Utility Interruption, Spoilage, Expediting Expenses, Contingent & Business Income |
| COVERED LOCATIONS | Blanket locations per statement of values on file with carrier |
| VALUATION | Repair and/or Replacement except <u>Actual Cash Value</u> applies to all equipment 20 years or older |

| | | | | | | | | | | | | | | | | | | | | | |
|---|---|----------------------|--------------|-----------------------------|--------------|----------------|--------------|-----------------------|-------------|-----------------------------|-------------|---------|-----------|-------------------------|--------------|---------------------------|--------------|--|-----------|-------------------------------------|-------------|
| POLICY PERIOD | October 1, 2014 to October 1, 2015 | | | | | | | | | | | | | | | | | | | | |
| CARRIER | Public Risk Management | | | | | | | | | | | | | | | | | | | | |
| LIMIT PER ACCIDENT | \$50,000,000 | | | | | | | | | | | | | | | | | | | | |
| DEDUCTIBLES [NOT ALL INCLUSIVE] | ▶ \$10,000 Transformer KVA and over/\$1,000 All other objects | | | | | | | | | | | | | | | | | | | | |
| ASSOCIATION SUBLIMITS [NOT ALL INCLUSIVE] | <table border="0"> <tr><td>▶ Expediting Expense</td><td>Policy Limit</td></tr> <tr><td>▶ Refrigerant Contamination</td><td>Policy Limit</td></tr> <tr><td>▶ Water Damage</td><td>Policy Limit</td></tr> <tr><td>▶ Hazardous Substance</td><td>\$2,000,000</td></tr> <tr><td>▶ Demolition/Increased Cost</td><td>\$1,000,000</td></tr> <tr><td>▶ Media</td><td>\$500,000</td></tr> <tr><td>▶ Errors in Description</td><td>Policy Limit</td></tr> <tr><td>▶ Newly Acquired Location</td><td>Policy Limit</td></tr> <tr><td>▶ Contingent Business Interruption/Extra Expense</td><td>\$250,000</td></tr> <tr><td>▶ Ordinance or Law incl. Demolition</td><td>\$1,000,000</td></tr> </table> | ▶ Expediting Expense | Policy Limit | ▶ Refrigerant Contamination | Policy Limit | ▶ Water Damage | Policy Limit | ▶ Hazardous Substance | \$2,000,000 | ▶ Demolition/Increased Cost | \$1,000,000 | ▶ Media | \$500,000 | ▶ Errors in Description | Policy Limit | ▶ Newly Acquired Location | Policy Limit | ▶ Contingent Business Interruption/Extra Expense | \$250,000 | ▶ Ordinance or Law incl. Demolition | \$1,000,000 |
| ▶ Expediting Expense | Policy Limit | | | | | | | | | | | | | | | | | | | | |
| ▶ Refrigerant Contamination | Policy Limit | | | | | | | | | | | | | | | | | | | | |
| ▶ Water Damage | Policy Limit | | | | | | | | | | | | | | | | | | | | |
| ▶ Hazardous Substance | \$2,000,000 | | | | | | | | | | | | | | | | | | | | |
| ▶ Demolition/Increased Cost | \$1,000,000 | | | | | | | | | | | | | | | | | | | | |
| ▶ Media | \$500,000 | | | | | | | | | | | | | | | | | | | | |
| ▶ Errors in Description | Policy Limit | | | | | | | | | | | | | | | | | | | | |
| ▶ Newly Acquired Location | Policy Limit | | | | | | | | | | | | | | | | | | | | |
| ▶ Contingent Business Interruption/Extra Expense | \$250,000 | | | | | | | | | | | | | | | | | | | | |
| ▶ Ordinance or Law incl. Demolition | \$1,000,000 | | | | | | | | | | | | | | | | | | | | |
| COVERAGE EXTENSIONS [INCLUDING BUT NOT LIMITED TO] | <ul style="list-style-type: none"> ▶ Broad Comprehensive Coverage (Including certain electronic control equipment) ▶ Repair or Replacement Value ▶ Business Interruption/Extra Expense at Policy Limit ▶ Refrigeration Interruption (Spoilage) at Policy Limit ▶ Service Interruption at Policy Limit-Excludes Property Perils-4 hour waiting period. ▶ Joint Loss Agreement at Policy Limit ▶ Expanded Electronic Computer Control at Policy Limit | | | | | | | | | | | | | | | | | | | | |
| MAJOR PERILS EXCLUDED | <ul style="list-style-type: none"> ▶ Freeze ▶ Flood ▶ Earthquake ▶ Lightning ▶ EC Perils ▶ Furnace explosion excluded | | | | | | | | | | | | | | | | | | | | |

Ancillary Coverages

| EXCESS LIABILITY | |
|----------------------------|--|
| Named Insured | Public Risk Management of Florida |
| COMPANY | Public Risk Management of Florida |
| COVERAGE | Excess Liability – See Coverages below |
| COVERAGES INCLUDED | General Liability, Law Enforcement Liability, Employee Benefits Liability, Automobile Liability, Errors & Omissions Liability, Employment Practices Liability |
| COVERAGE EXCLUSIONS | Abuse or Molestation Exclusion Airport Liability Exclusion Dams, Levees, Dikes, or Reservoirs Exclusion Employers Liability Exclusion Failure to Supply Exclusion-Utilities Property Damage Exclusion-Real &/or Personal Property Wharfingers' Liability Exclusion Asbestos Exclusion Pollution Liability Exclusion – Hostile Fire Coverage Fungi or Bacteria Exclusion War Exclusion Workers Compensation Exclusion Automobile First Party Coverage Exclusion Nursing Home Exclusion Silica or Dust Exclusion Terrorist Activity Exclusion |

| Line of Coverage | Limit | Excess of Limits | Coverage Trigger |
|---|-------------|------------------|------------------|
| General Liability including Law Enforcement Legal | \$3,000,000 | \$2,000,000 | Per Occurrence |
| Employee Benefit Liability | \$3,000,000 | \$2,000,000 | Per Claim |
| Automobile Liability | \$3,000,000 | \$2,000,000 | Per Accident |
| Miscellaneous Professional | \$3,000,000 | \$2,000,000 | Per Claim |
| Employment Practices Liability | \$3,000,000 | \$2,000,000 | Per Claim |

***\$3,000,000 combined XS Liability Aggregate applies per member**



Ancillary Coverages

Pollution and Remediation Legal Liability

QUOTE SUMMARY

| | |
|---|--------------|
| Limits of Liability: Each POLLUTION CONDITION | \$1,000,000 |
| Limits of Liability: Association Aggregate Liability | \$21,000,000 |
| Self Insured Retention Amount: Each POLLUTION CONDITION | \$25,000 |

RETROACTIVE DATE: per Specimen Endorsement PARL6 015a

REVERSE RETROACTIVE DATE: Not Applicable

The above quotation does include a premium for Certified Acts of Terrorism coverage, which we are required to offer for certified losses under the Terrorism Risk Insurance Act of 2002, as amended. The additional premium for this coverage, which is optional, is shown on the Terrorism Quote Summary.

Other Acts of Terrorism coverage is included in this policy regardless of whether Certified Acts of Terrorism coverage is purchased.

Exposure Comparison

| EXPOSURE | 2013/2014 | 2014-2015 | % CHANGE |
|-----------------------|-----------------|--------------|----------|
| PROPERTY TIV | \$14,903,934.00 | \$19,246,118 | 29% |
| NUMBER OF AUTOMOBILES | 32 | 39 | 22% |
| NUMBER OF EMPLOYEE | 60 | 60 | 0% |
| TOTAL PAYROLL | \$2,936,000.00 | \$3,135,500 | 7% |
| | | | |
| | | | |
| | | | |
| | | | |

Historical Premiums

Town of Belleair HISTORICAL PREMIUMS

| Year | 2008-2009 | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | Increase/Decrease |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
| Premium | \$217,996 | \$145,246 | \$148,149 | \$154,075 | \$154,075 | \$172,564 | \$206,213 | -5.4% |

It is important to note that while Town of Belleair, and all members of PRM, are experiencing an increase in rates and premiums, the 2014-2015 Renewal Premium is still **-5.4%** BELOW the premiums paid by the Town in 2008.

WRM and PRM are very sensitive to financial issues that face Florida Public Entities. Together we do our very best to market all coverages each year, analyze losses, work with actuaries to establish correct loss funding and research all alternative structures/programs/carriers, etc. to ensure that PRM has the most comprehensive coverages at the most competitive price.